



Dental Lifeline
Network • Maine

More than Dentistry. Life.®

Maine Donated Dental Services (DDS)

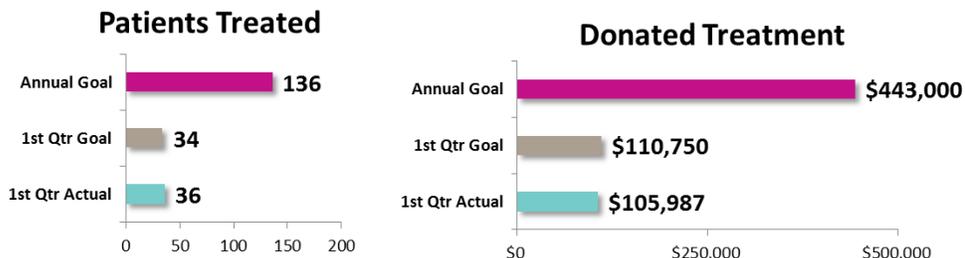
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MAINE DONATED DENTAL SERVICES (DDS) PROGRAM

First Quarter Activities for July 1, 2015 - September 30, 2015

Funded by Maine Center for Disease Control - Division of Population Health - Oral Health Program

Performance Snapshot



Quarterly Highlights

- 36 patients accessed \$105,987 worth of care, exceeding goal pace for patients served.
- \$9.59 worth of care donated for every \$1 spent supporting volunteers.

The DDS Program in Action

Sixty-six-year-old Ms. B. of Rockland has an amazing drive to live despite numerous health challenges. Eight years ago, her severe Lupus became so debilitating that she had to stop working. She also has severe osteoporosis, Cushing's Syndrome, chronic obstructive pulmonary disease and adrenal insufficiency. And, Ms. B. broke her back in a fall and required surgery to place metal bars and screws in her back. Then in 2011, she was hospitalized for several months with a lung infection that caused permanent lung and nerve damage. During this time she went into a coma and was on life support for more than a month.

Ms. B. recovered, but unfortunately her oral health has been seriously impacted by her medical conditions. Chronic use of particular medications caused decayed and broken teeth, and the breathing and feeding tubes needed while she was on life support chipped and fractured some of her teeth.

Unfortunately, Ms. B. could not afford the dental treatment she needed to restore her oral health. She lives in a low-income housing development for the elderly and survives on her Social Security Disability benefit. Expensive dental care was out of the question.

Thankfully, Ms. B.'s pulmonologist referred her to the DDS program and a team of volunteers agreed to help. An oral surgeon extracted 10 teeth and a general dentist restored one tooth and donated a full upper denture and a partial lower denture. A volunteer lab fabricated and adjusted the dentures at no charge. **Thanks to this generous team, Ms. B. received \$6,694 in free care that restored her oral health!** She wrote to share the impact this gift had.

"I came to Maine two years ago straight from a hospital living each day at death's door. My body, soul and spirit were truly broken. The only thing left of me was my smile and I was losing my teeth. Because of the gracious kindness your office extended to me, I am once again nicknamed 'sunshine'! To smile again is priceless. I will be eternally grateful."

Please Note:

You have a special relationship with Dental Lifeline Network! To ensure you receive our occasional email notifications, please click on the link below or type it into your browser to sign up. **Even if you currently receive this report by email**, an additional sign-up is necessary to receive e-Newsletters. It takes less than a minute!

<http://bit.ly/signupDLN>
(case-sensitive)

Helping People With Disabilities or Who Are Elderly or Medically Fragile

Program History

- Established in 1999 with Maine Dental Association
- 1,188 total patients served
- \$3,599,726 in total care donated by volunteers
- Statewide Volunteer Network: 176 dentists and 20 labs

Accomplishments

The DDS program exists to help individuals with disabilities or who are elderly or medically fragile and cannot afford or otherwise access treatment for severe dental conditions. As a result of their ages or disabilities, they cannot work and depend on government assistance for their health care. Medicare, however, does not provide dental coverage and Maine's Medicaid program only covers emergency dental services for adults. People with disabilities or aged or medically fragile individuals who can work often earn too much to qualify for public aid but not enough to afford dental treatment. As a result, they suffer in agonizing pain from severe dental problems and have nowhere to turn for help.

Maine's DDS program is part of a national network of similar programs in 43 other states. Collectively these programs plan to help 7,160 individuals access more than \$24.5 million in services during the current 2015-2015 fiscal year.

Goal: Help 136 people with disabilities or who are aged or medically fragile receive \$443,000 worth of comprehensive dental care during the fiscal year, including \$43,000 in laboratory fabrications.

Results: 36 patients received \$105,987 of treatment, including \$9,959 in lab fabrications, exceeding goal pace for patients served. (One patient received \$2,245 in routine care from a volunteer dentist who had donated the patient's initial treatment and wanted to continue donating ongoing, maintenance services.) Each patient treated (with the exception of the patient receiving ongoing maintenance services) received an average of \$2,964 worth of dental treatment; comprehensive care that illustrates the generosity of the volunteer dentists and labs.

