

**Testimony of Matthew Gallagher, General Manager, Oxford Casino Hotel**

**In Opposition to**

**LD 2213, An Act to Support Veterans' Organizations and Other Nonprofit Organizations and Federally Recognized Indian Tribes by Updating Electronic Gambling Laws**

**Joint Standing Committee on Veterans and Legal Affairs**

**February 27, 2024**

Senator Hickman, Representative Lupica, and Members of the Joint Standing Committee on Veterans and Legal Affairs, my name is Matt Gallagher, and I am General Manager of Oxford Casino Hotel in Oxford, Maine. I testify today in opposition to LD 2213, **An Act to Support Veterans' Organizations and Other Nonprofit Organizations and Federally Recognized Indian Tribes by Updating Electronic Gambling Laws.**

Oxford Casino Hotel opened for business June 6, 2012, on a 100-acre property along Route 26 in Oxford. Over the past 12 years, the Casino has expanded three times, including a \$25 million investment in a 107-room hotel, a new restaurant, and an expanded gaming floor. Currently, 980 slot machines and 23 table games are housed at the Casino, and two restaurants and two full bars operate on the property. Importantly, Oxford Casino employs over 400 Mainers – the vast majority with full benefits – bringing economic vitality to a region that sorely needs it. Attached to my testimony is a detailed description of the beneficiaries of the Oxford Casino, which extend both locally, regionally, and statewide.

LD 2213 would allow for the operation of electronic lucky seven devices in any nonprofit organization in the state, including veterans and fraternal organizations, agricultural societies, volunteer fire departments, tribal facilities, and any “auxiliary” of any of these organizations. As with HRMs and Electronic Beano, electronic lucky seven devices are just slot machines under a different name. A prominent manufacturer of these machines touts on their website that these machines offer a “casino-style gaming experience” with the goal of attracting a “younger demographic.”

**1. Existing Casinos Use Less Than the 2/3 of the Available Licensed Slot Machines**

Oxford Casino Hotel operates 980 slot machines out of a 1500 slot machine cap. Hollywood Casino in Bangor operates 650 slot machines also out of a 1500 cap. Maine clearly does not have the demand for other facilities to operate slot machines, as a total of 1370 authorized slot machines are not being operated.

**2. Would Result in a Massive Expansion of Facilities Hosting Slot Machines in Nearly Every Community**

The bill would authorize the licensed operation of electronic lucky seven devices by nonprofit organizations, veterans groups, fraternal organizations, agricultural societies, and federally recognized Indian tribes. This could potentially be the addition of hundreds of slot facilities

scattered throughout Maine without municipal votes, which is required of casinos and slot facilities, and any of the existing regulatory protections for the current slot facilities.

In addition to dramatically expanding the number of places where this type of gambling can occur, the bill also removes all restrictions on the hours during which these machines can be operated. Under this proposal, electronic lucky seven devices could be operated 24 hours a day, seven days a week.

### **3. Unequal Tax Treatment**

Additionally, the electronic lucky seven devices would not be taxed, which is compared to the 46% tax treatment of slots currently. This would create an uneven playing field for the operation of what are essentially the same machines (from a consumer's perspective). Importantly, the existing beneficiaries of the slot revenue, including K12 education and colleges and many other entities, would be hurt the most by this uneven treatment.

### **4. Age Concerns and Problem Gambling Resources Not Required**

LD 2213 would allow 18-year-olds to play these machines. On the other hand, Maine's casinos are responsibly off limits to those under the age of 21.

The bill would not require the use of exclusionary lists or the provision of other problem gambling resources by these new slot facilities, while they still would be required at the existing casinos. These lists are an effective way to prohibit problem gamblers from a gaming facility, and they would essentially become ineffective if not included as part of the regulatory structure of these gaming facilities.

LD 2213 is yet another proposal to expand gambling in Maine through a version of slot machines. This session, we've seen the consideration of many different types of machines that could be located in many different locations and regulated in different ways. The bottom line is that the State of Maine already provides enough capacity and effective regulation for slot machines.

