

### LD 1496 An Act to Ensure Ongoing Access to Medications and Care for Chronic Conditions and Conditions Requiring Long-term Care by Changing Requirements for Prior Authorizations

Testimony in Support April 24, 2025

Senator Bailey, Representative Mathieson and members of the Health Coverage, Insurance and Financial Services Committee, my name is Lisa Harvey-McPherson RN. I am speaking today on behalf of Northern Light Health and our member organizations in support of this bill. Northern Light Health member organizations include 10 hospitals located in southern, central, eastern and northern Maine, 8 nursing facilities, air and ground ambulance, behavioral health, addiction treatment, pharmacy, primary and specialty care practices and a state-wide home care and hospice program. Ninety three percent of Maine's population lives in the Northern Light Health service area. Northern Light Health is also proud to be one of Maine's largest employers with more than 10,000 employees statewide.

In February of this year the American Medical Association published survey results on the growing burden of prior authorization on physicians and patients. Of the surveyed physicians, 93% reported that PA causes patient care delays, with 82% stating it can sometimes lead to treatment abandonment. Additionally, 94% said that PA has a somewhat or significantly negative impact on patient clinical outcomes, with more than 1 in 4 (29%) reporting that it caused a serious adverse event for a patient in their care. PA also significantly increases costs to the health care system, as 88% of physicians reported higher overall resource utilization. Because of PA requirements and delays, patients often endure ineffective initial treatments, require additional office visits, seek immediate or emergency care, or face hospitalization.

This bill addresses the prior authorization burden for patients with chronic conditions. In general, chronic conditions are health conditions that can last a year or a lifetime and require ongoing treatment and medical management. Ongoing care includes regular medical visits with the primary care provider, screening and diagnostic testing to monitor the status of the medical condition and coordination of treatment including medication management along with ongoing patient education. Today providers are burdened with prior authorization tasks for predictable long-term management of chronic conditions.

This bill requires that a prior authorization for health care services remain valid for the duration of the treatment or one year, whichever is longer. It prohibits a health care plan from requiring the renewal of a prior authorization more frequently than once

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Northern Light Health Acadia Hospital A.R. Gould Hospital Blue Hill Hospital C.A. Dean Hospital Eastern Maine Medical Center Home Care & Hospice Inland Hospital Maine Coast Hospital Mayo Hospital Mercy Hospital Northern Light Health Foundation Northern Light Pharmacy Sebasticook Valley Hospital every 5 years for treatment that is necessary for more than one year. It also prohibits a health care plan from restricting coverage for a health care service or a prescription that was approved under a previous health care plan within 90 days of enrollment in the new health care plan and requires a health care plan to provide at least 90 days' notice to an enrollee prior to restricting coverage of a previously approved health care service.

This bill is focused on chronic treatment and medications, we ask that this bill be expanded to include diagnostics for chronic conditions. Examples of diagnostics include:

- A child has survived cancer after treatment with chemotherapeutics which can have long term consequences particularly for structural cardiac disease.
   Periodic echocardiograms are recommended for life-long surveillance. Each echocardiogram requires a prior authorization
- A patient has a growth hormone producing pituitary tumor removed. Follow up laboratory studies are required to ensure that both necessary pituitary function is preserved, and early recurrence of the tumor is noted. Some of the labs are not ordinary so they require a prior authorization each time they are ordered.

Thank you for the opportunity to comment on this important legislation.



2024 AMA prior authorization physician survey

Prior authorization (PA) is a health plan cost-control process that requires health care professionals to obtain advance approval from the health plan *before* a prescription medication or medical service qualifies for payment and can be delivered to the patient. While health plans and benefit managers contend PA programs are necessary to control costs, physicians and other providers find these programs to be time-consuming barriers to the delivery of necessary treatment.

To assess the ongoing impact the PA process has on patients, physicians, employers and overall health care spending, the American Medical Association (AMA) annually conducts a nationwide survey of 1,000 practicing physicians (400 primary care/600 specialists) from a wide range of practice settings. As this year's findings demonstrate, the PA process continues to have a devastating effect on patient outcomes, physician burnout and employee productivity. In addition to negatively impacting care delivery and frustrating physicians, PA also leads to unnecessary spending (e.g., additional office visits, unanticipated hospital stays and patients regularly paying out-of-pocket for care).

