

Nathan Drummond  
Six River Farm LLC  
LD 1894

Dear honorable members of the Committee on Housing and Economic Development,

I am writing to submit testimony in support of LD 1894. My wife Gabrielle Gosselin and I own and operate Six River Farm, an organic vegetable farm located in Bowdoinham. We grow and sell vegetable crops to a range of retail customers in mid-coast Maine. In the past these customers included Hannafords grocery stores. However, we made the difficult decision in 2021 to end our relationship with Hannafords due to their consistent low prices and increasing packaging requirements for local produce. While I do not allege any type of unfair pricing in regard to the prices that we were offered, I do believe that large grocery retailers, due to their scale and market share, are able to maintain undue negative price pressure across the produce industry, effecting small and large farmers a like, often requiring farms to sell at prices close to or below the cost of production. I hope that this proposed legislation would allow regulators to ensure that large grocery retailers are not utilizing their scale and market share in an unfair manner.

Sincerely,  
Nathan Drummond  
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