

Date: (Filing No. S- )

**AGRICULTURE, CONSERVATION AND FORESTRY**

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**STATE OF MAINE**

**SENATE**

**126TH LEGISLATURE**

**SECOND REGULAR SESSION**

COMMITTEE AMENDMENT “ ” to S.P. 517, L.D. 1431, Bill, “An Act To Support School Nutrition and Expand the Local Foods Economy”

Amend the bill by striking out all of the preamble (page 1, lines 1 to 4 in L.D.)

Amend the bill by striking out everything after the enacting clause and before the emergency clause and inserting the following:

**Sec. 1. 7 MRSA §306-A, sub-§2**, as enacted by PL 1999, c. 72, §5, is amended to read:

**2. Fund operation.** The commissioner shall utilize the agricultural development fund to:

A. Provide grants to individuals, firms or organizations to conduct market research or to undertake market promotion activities for the purpose of expanding existing markets and developing new markets for state agricultural products; ~~and~~

B. Test and demonstrate new technologies related to the production, storage and processing of state agricultural commodities; and

C. Provide local foods grants to Maine-based individuals, firms or organizations under section 320-B, subsection 1 to conduct market feasibility studies, in diverse geographic areas of the State if possible, to identify the demand for and pricing, logistical parameters and availability of minimally processed fresh foods grown in this State, and of seafood grown or harvested in this State for aggregated and institutional markets, including school food service programs.

**Sec. 2. 7 MRSA §306-A, sub-§3**, as amended by PL 2013, c. 64, §1, is further amended to read:

**3. Rulemaking.** The commissioner shall establish, by rule, in a manner consistent with Title 5, chapter 375, subchapter 2-A criteria for the allocation of grant money, application requirements consistent with the provisions of this section and section 320-B, a schedule for accepting and reviewing applications, reporting requirements on grant expenditures and project results and any other administrative requirements necessary for

**COMMITTEE AMENDMENT**

1 the efficient implementation of this program. Rules adopted pursuant to this subsection  
2 are major substantive rules as defined in Title 5, chapter 375, subchapter 2-A. The  
3 commissioner is guided by the following criteria:

4 A. Applications may be submitted by individuals, firms or organizations in response  
5 to a request for proposals for competitive grants. The commissioner may also contract  
6 directly with individuals, firms or organizations for a special project under section  
7 307;

8 B. A percentage of the total cost of any project must be funded by the applicant or  
9 applicants and a percentage of the total cost must be funded from nonpublic sources.  
10 These percentages must be established by rule. A single grant may not exceed 50%  
11 of the total funds available to be granted in a given year;

12 C. Information relative to market research or development activities provided to the  
13 commissioner prior to formal application, included in grant applications or provided  
14 to the commissioner to fulfill reporting requirements, is confidential information and  
15 may not be publicly disclosed by the commissioner as long as:

16 (1) The person to whom the information belongs or pertains has requested that  
17 certain information be designated as confidential; and

18 (2) The commissioner has determined that the information gives the person  
19 making the request opportunity to obtain business or competitive advantage over  
20 another person who does not have access to the information or will result in loss  
21 of business or other significant detriment to the person making the request if  
22 access is provided to others; ~~and~~

23 D. When possible, the commissioner shall award grants to applicants representing  
24 diverse agricultural enterprises and geographic areas of the State; ~~and~~

25 E. The commissioner shall consider administrative requirements necessary for local  
26 foods grants under section 320-B, subsection 1, including a definition of "minimally  
27 processed foods," the allocation of grant funds, application requirements consistent  
28 with the provisions of chapter 10-C, a schedule for accepting and reviewing  
29 applications and reporting requirements on grant expenditures and project results.

30 **Sec. 3. 7 MRSA c. 10-C** is enacted to read:

31 **CHAPTER 10-C**

32 **LOCAL FOOD HUB PROGRAM**

33 **§320-A. Definitions**

34 As used in this chapter, unless the context otherwise indicates, the following terms  
35 have the following meanings.

36 **1. Local food.** "Local food" means food produced or harvested by a Maine food  
37 producer as defined by section 212, subsection 2.

