

Good Morning members of the joint standing committee of veteran and legal affairs. My name is Valeric Nadeau, and I am a medical caregiver and the owner/operator of Skyfall Cannapy located in Gorham, Maine. I have been a part of the medical caregiver program since 2012.

Growing up in a small town in Northern Maine, I was raised to appreciate the craftsmanship of locally made Quality products from hardworking family owned companies. Their dedication to their craft was always what made Mainers so unique from other states. LD104 would have devastating consequences for the small craft cannabis caregivers like myself. Most of us are growing to provide a variety of strains options that fit our patients medical needs, rather than only 2 or 3 options, similar to what the adult use operators do. In most cases, our different strain genetics is what actually allows us to stand out from each other and provide terpenes that are unique to us and make our business feasible in a competitive market. Similar to how the craft breweries change their hop profiles from one and other.

With the current testing costs at over \$500 per strain sample for each harvest, if I want to have up to 15 strains in a harvest, to provide these options for my patients needs, then my costs for each harvest would increase to over \$7,500 more. Not to mention the costs for retesting of the same product, such as for prerolls etc. These margins would be too large for small batch caregivers and family owned companies like myself in this medical program to survive. These costs would also make it impossible to provide the same quality of products that our Industry currently does.

I ask you to consider what it truly feels like to be from Maine and it's the small mom and pop shops that keeps people coming back to visit our great state, time and time again. That is the same experience our medical program provides to all of its patients currently and hopefully will always be able to in the future. Thank you.