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87 Winthrop Street. Augusta, ME 04330 info@mainemfg.com P: 207-747-4406 www.mainemfg.com 27 March 2025

Senator Grohoski, Representative Cloutier, and honorable members of the Joint Standing Committee on Taxation, I am Mike Roughton, a resident of Standish and I serve as the Executive Director of the Manufacturers Association of Maine. I am before you today to offer this testimony in opposition to LD 1089, "An Act to Permanently Fund 55 Percent of the State's Share of Education by Establishing a Tax on Incomes of More than \$1,000,000".

The Manufacturers Association of Maine ("MAME") is a non-partisan 501(c)6 non-profit grounded in service to its membership, providing a network of resources designed to support the strategic business growth needs of Maine manufacturing entrepreneurs. Maine's manufacturing businesses are diverse, employing almost 60,000 individuals in military and defense, aerospace, metal fabrication, paper, boat building, semi-conductor, wood products, aquaculture and biotech, medical device, composites, and bioplastics, as well as the food and beverage industries. These businesses represent almost 10% of Maine's annual GDP and 10.4% of all the wages paid in the state on a weekly basis. MAME's mission is to help manufacturing grow and succeed and supports Maine's development of future manufacturing assets through a variety of programs.

MAME's advocacy efforts focus on four (4) key areas: workforce development, taxation, human resources/wage and hour and energy. Today, we are here to address tax issues, and the impact these proposals will have on our membership.

LD 1089 aims to increase tax revenue by adding a surcharge to taxpayers that have income more than \$1M, which would further put Maine at a competitive disadvantage compared to other states. For the period between 2010 and 2023, Maine ranked #44 for employment growth driven by foreign direct investment. Maine ranks #50 for new business formation per capita in 2023 (ahead of only West

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Virginia)¹. Not only would this bill affect the entrepreneurs and their businesses that make up MAME's membership, but it has the potential to impact employees as well, as the additional tax burden will be one more log on the proverbial burning fire that will cause the business owner to make a decision to move the business out of state.

In 2016, when voters were considering the imposition of a 3% surcharge on incomes above \$200,000, several businesses within our membership looked at relocating their operations to avoid the increased tax burden. LD 1089, if passed, may illicit that same response. Additionally, this proposal would discourage high earning employees from moving to Maine, or worse, may encourage those already living and working here to leave the state. When top talent compares living in Maine against neighboring states like New Hampshire and Massachusetts, who have no income tax, or a tax at a fraction of the rate that Maine's would be, their decision becomes very easy.

While we oppose the proposed tax, we strongly support the State of Maine maintaining its commitment to funding 55% of public education costs. A failure to uphold this commitment has historically resulted in increased burdens on local taxpayers, program cuts, and negative impacts on students—our future workforce. With potential shifts in federal education funding, the state's role in ensuring stable and equitable school funding is more critical than ever. However, we believe this objective should be achieved through sustainable and responsible fiscal policy, rather than the tax structure outlined in this bill. We urge the Legislature to explore alternative funding mechanisms that uphold the state's promise to Maine students without placing additional strain on businesses and individual taxpayers.

Ultimately, a state is competitive to the extent that firms operating there can compete successfully in the regional, national and global economies while maintaining and improving wages and living standards for the average citizen. The passage of LD 1089 degrades the ability of Maine's manufacturing businesses and their entrepreneurial owners to compete, and we therefore ask that you vote **ought not to pass**.

¹ Source: "Maine Competitiveness Assessment," Porter Development Initiative, February 2025

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