1 **§320-B. Local food hub program; grants and loans**

2 The commissioner shall issue grants under section 306-A for the purpose of  
3 conducting market feasibility studies and developing business plans for local food hubs in  
4 this State to connect and enhance relationships between fresh food producers in the State  
5 and aggregated and institutional markets, including school food service programs. The  
6 commissioner shall issue low-interest loans under subsection 2 and section 435 for the  
7 development and operation of local food hubs in this State based on how well the local  
8 food hubs' business plans, as reflected in competitive applications, serve to connect and  
9 enhance relationships between fresh food producers in the State and aggregated and  
10 institutional markets, including school food service programs.

11 **1. Local foods grants.** The commissioner shall award at least one grant each of no  
12 more than \$30,000 to applicants based in this State to conduct market feasibility studies  
13 and develop business plans for local food hubs. An applicant must demonstrate:

14 A. The capacity to research aggregated and institutional markets' demand for and  
15 pricing, logistical parameters and availability of fresh and minimally processed foods  
16 produced in this State;

17 B. Expertise related to the market feasibility study and the capacity to create and  
18 implement business plans for local food hubs located in this State if the applicant is  
19 applying for a local food hub loan under subsection 2; and

20 C. A commitment to the requirements of the United States Department of  
21 Agriculture with regard to meals provided in schools.

22 The intent of a market feasibility study and business planning process supported by grant  
23 funds must be to serve local farms. A business plan must be crafted to maximize the  
24 benefits to farms that supply the local food hub and to minimize, if not remove, any  
25 negative effects of a new local food hub on existing farm operations. The commissioner  
26 may not award a grant under this subsection to an applicant unless matching funds from  
27 the applicant are available in an amount that is no less than 50% of the grant amount.

28 **2. Local food hub loans.** The commissioner shall award local food hub loans from  
29 the Agricultural Marketing Loan Fund established under Title 10, section 1023-J in  
30 accordance with the provisions of section 435 to applicants in diverse geographic areas of  
31 the State for the purpose of establishing local food hubs in this State. Prior to awarding a  
32 loan under this subsection, the commissioner shall determine that the potential overall  
33 impact of the application to the agricultural economy and agricultural industry in this  
34 State is beneficial to and in the best interest of the agricultural industry and well-being of  
35 the State. Applications for loans under this subsection must include business plans that  
36 examine economic impacts and are based on the market studies completed under  
37 subsection 1 or equivalent market knowledge. An application must demonstrate:

38 A. That the application is based on sound business and financial principles;

39 B. That the applicant is able to locate and obtain food from growers based in this  
40 State and, where feasible, fisheries in this State, and has the capacity to handle the  
41 logistics of supplying and delivering those foods as ordered by aggregated and  
42 institutional markets, including school food service programs;

1           C. That the applicant has the capacity to provide fresh food or minimally processed  
2           food sourced in this State;

3           D. That the applicant has knowledge of health-oriented food production methods in  
4           order to maintain nutritional value and minimize food contaminants;

5           E. That the applicant will exercise sustainable waste management practices,  
6           including composting of food waste and minimal use of disposable nonreusable  
7           packaging materials;

8           F. That the applicant has the ability to encourage food producers to plant or  
9           otherwise scale capacity to meet anticipated food service demand;

10          G. That the applicant has a willingness to work cooperatively with other local food  
11          hubs in the State to meet statewide demand for fresh food sourced in this State in a  
12          cost-effective manner; and

13          H. That the applicant has an ownership or governance structure that inherently holds  
14          in high regard the value provided to the producer. Examples of such an ownership or  
15          governance structure include, but are not limited to, an entity that is a cooperative of  
16          fresh food producers in this State, or an entity whose bylaws require a majority of the  
17          board of directors to be fresh food producers in this State.

