

Sally Cluchey 15 Brickyard Way

Bowdoinham, ME 04008 Phone: (207) 814-8879

Sally.Cluchey@legislature.maine.gov

HOUSE OF REPRESENTATIVES

2 STATE HOUSE STATION AUGUSTA, MAINE 04333-0002 (207) 287-1400 TTY: MAINE RELAY 711

March 19, 2025

Testimony of Rep. Sally Cluchey introducing

LD 859, Resolve, Directing the Treasurer of State to Review and Develop Options for Meeting the Banking Needs of the Cannabis Industry

Before the Joint Standing Committee on Veterans and Legal Affairs

Senator Hickman, Representative Supica and distinguished members of the Veterans and Legal Affairs Committee, my name is Sally Cluchey, and I represent House District 52, which includes Bowdoinham, Richmond and part of Bowdoin. I am here today to introduce LD 859, Resolve, Directing the Treasurer of State to Review and Develop Options for Meeting the Banking Needs of the Cannabis Industry.

LD 859 is a bill that the HCIFS committee heard in the 131st Legislature as LD 788, submitted by Senator Grohoski. Attached to your testimony is a sponsor amendment that includes all of the work the HCIFS committee did on the bill in the 131st. I apologize that it did not make it into the bill but I want to make sure that work that has already been done is included for your consideration.

The amendment would establish the Commission to Review and Develop Options for Meeting the Banking Needs of the Cannabis Industry. The commission would include nine legislative members, including members from the Joint Standing Committees on Health Coverage, Insurance and Financial Services, Veterans and Legal Affairs and Taxation. The Commission would review options for meeting the banking needs of individuals and businesses involved in the adult-use cannabis and medical cannabis industries in the State.

Maine's licensed adult-use retailers reported nearly 4.5 million sales transactions in 2024, totaling \$243.9 million, according to the Maine Office of Cannabis Policy. This is almost double the amount in 2022. Additionally, an estimated \$15,056,795 in sales tax revenue from medical cannabis was deposited into the General Fund in FY 2024.

This is a significant amount of money and it affects a huge number of Maine businesses. However, because cannabis remains federally illegal, Maine—like most states—lacks safe, legal banking options for thousands of employees and businesses in this industry. While some credit unions will

work with cannabis-related businesses, these services are prohibitively expensive and place substantial burdens on the financial institutions.

Without access to multiple banking options, many cannabis-related businesses have no choice but to operate on a cash-only basis. Cash payroll compromises employee financial stability and business security. It also increases the risk of bad actors entering the market. Furthermore, a cash-only cannabis economy makes it difficult for people to rent or purchase property, resulting in housing insecurity for some workers.

Legal cannabis businesses deserve access to the same safe and secure banking services that other Maine businesses utilize routinely. They should be able to deposit their legally earned funds into a bank account just as other legitimate businesses do.

We need to develop safe alternatives to the current situation and create pathways for cannabis businesses to participate in standard banking practices.

Thank you for your time and attention. I would be happy to answer any questions you may have.

Page 1 - 131LR1958(02)

Council once all appointments have been completed. After appointment of all members, the chairs shall call and convene the first meeting of the commission. If 30 days or more after the effective date of this resolve a majority of but not all appointments have been made, the chairs may request authority and the Legislative Council may grant authority for the commission to meet and conduct its business.

Sec. 5. Duties. Resolved: That the commission has the following duties:

- 1. Examine actions taken in other states that have legalized cannabis use to address the banking needs of individuals and businesses involved in the cannabis industry;
- 2. Evaluate proposals to address the issues under subsection 1 at the federal level and opportunities to advocate for federal action;
- 3. Examine barriers and costs to the cannabis industry for banking services compared to other businesses and consider ways to reduce unnecessary barriers and costs;
- 4. Consider the extent to which the State can facilitate and encourage banks and credit unions in the State to provide services to the cannabis industry or develop other payment processing systems for the cannabis industry;
- 5. Evaluate the ability to establish a state-owned bank or to authorize an uninsured bank operating with 100% reserves to provide financial services to the cannabis industry; and
- 6. Consider any other matters pertaining to the banking needs of the cannabis industry considered necessary by the commission.
- Sec. 6. Staff assistance. Resolved: That the Legislative Council shall provide necessary staffing services to the commission, except that Legislative Council staff support is not authorized when the Legislature is in regular or special session.
- Sec. 7. Stakeholder participation. Resolved: That the commission may invite the participation of stakeholders to participate in meetings or subcommittee meetings of the commission to ensure the commission has the information and expertise necessary to fulfill its duties, including, but not limited to, representatives of the Department of Professional and Financial Regulation, Bureau of Financial Institutions; the Department of Administrative and Financial Services' office of cannabis policy; the Bureau of Revenue Services; the Treasurer of State; the Office of the Attorney General; the Finance Authority of Maine; the Maine Bankers Association; the Maine Credit Union League; and statewide associations of individuals and businesses in the adult use and medical cannabis industries.
- **Sec. 8. Report. Resolved:** That, notwithstanding Joint Rule 353, the commission shall submit a report that includes its findings and recommendations, including suggested legislation, to the joint standing committee of the Legislature having jurisdiction over health coverage, insurance and financial services matters no later than January 15, 2024. The joint standing committee may report out a bill based on the report to the 131st Legislature in 2024.
- Sec. 9. Outside funding. Resolved: That the commission shall seek funding contributions to fully fund the costs of the study. All funding is subject to approval by the Legislative Council in accordance with its policies.'

Page 2 - 131LR1958(02)

2	section number to read consecutively.
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3	SUMMARY
4	This amendment replaces the resolve and is the majority report of the committee.
5	The amendment establishes the Commission to Review and Develop Options for
6	Meeting the Banking Needs of the Cannabis Industry. The commission has 9 legislative
7	members, including members who serve on the Joint Standing Committee on Health
8	Coverage, Insurance and Financial Services, the Joint Standing Committee on Veterans
9	and Legal Affairs and the Joint Standing Committee on Taxation. The commission is
.0	directed to review options for meeting the banking needs of individuals and businesses
.1	involved in the adult use cannabis and medical cannabis industries in the State. The
.2	commission is required to submit a report based on the review by January 15, 2024 to the
.3	Joint Standing Committee on Health Coverage, Insurance and Financial Services, which is
4	authorized to submit legislation based on the report to the 131st Legislature in 2024.
.5	FISCAL NOTE REQUIRED
6	(See attached)

Page 3 - 131LR1958(02)