# **Patient impact**

### Care delays associated with PA

**Q:** For those patients whose treatment requires PA, how often does this process delay access to necessary care?



### Impact of PA on clinical outcomes

**Q:** For those patients whose treatment requires PA, what is your perception of the overall impact of this process on patient clinical outcomes?



Almost 1 in 3 (31%) physicians report that PA criteria are rarely or never evidence-based

- Somewhat or significant negative impact
- No impact
- Somewhat or significant positive impact (1%)

### Treatment abandonment due to PA

**Q:** How often do issues related to the PA process lead to patients abandoning their recommended course of treatment?



- 82% report that PA can at least sometimes lead to treatment abandonment
- ﷺ Always (2%) 聞 Often ■ Sometimes ᠍ Rarely 歸 Never (1%)
- Don't know (2%)



of physicians

report that PA has

led to a patient's

hospitalization

# More than 1 in 4 physicians (29%)

report that PA has led to a **serious adverse event** for a patient in their care.



of physicians report that PA has led to a life-threatening event or required intervention to prevent permanent i impairment or damage



of physicians report that PA has led to a patient's disability/ permanent bodily damage, congenital anomaly/birth defect or death

## **Physician impact**

PA leads to substantial administrative burdens for physicians, taking time away from direct patient care, while costing practices money and significantly contributing to physician burnout. PA undercuts the financial stability of physician practices that are already struggling to stay solvent in this time of dwindling Medicare payments.

On average, practices complete Physicians and their staff spend of physicians have staff who work exclusively on PA PAs per physician, per week each week completing PAs PA denials **PA** appeals Nearly (20%) physicians report that PAs are physicians report that they always appeal often or always denied an adverse PA decision Why don't physicians appeal? **Q:** How has the number of PA denials changed over the last five years? report that they do not believe the 1% appeal will be successful based on Increased past experience somewhat or significantly 20% report that they have insufficient No change 55% practice staff resources/time of physicians report that PA Decreased 75% somewhat or significantly somewhat or report that patient care cannot wait significantly (2%) increases physician burnout 53% for the health plan to approve the PA Don't know (3%) of physicians report that they are concerned that augmented % intelligence (AI) increases/will increase PA denial rates

When navigating the PA process, especially when appealing an adverse health plan PA decision, physicians are often required to participate in a "peer-to-peer (P2P) review" with a health plan representative. In fact, **almost two out of three physicians (65%)** report **at least sometimes** having to participate in P2P reviews. Because P2P reviews require the physician to speak directly with a health plan representative, P2P reviews can disrupt patient appointments and consume significant physician time.







Percentages do not sum to 100% due to rounding

**Q:** How often does the health plan's "peer" have the appropriate qualifications to assess and make a determination regarding the PA request?



### What is the cost of PA?

Not only does PA negatively impact patient care and significantly contribute to physician frustration and burnout, it also adds **significant costs to the entire health care system**. For example, patients are often forced to try ineffective treatments and/ or schedule additional office visits because of PA requirements and delays. These delays inevitably lead patients to seek more expensive forms of care, including emergency room (ER) visits, and can even lead to unexpected hospitalization.

- **Q:** Please consider how your patients' utilization of health care resources is impacted by the PA process. In your experience, how often does the PA process lead to higher overall utilization of health care resources?
- **Q:** In which of the following ways has the PA process led to higher overall utilization of health care resources for patients in your care?



In addition to higher health care resource utilization, PA can lead to other negative financial impacts for both employers and patients. Employers may face reduced productivity if PA causes employees to miss work due to rescheduled appointments or continued illness while waiting for care. In other situations, patients may pay out of pocket rather than endure PA-related care delays. Both scenarios raise serious questions about the overall value proposition of PA.

### Patient out-of-pocket costs and PA

**Q:** How often does a PA delay or denial lead to a patient paying out of pocket for a medication that you prescribe (i.e., the health plan does not cover the prescription and the patient pays the full cost)?