##

State of Maine  
Gambling Control Unit  
Revenue Distribution - Oxford Casino

OXFORD CASINO

MONTHLY SLOT ACTIVITY - 2023

Number of Machines in Play

Funds In - Bills and Tickets

Funds Out - Bills and Tickets

Unclaimed Tickets (Dollar Value)

Net Slot Revenue

Average Slot Win %

Average Pay Back % to Players

Total Percentage

Total Tax Revenue Due the State @ 46%

January - 2023	February 2023	March - 2023	April - 2023	May - 2023	June - 2023	July - 2023	August - 2023	September - 2023	October - 2023	November - 2023	12/01/2023 to 12/05/2023	12/06/2023 to 12/10/2023	12/11/2023 to 12/15/2023	12/16/2023 to 12/20/2023	12/21/2023 to 12/25/2023	December - 2023	YTD
966	958	954	970	972	971	971	957	950	952	964	968	965	964	970	971	969	963
\$ 58,691,612.22	\$ 62,793,573.32	\$ 70,055,574.96	\$ 72,408,740.36	\$ 72,333,335.33	\$ 77,187,519.83	\$ 81,181,962.03	\$ 78,731,000.46	\$ 74,645,308.47	\$ 65,167,212.87	\$ 64,863,066.31	\$ 6,125,601.27	\$ 13,619,601.09	\$ 13,207,281.75	\$ 14,407,201.50	\$ 15,710,154.75	\$ 66,996,846.47	\$ 845,055,752.63
51,975,182.55	55,560,532.33	62,160,537.76	64,850,074.82	64,652,469.54	69,275,409.04	72,431,692.81	70,597,506.13	66,334,136.30	58,332,093.95	58,255,615.10	\$ 4,927,238.07	\$ 12,100,481.69	\$ 11,200,126.75	\$ 12,100,710.14	\$ 13,757,241.24	\$ 60,047,138.88	\$ 754,667,489.47
4,896.58	5,796.85	7,013.74	5,703.20	4,937.21	5,239.42	5,940.25	7,669.15	6,877.83	6,655.24	6,655.24	786.31	1,778.17	1,473.61	1,574.29	1,931.24	3,951.14	75,396.60
6,721,315.95	\$ 7,228,837.84	\$ 7,907,050.94	\$ 7,564,368.74	\$ 7,686,698.00	\$ 7,917,340.21	\$ 8,756,209.47	\$ 8,141,163.48	\$ 8,378,050.00	\$ 6,640,918.40	\$ 6,613,107.45	\$ 1,197,363.20	\$ 1,488,119.40	\$ 1,243,205.56	\$ 1,406,303.36	\$ 1,571,914.51	\$ 6,958,599.33	\$ 90,468,659.81
7.96%	8.39%	8.02%	7.76%	7.94%	7.75%	8.15%	7.87%	8.05%	8.06%	8.03%	7.33%	8.11%	7.87%	7.59%	8.08%	7.90%	7.90%
92.04%	91.61%	91.91%	92.24%	92.06%	92.25%	91.85%	92.19%	91.95%	91.94%	91.97%	92.69%	92.29%	91.75%	92.63%	91.54%	92.10%	92.01%
100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
\$ 3,091,805.33	\$ 3,329,865.40	\$ 3,634,943.45	\$ 3,479,609.66	\$ 3,535,881.09	\$ 3,641,976.48	\$ 4,027,856.35	\$ 3,744,935.19	\$ 3,830,903.01	\$ 3,054,822.47	\$ 3,042,029.40	\$ 492,189.27	\$ 684,693.94	\$ 584,891.73	\$ 646,479.93	\$ 704,219.52	\$ 3,200,955.69	\$ 41,615,583.53

Distribution:

Department of Education (K-12)

University of Maine System

Maine Maritime Academy

Maine Community College System

Penobscot and Passamaquoddy Tribes

General Fund for Admin Costs of GCU

Host Municipality (Oxford)

