



April 29th, 2025

Good morning members of the HCIFS Committee.

My name is Andy Exley. I'm a pharmacist based out of Bangor, and I work with Local Infusion—an ambulatory infusion clinic and pharmacy provider that's actively working to fundamentally improve how infusion services are delivered in Maine.

At Local Infusion, we've spent decades in the healthcare industry—and we saw a system that wasn't working. High costs, outdated technology, confusing bills, and cold, impersonal care. For patients, it's not just frustrating—it's their life.

So we built something better.

In 2022, several insurers in the state of Maine asked us to open our doors here. We have built medspa-like infusion suites in South Portland, Bangor, and here in Augusta. They are easily accessible—In retail locations, with free parking. Patients walk in and are seated, never having to wait. They receive their infusions within a private suite, with a big screen tv, Netflix, and high speed wifi. And once they are done, they walk out knowing how much their infusion cost them.

The results of this experience are clear. We regularly receive positive patient reviews and I wanted to share one from an Augusta patient with you today. They said, *"...always great customer service. Love the facility as it is welcoming, quiet, and relaxing. This makes the infusion process easier and much less stressful and anxiety provoking. Thank you for this service!!!"*

This is how healthcare should be.

Providers like us (and patients across Maine) benefit from a healthcare ecosystem that encourages innovation, transparency, and results. Where incentives are aligned around patient experience, clinical quality, and cost efficiency, Mainers win.

As you consider this piece of legislation, I would encourage you to think - What can I do to bring more providers like Local Infusion to the state of Maine.

Thank you for your time.