**58**%

of physicians with patients in the workforce report that PA has impacted patient job performance

Only respondents who reported completing prescription medication PAs were presented with this question.

### Health plan PA performance

To reduce administrative burdens and promote access to safe, timely care, the AMA, along with the American Hospital Association, American Pharmacists Association, Medical Group Management Association, America's Health Insurance Plans, and Blue Cross Blue Shield Association, released the <u>"Consensus Statement on Improving the Prior Authorization Process"</u> (CS) in January 2018.<sup>1</sup> Unfortunately, despite being released **nearly seven years** before this survey was fielded, physicians report that health plans have made little progress honoring their commitments as outlined in the CS.

CS category	What do the numbers say?
Selective application of PA	Only 10% of physicians report contracting with health plans that offer programs that exempt providers from PA (e.g., gold card programs).
PA program review and volume adjustment	<ul> <li>A strong majority of physicians report that the number of PAs required for prescription medications* (84%) and medical services<sup>†</sup> (82%) has increased over the last five years.</li> <li>Nearly 3 out of 5 (58%) physicians* report that the number of generic medications that require PA has increased over the last five years.</li> </ul>
Transparency and communication regarding PA	<ul> <li>A majority of physicians report that it is difficult to determine whether a prescription medication* (65%) or medical service<sup>†</sup> (61%) requires PA.</li> <li>Nearly one in three (30%) physicians* report that the PA requirement information provided in their electronic health record (EHR)/e-prescribing system is rarely or never accurate.</li> </ul>
Continuity of patient care	<ul> <li>An overwhelming majority (89%) of physicians report that PA interferes with continuity of care.</li> <li>More than three in five (61%) physicians report that PA at least sometimes destabilizes a patient whose condition was previously stabilized on a specific treatment plan.</li> </ul>
Automation to improve transparency and efficiency	<ul> <li>Physicians report phone as the most commonly used method for completing PAs.</li> <li>Only 23% of physicians report that their EHR system offers electronic PA for prescription medications.</li> </ul>

\* Only respondents who reported completing prescription medication PAs were presented with this question \*Only respondents who reported completing medical services PAs were presented with this question.

While UnitedHealthcare (UHC) and Cigna announced reductions in the number of services that require PA in 2023,<sup>2</sup> only **16%** of physicians who work with UHC and **16%** of physicians who work with Cigna reported that these changes have reduced the number of PAs completed for these plans. In addition, physicians report consistently high PA burdens across major health plans, despite the commitments made in the CS.





题 UnitedHealthcare (UHC) (n=843) 週 Humana (n=732) ■ Anthem/Elevance (n=687) 📓 Aetna (n=820) 🚳 Blue Cross Blue Shield (BCBS) (n=860) 🛢 Cigna (n=805)

Note. For each health plan, physicians who responded 'don't know' or 'I don't work with this health plan' were excluded from the analysis. Percentages may not sum to 100% or to the 'Net 'High' burden' due to rounding.

#### Survey methodology

• Forty-three question, web-based survey administered in December 2024

- Sample of 1,000 practicing physicians drawn from Medscape panel
- Forty percent primary care physicians/60% specialists
- Sample screened to ensure that all participating physicians:
  - Are currently practicing in the United States
  - Provide 20+ hours of patient care per week
  - Complete PAs during a typical week of practice
- Complete survey questions can be found here <a href="https://www.ama-assn.org/system/files/ama-prior-authorization-survey-guestion-list.pdf">https://www.ama-assn.org/system/files/ama-prior-authorization-survey-guestion-list.pdf</a>

#### References

- 1. "Consensus Statement on Improving the Prior Authorization Process" available at: https://www.ama-assn.org/sites/ama-assn.org/files/corp/ media-browser/public/arc-public/prior-authorization-consensusstatement.pdf, Accessed on Feb. 24, 2025
- 2. "2 big insurers take small steps to ease prior authorization burden" available at: https://www.ama-assn.org/practice-management/ prior-authorization/2-big-insurers-take-small-steps-ease-priorauthorization, Accessed on Feb. 24, 2025