

Janet T. Mills Governor

STATE OF MAINE DEPARTMENT OF PROFESSIONAL & FINANCIAL REGULATION BUREAU OF CONSUMER CREDIT PROTECTION





Joan F. Cohen Commissioner

Testimony of Linda Conti Superintendent Bureau of Consumer Credit Protection Department of Professional and Financial Regulations Neither for nor Against LD 1901

"An Act to Regulate Shared Appreciation Agreements Relating to Residential Property"

Before the Committee on Health Coverage, Insurance and Financial Services

Wednesday May 14, 2025

Senator Bailey, Representative Mathieson and Members of the Committee on Health Coverage, Insurance and Financial Services, I am Linda Conti and I serve as the Superintendent of the Bureau of Consumer Credit Protection (BCCP).

Shared appreciation Agreements, or SAMs are being used as a mechanism to provide cash to consumers in exchange for a share of their home equity. While we have not seen this practice in Maine yet, we are aware that it is happening in some parts of the country. At their worst, these agreements are being used to unfairly strip home equity value from consumers. This bill is a strong consumer protection bill, that effectively bars the practice.

While we like aspects of this bill, it is not strictly limited to home equity loans. We have seen programs that effectively use equity sharing to allow first time home buyers to get a loan and to allow those in foreclosure to get a loan ${}_{i}^{k_{i}} = {}_{j}^{k_{i}} = {}_{j} \in$

I also would like to point out that the arbitration provisions in LD 1901 are preempted by the Federal Arbitration Act.

Thank you for your time and I would be happy to answer any questions now or at the work session.