



Gale White
Lubec Brewing Company
43 Water Street
Lubec, ME 04652

April 16, 2021

Dear Members of the Joint Standing Committee on Veterans and Legal Affairs,

My name is Gale White, and I am the owner of the Lubec Brewing Company in Lubec in Washington County. I am also a veteran of the US Navy, serving on board the USS Sam Rayburn, SSBN 635 during the early 1980's.

My brewery was founded in 2015 and we employ a staff of four. I am here today to express support for including beer/ malt beverages in L.D. 1358.

This bill - which could give my brewery the ability to ship beer to Maine customers using common carriers - is a common sense way of updating Maine laws to help me grow my business, and meet the increasing demand for direct delivery of beer from 21+ consumers.

Being located in Lubec has the great distinction of being the easternmost point in the United States, which is a nice thing when vacationers are looking for something unique and remote. Like many small and remote breweries, my business relies on people coming to our location to purchase our beer either direct or from our local outlets. Traditional distribution state-wide is not a great option given our location and capacity. But many people who have visited us frequently ask to have our beer shipped to them throughout the state for special events such as weddings, anniversaries, birthdays or just to relive a nice vacation experience. L.D 1358 would give me the ability to materially increase my business by allowing me to meet a demand that already exists but is not accessible due to regulation.

Thank you for your consideration of my testimony, I would be happy to answer any questions the committee may have.

Gale White
Owner