

Jim Zahner
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LD 2188

Hello I am writing in support of LD2188. I am Jim Zahner owner of Zahner Equipment in Fairfield, Maine. I am a dealer for a major milking equipment and dairy chemical manufacturer. I sell barn equipment and dairy supplies to Maine dairy farmers. My sales volume is 95% to in state dairy farms. I am in my 37th year in business. The tier program has greatly helped keep my dairy farm customers current on their bills during previous dairy market downturns. LD 2188 will be needed to continue this as we have seen price increases from vendors/manufacturers in the last 3 years that are stunning and far higher in many cases than the inflation rates stated in the news.