Agricultural Fair Support Fund

Harness racing Pursas

Sire Stakes Fund

Host County

Dairy Improvement Fund

Maine Milk Pool

Total

\$ 1,680,328.58	\$ 1,809,709.49	\$ 1,975,512.71	\$ 1,891,092.24	\$ 1,921,674.53	\$ 1,979,335.00	\$ 2,188,052.38	\$ 2,035,290.89	\$ 2,082,012.59	\$ 1,660,229.62	\$ 1,653,276.87	\$ 1,122,785.27	\$ 2,222,215.24	\$ 2,123,310.71	\$ 2,603,599.78	\$ 2,603,599.78	\$ 1,739,649.86	\$ 22,617,165.17
258,770.67	278,695.26	304,228.97	291,228.19	295,937.88	304,817.60	337,989.68	321,467.73	321,467.73	256,339.46	255,265.95	173,030.00	377,020.75	353,310.18	460,589.93	460,589.93	268,601.94	3,487,587.24
10,081.97	10,858.26	11,853.08	11,346.54	11,530.04	11,876.01	12,758.69	11,397.63	11,659.27	9,297.28	9,298.35	6,138.25	13,130.25	12,810.54	16,657.04	16,657.04	9,747.04	131,159.16
201,639.48	217,165.13	237,061.54	226,931.07	230,600.93	237,520.21	262,086.29	244,234.90	249,841.49	199,227.55	198,393.21	24,409.03	44,609.34	39,997.51	52,938.15	52,938.15	208,757.97	2,214,059.77
268,852.64	289,553.51	316,082.04	302,524.76	307,467.92	316,693.60	350,248.36	325,646.54	333,127.00	265,636.74	264,524.30	31,520.01	35,517.13	31,721.72	41,669.65	41,669.65	278,343.98	3,618,746.39
201,639.48	217,165.13	237,061.54	226,931.07	230,600.93	237,520.21	262,086.29	244,234.90	249,841.49	199,227.55	198,393.21	24,409.03	44,609.34	39,997.51	52,938.15	52,938.15	208,757.97	2,214,059.77
134,426.31	144,776.76	158,041.01	151,287.37	153,733.96	158,346.81	175,134.20	162,823.26	166,561.00	132,818.37	132,262.15	167,000.00	157,072.00	150,840.00	197,600.00	197,600.00	139,171.99	1,809,373.19
67,213.16	72,388.37	79,020.51	75,643.68	76,866.98	79,173.41	87,562.09	81,411.63	83,280.49	66,409.18	66,131.07	8,830.21	10,988.75	10,920.42	14,020.01	14,020.01	69,585.99	904,686.56
67,213.16	72,388.37	79,020.51	75,643.68	76,866.98	79,173.41	87,562.09	81,411.63	83,280.49	66,409.18	66,131.07	8,830.21	10,988.75	10,920.42	14,020.01	14,020.01	69,585.99	904,686.56
67,213.16	72,388.37	79,020.51	75,643.68	76,866.98	79,173.41	87,562.09	81,411.63	83,280.49	66,409.18	66,131.07	8,830.21	10,988.75	10,920.42	14,020.01	14,020.01	69,585.99	904,686.56
33,605.58	36,194.19	39,510.26	37,821.85	38,433.49	39,586.70	43,781.05	40,705.82	41,640.24	33,204.59	33,065.54	4,400.00	5,244.59	5,000.00	6,620.00	6,620.00	34,792.99	452,343.30
33,605.58	36,194.19	39,510.26	37,821.85	38,433.49	39,586.70	43,781.05	40,705.82	41,640.24	33,204.59	33,065.54	4,400.00	5,244.59	5,000.00	6,620.00	6,620.00	34,792.99	452,343.30
\$ 3,091,805.33	\$ 3,329,865.40	\$ 3,634,943.45	\$ 3,479,609.66	\$ 3,535,881.09	\$ 3,641,976.48	\$ 4,027,856.35	\$ 3,744,935.19	\$ 3,830,903.01	\$ 3,054,822.47	\$ 3,042,029.40	\$ 492,189.27	\$ 684,693.94	\$ 584,891.73	\$ 646,479.93	\$ 704,219.52	\$ 3,200,955.69	\$ 41,615,583.53

MONTHLY TABLE ACTIVITY - 2023

Number of Tables

Table Owner (Dollar Value)

Fills (Dollar Value)

Progressive Jackpot Payouts (Cap)

Credits (Dollar Value)

Table Ops (Dollar Value)

Table Closer (Dollar Value)