At the end of the September 30th reporting period, 97 individuals had been referred to volunteer dentists and were receiving care (i.e., active patients). (Some of the patients treated thus far this fiscal year are still undergoing treatment and are included in the 97 active cases.)

Applications

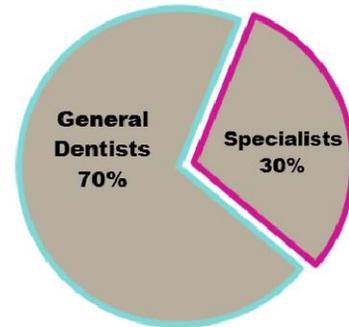
We received 40 applications during the first quarter and at the end of the September 30th reporting period, 159 people were waiting to be referred to a volunteer. The wait list includes people who applied this fiscal year as well as in prior years.

When the waiting list gets too long, the Coordinator spends a significant amount of time processing new applications and responding to people requesting applications; time that instead could be spent referring people to dentists and coordinating services. We continually monitor the waiting list and assess whether and where we can accept applications. Doing so helps the Coordinator process applications more efficiently so she has sufficient time to refer people to the volunteers. Currently, we are unable to accept applications in Franklin, Waldo and York counties.

Volunteers

The volunteers are the backbone of the program, and we are truly grateful to the **176 dentists** and **20 dental laboratories** that participate statewide.

With so many volunteer dentists, one might think that most of the pending applicants could be paired with a volunteer reasonably soon. Unfortunately, that is not the case. Most volunteer dentists treat just one patient at a time and due to the comprehensive nature of the treatment provided, may thus only treat one patient annually. And, 52 of the volunteers are specialists who may not be called upon every year, leaving 124 general dentists to accept initial referrals.



Complicating the referral process, the geographic distribution of applicants and the pool of available dentists are not always aligned, especially in Maine's rural areas. With 36 patients treated this fiscal year, 7 active cases and 159 individuals on the wait list, more volunteers are needed, even though 32 percent of Maine Dental Association members volunteer for DDS—one of the highest rates nationwide.

During the first quarter, we developed new recruitment materials that illustrate the number of screened applicants waiting for care and the need for volunteer dentists in particular areas. Also, the Maine Dental Association plans to feature the DDS program in a future newsletter which we hope will increase program awareness and encourage dentists to volunteer.



Many dental laboratories also volunteer for the Maine DDS program. Along with the 20 labs physically located in Maine, two out-of-state labs that are part of Dental Lifeline Network's national cadre also volunteered to help Maine DDS patients during the first quarter. We truly appreciate the generous efforts of all of our volunteers.

Staffing

Ms. Ann Caron manages services for 24 hours per week from an office in Manchester generously donated by the Maine Dental Association. She determines applicant eligibility, links patients with nearby volunteer dentists, monitors patient progress and arranges laboratory services and the help of specialists as necessary. Most importantly, the Coordinator resolves any problems that may interfere with care and ensures all parties have a positive experience.

"I like that the program truly aims to help those who can't help themselves."

- Dr. R. of Scarborough, a DDS volunteer since 1999.

Financial Information

During the first quarter, volunteers donated \$9.59 in care for every dollar spent supporting contributed services! While the volunteer dentists and many of the dental laboratories donate their services, we must raise funds to support their efforts and pay for the DDS Coordinator, lab reimbursements when we cannot find labs to donate, office supplies and other program expenses.



The State Oral Health Program has provided this needed funding that we then leverage into thousands of dollars worth of contributed treatment. Northeast Delta Dental Foundation has provided grants in the past to supplement the state government support for some of the laboratory fabrications when we have needed more lab services than expected.

Attachments

Attached is a program summary report as well as a financial report for the first quarter. Also included are reports showing treatment donated by city and disability.

**Maine Donated Dental Services (DDS) Program
Report of Services**

<u>CATEGORY</u>	1st Qtr. FY16 <u>7/14-9/14</u>	FY 2016 <u>Total</u>
<u>PATIENTS</u>		
# of Active Cases	97	97 ¹
# of Referrals	41	41
# Deceased or Otherwise Withdrew	3	3
# of Patients Treated	36	36 ²
<u>APPLICANTS</u>		
# Received	40	40
# Not Eligible	9	9
# of Applications pending (as of 9/30/15)	159	159
<u>VOLUNTEERS</u>		
# of Volunteer Dentists	176	176
# involved with Patients Treated	36	36
# of Volunteer Labs in Maine	20	20
# of Contributing Labs outside of Maine	2	2
# involved with Patients Treated	10	10
<u>FINANCIAL</u>		
Value of Care to Patients Treated	\$105,987	\$105,987 ²
Average Value of Treatment/Case	\$2,964	\$2,964 ³
Value of Donated Lab Services ⁴	\$9,959	\$9,959
Value of Paid Lab Services	\$291	\$291
Operating Costs	\$11,047	\$11,047
Ratio: Donated Treatment to Operating Cost	\$9.59	\$9.59
<u>TOTALS SINCE START OF PROJECT (1999)</u>		
Total Completed Cases		1,188
Total Value of Completed Treatment		\$3,599,726

1 – Some of the 36 patients treated are still undergoing treatment and are included in the 97 active cases.

