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Legislative Testimony  
Veterans and Legal Affairs Committee  
Matthew Motti- Deputy Director  
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Department of Public Safety  
May 7, 2025, 1:00 pm, Room 437, State House

Senator Hickman, Representative Supica and Distinguished Members of the Veterans and Legal Affairs Committee, I am Matthew Motti, Deputy Director of the Gambling Control Unit within the Department of Public Safety. I am here today on behalf of the Department of Public Safety to testify "In Opposition To" LD 1862 which is "An Act to Provide That Authority Over In-person Sports Betting Resides Solely with the Gambling Control Board."

Some of the following information I am disclosing is not surprising to the industry. All of which has been discovered in most other states with sports wagering and is not a reflection on Maine itself.

- Under sports wagering we have accepted and continue to process annual renewals as well, which to date consist of 3 operators, 2 management service providers and 49 suppliers.
- We are currently in the process of adding 1 management service provider and an in-person operator at the Oxford Casino.
- Since 2023 we have approved 835 wagers, wagering events, rules, internal controls, org charts (key executives) and system changes of which most have been upgrades.
- Approving upgrades to a mobile app may affect the in-person application as well. So, while we have the ability to approve sometimes in the same day, operators will have to wait for Board approval at the meetings held bi-monthly.
- Sports wagering "in-person" became available in September 2024. From September 2024 through the 1<sup>st</sup> quarter of 2025 sports wagering from "in-person" wagering generated State revenue in the amount of \$15,876.64.
- In the first quarter of 2025 "in-person" wagering has produced a negative amount of revenue due the state of \$1,457.25 meaning the operator paid out more than it took in for that time period.

- During that same first quarter of 2025 mobile sports wagering generated \$3.9 million in revenue to the state.
- As a percentage basis, from September 2024 to March 2025 - 99.6% of total revenue came from mobile sports wagering. Less than a half of one percent (.4%) of State revenue came from "in-person" sports wagering.
- Mobile sports wagering became available in November 2023. Since that time the revenue to the State has totaled a little over 8 million (\$8,058,824.31).

In closing, again these percentages are not surprising to the industry. In person wagering has been labeled as nothing more than an amenity to other parts of a business, kind a like a good buffet in a casino. And to suggest separating an area, as this bill does with in-person versus mobile would be catastrophic.

Thank you for the opportunity to appear before the committee today, and I would be happy to answer any questions you may have at this time.

Respectfully