Progressive Player Contributions

Net Revenue

Total Tax Revenue Due the State @ 18%

January - 2023	February 2023	March 2023	April - 2023	May - 2023	June - 2023	July - 2023	August - 2023	September - 2023	October - 2023	November - 2023	12/01/2023 to 12/05/2023	12/06/2023 to 12/10/2023	12/11/2023 to 12/15/2023	12/16/2023 to 12/20/2023	12/21/2023 to 12/25/2023	December - 2023	YTD
28	28	28	28	28	29	29	29	28	26	26	27	27	27	27	25	28	
\$ 38,981,574.75	\$ 34,076,029.25	\$ 37,723,898.50	\$ 37,091,484.50	\$ 38,925,161.00	\$ 34,470,300.25	\$ 37,049,291.50	\$ 37,586,163.00	\$ 35,878,173.50	\$ 37,149,091.50	\$ 36,350,710.75	\$ 4,127,754.25	\$ 8,931,864.25	\$ 7,834,427.00	\$ 7,064,759.00	\$ 7,261,171.50	\$ 32,245,330.75	\$ 457,477,209.25
3,869,200.00	4,371,130.00	5,409,650.00	4,211,100.00	3,759,780.00	5,057,170.00	4,426,240.00	5,000,350.00	5,434,560.00	4,335,450.00	4,264,610.00	440,800.00	1,121,250.00	897,800.00	7,484,100.00	7,106,870.00	5,524,040.00	\$ 55,667,320.00
100,863.30	129,497.00	206,192.85	126,372.70	101,574.05	255,453.48	203,238.40	71,207.50	95,146.70	20,407.50	115,022.30	2,254.50	2,254.50	26,211.00	45,411.00	45,411.00	86,744.55	1,511,720.33
60,720.00	115,310.00	404,467.50	336,291.00	44,270.00	1,332,359.75	93,840.00	238,867.00	276,259.00	249,763.00	153,800.00	181,676.00	167,200.00	231,250.00	14,900.00	728,870.00	1,413,923.75	4,719,071.00
5,541,518.05	5,609,217.00	6,501,437.00	5,715,988.00	5,152,869.00	5,507,284.00	5,921,840.00	6,008,353.00	6,455,187.00	5,511,489.00	5,706,843.00	679,506.00	1,129,792.00	1,097,718.00	1,718,119.00	1,188,288.00	5,535,874.05	69,168,399.10
38,893,070.25	34,115,955.00	37,750,486.50	37,057,237.75	39,003,384.25	34,338,295.00	37,018,276.75	37,676,771.25	35,744,606.25	37,722,240.00	36,324,156.00	4,809,637.25	6,764,933.25	5,737,178.50	7,289,909.27	6,584,681.10	32,123,955.25	437,298,474.25
1,545,070.25	1,263,825.75	1,316,609.65	1,680,672.05	1,414,008.20	1,385,015.07	1,355,186.55	1,266,370.75	1,108,172.05	1,528,543.00	1,454,655.95	208,468.00	438,287.45	379,440.40	68,552.58	140,011.20	1,216,672.75	16,344,807.27
\$ 247,211.24	\$ 202,212.11	\$ 210,657.55	\$ 268,589.53	\$ 226,241.31	\$ 221,602.41	\$ 216,829.90	\$ 202,619.31	\$ 177,307.51	\$ 244,566.88	\$ 232,744.96	\$ 46,311.68	\$ 70,282.19	\$ 49,799.82	\$ 10,922.12	\$ 22,397.62	\$ 194,668.44	\$ 2,645,551.15

Distribution:

Department of Education (K-12)

GCU Admin Expenses/Gambling Addition

Host Municipality (Town of Oxford)

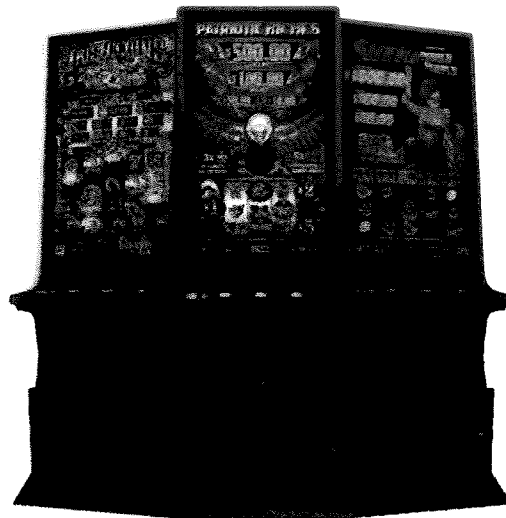
Host County (Oxford County)

Total

\$ 154,507.02	\$ 126,382.57	\$ 131,660.95	\$ 168,055.95	\$ 141,400.81	\$ 136,501.51	\$ 135,518.67	\$ 126,637.04	\$ 110,817.18	\$ 152,854.28	\$ 145,465.59	\$ 18,918.00	\$ 40,238.19	\$ 12,344.15	\$ 6,251.17	\$ 12,901.12	\$ 121,667.77	\$ 1,633,469.34
45,312.11	37,014.77	39,499.20	50,616.79	42,420.24	41,550.45	40,655.61	37,991.13	33,245.16	45,855.30	43,639.69	844.84	18,174.77	1,320.27	2,019.62	4,329.48	36,500.38	496,040.87
30,901.40	25,276.51	26,332.19	33,611.18	28,240.17	27,700.30	27,103.75	25,327.42										

# LIGHT





## Introducing The Jumbotron! Features Include:

- **Immersive HD LCD Displays:** Deliver an eye-popping experience with thrilling, high-definition, 3D animations & effects that make games come to life!
- **Interactive Touchscreen UI:** The user-friendly touchscreen interface engages players in a fun, interactive, casino-style gaming experience.
- **Player Tested Cabinet Designs:** All E-Tab cabinets are designed for greater player comfort with optimal screen height for either sitting or standing.
- **Custom Options and Features:** All E-Tab cabinets are fully customizable to support bill acceptors, voucher printers, ticket dispensers, and more.

**Check Out Some Of The Games In This Video!**