



William Fisher
Austin Street Brewery
1 Industrial Way, Unit 8
Portland, ME 04103

April 16, 2021

Dear Members of the Joint Standing Committee on Veterans and Legal Affairs,

My name is William Fisher, and I am an Owner/Operator at Austin Street Brewery in Portland.

My brewery was founded in 2014 and we employ 19 Mainers. I am here today to express our support for including beer/malt beverages in L.D. 1358.

This bill - which could give my brewery the ability to ship beer to Maine customers using common carriers - is a common-sense way of updating Maine laws to help me grow my business, and meet the increasing demand for direct delivery of beer from 21+ consumers.

Austin Street Brewery one of Maine's largest self-distributed breweries, which means we personally sell and deliver our beer to bars, restaurants, and retail stores around the state in lieu of working with a distributor. This allows us to increase profits and retain control of what is more than 40% of our business. As you know, Maine is a big place and we're not able to cover it all with two delivery vans. L.D. 1358 would allow our products to reach every corner of the state while creating inclusivity for all Mainers.

Thank you for your consideration of my testimony, I would be happy to answer any questions the committee may have.

William Fisher
Owner/Operator