2– Of this amount, 1 patient received \$2,245 in ongoing care from a DDS volunteer dentist who provided this patient with initial restorative treatment and has elected to continue providing them with routine and ongoing care.

3 – Does not include treatment for patients receiving ongoing care.

4 – Value also included in Value of Care to Patients Treated.

Treatment by City

7/1/2015 *Thru* 10/1/2015

*For Ann Caron
Printed 10/7/2015*

<i>City</i>	<i># of Transactions</i>	<i>Treatment Value</i>
Alfred	1	\$7,411.00
Ashland	1	\$2,500.00
Augusta	1	\$2,245.00
Bangor	4	\$7,070.00
Bingham	2	\$2,675.00
Brewer	1	\$1,650.00
Brownfield	1	\$3,265.00
Brownville	1	\$346.00
Brunswick	1	\$3,184.00
Cherryfield	1	\$1,850.00
Dixmont	2	\$5,767.00
Easton	3	\$4,115.00
Fairfield	1	\$1,786.00
Farmington	1	\$1,043.00
Gardiner	1	\$665.00
Greene	1	\$78.00
Hancock	1	\$925.00
Harrison	1	\$325.00
Hebron	1	\$365.00
Lewiston	2	\$2,398.00
Litchfield	2	\$5,581.00
Medway	1	\$3,200.00
Milo	2	\$1,747.00
Norway	1	\$13,355.00
Old Orchard Beach	1	\$7,104.00
Parsonsfield	1	\$2,250.00
Richmond	1	\$4,868.00
Rockland	2	\$6,469.00
Springvale	1	\$4,025.00
Waterville	1	\$3,200.00

Treatment by City

7/1/2015 *Thru* 10/1/2015

*For Ann Caron
Printed 10/7/2015*

<i>City</i>	<i># of Transactions</i>	<i>Treatment Value</i>
Westbrook	1	\$340.00
Winthrop	1	\$4,185.00

Summary

Total Patients Treated 36

Total Treatment \$105,987.00

Treatment by Disability 7/1/2015 *Thru* 10/1/2015

*For Ann Caron
Printed 10/7/2015*

<i>Disability</i>	<i># of Transactions</i>	<i>Treatment Value</i>
Blood Disorders	2	\$4,036.00
Brain Damage/Disorders/Disease	2	\$17,225.00
Cancer	6	\$9,151.00
Circulatory Disorders	5	\$11,606.00
Diabetes	2	\$10,676.00
Emotionally Disturbed	1	\$2,245.00
Heart Disease	1	\$4,868.00
Auto-immune Diseases	4	\$8,177.00
Kidney/Renal Diseases	3	\$4,947.00
Muscle Disorders	2	\$2,190.00
Neurological Disorders	1	\$7,104.00
Obesity	1	\$325.00
Orthopedic Diseases	8	\$12,361.00
Respiratory Diseases	2	\$5,767.00
Serious and Persistent Mental Illness	3	\$5,309.00

Summary

Total Patients Treated 36

Total Treatment \$105,987.00

Dental Lifeline Network
Maine DDS Program
 Budget vs Actual
 For the Three Months Ending September 30, 2015

	Actual	Year-to-Date Budget	Variance	Annual Budget
Revenues				
Grants - Government	\$36,463	\$9,116	\$27,347	\$36,463
Contributions - Miscellaneous	175	2,750	(2,575)	11,000
Sub - Total	36,638	11,866	24,772	47,463
Donated Treatment Services	96,028	100,000	(3,972)	400,000
Donated Laboratory Services	9,959	10,750	(791)	43,000
Sub - Total	105,987	110,750	(4,763)	443,000
Total Revenue and Support	142,625	122,616	20,009	490,463
Expenses				
Salaries - DDS Coordinators	5,364	6,251	887	25,006
Payroll Taxes	457	533	76	2,133
Employee Benefits	860	737	(123)	2,947
Program Support	1,953	1,256	(697)	5,025
Auditing		100	100	400
Insurance - Liability	78	106	28	425
Lab Reimbursements	291	375	84	1,500
Office - Equipment Purchases	39	50	11	200
Office - Supplies	311	212	(99)	850
Postage	115	250	135	1,000
Printing & Copying	261	300	39	1,200
Technical & Administrative	1,051	619	(432)	2,475
Telephone	217	450	233	1,800
Training, Dues & Subscriptions	10	25	15	100
Travel - Staff	33		(33)	
Volunteer Recognition	7	62	55	250
Sub - Total	11,047	11,326	279	45,311
Donated Treatment Services	96,028	100,000	3,972	400,000
Donated Laboratory Services	9,959	10,750	791	43,000
Sub - Total	105,987	110,750	4,763	443,000
Total Expenses	117,034	122,076	5,042	488,311