18          **3. Maine Food Hub Advisory Committee.** The commissioner shall establish the  
19          Maine Food Hub Advisory Committee, referred to in this subsection as "the advisory  
20          committee." The commissioner shall include representatives of statewide and regional  
21          organizations involved in supporting agriculture, public health, the environment and the  
22          state economy as part of the advisory committee. The advisory committee shall:

23                 A. Advise the department on definitions and the implementation and evaluation of  
24                 applications for grants and loans under this section and shall review project results;  
25                 and

26                 B. Advise the Department of Education on design and evaluation of the local foods  
27                 training program under Title 20-A, section 6602, subsection 13.

28                 The commissioner shall, where applicable, consult with the Department of Marine  
29                 Resources and the Department of Education regarding the awarding of grants and loans  
30                 under this section.

31          **Sec. 4. 7 MRSA §434, sub-§1,** as amended by PL 2001, c. 152, §1, is further  
32          amended to read:

33                 **1. Agricultural enterprise.** "Agricultural enterprise" means a person or business  
34                 located in this State and engaged in the commercial growing or harvesting of plants;  
35                 raising of animals; growing or obtaining plant or animal by-products; aquaculture, as  
36                 defined in Title 12, section 6001, subsection 1; or further processing, storing, packaging  
37                 or marketing a raw product derived from plants, animals, plant or animal by-products or  
38                 aquaculture, as defined in Title 12, section 6001, subsection 1, with the intent that the  
39                 product be sold or otherwise disposed of to generate income. "Agricultural enterprise"  
40                 includes a business or activity that attracts visitors to a farm for the purpose of  
41                 supplementing income from the primary crop or livestock operation or that is a local food  
42                 hub, pursuant to chapter 10-C. "Agricultural enterprise" does not include a business

1 engaged primarily in the growing, harvesting or further processing of forest species of  
2 trees for the purpose of producing pulp or other materials used in the paper manufacturing  
3 or wood manufacturing process.

4 **Sec. 5. 7 MRSA §435, sub-§2, ¶A**, as amended by PL 2003, c. 168, §1, is further  
5 amended to read:

6 A. An agricultural marketing loan for any project under this subchapter or section  
7 320-B, subsection 2, the total cost of which exceeds \$100,000, may not exceed 75%  
8 of the project cost. A loan from the fund may not be provided for such a project  
9 unless the applicant demonstrates a commitment of private funds of at least 5% of the  
10 total cost of the project; except that, in order to encourage the undertaking of  
11 cooperative projects by 2 or more agricultural enterprises, an agricultural marketing  
12 loan may not be provided unless the cooperating agricultural enterprises as a group  
13 demonstrate a commitment of private funds of at least 5% of the total cost of the  
14 project.

15 **Sec. 6. 7 MRSA §435, sub-§2, ¶B**, as amended by PL 2003, c. 168, §1, is further  
16 amended to read:

17 B. An agricultural marketing loan for any project under this subchapter or section  
18 320-B, subsection 2, the total cost of which is \$100,000 or less, may not exceed 90%  
19 of the total cost of the project.

20 **Sec. 7. 7 MRSA §435, sub-§2, ¶B-1** is enacted to read:

21 B-1. An agricultural marketing loan for any project under chapter 10-C may not  
22 exceed 50% of the total cost of the project.

23 **Sec. 8. 7 MRSA §435, sub-§2, ¶J** is enacted to read:

24 J. When considering a local food hub loan under section 320-B, subsection 2, the  
25 commissioner is guided by the criteria established in chapter 10-C.

26 **Sec. 9. 10 MRSA §1023-J, first ¶**, as amended by PL 2011, c. 380, Pt. 000, §1  
27 and c. 657, Pt. W, §6, is further amended to read:

28 The Agricultural Marketing Loan Fund, referred to in this section as the "fund," is  
29 created. The fund must be deposited with and maintained by the Finance Authority of  
30 Maine. The fund must be administered by the Commissioner of Agriculture,  
31 Conservation and Forestry in accordance with Title 7, chapter 101, subchapter 1-D. All  
32 money received by the Finance Authority of Maine from any source for the development  
33 and implementation of an improved agricultural marketing loan program must be credited  
34 to the fund. Any money credited to the fund from the issuance of bonds on behalf of the  
35 State for financing loans for agricultural enterprises may be used only for the following  
36 purposes: to provide assistance to agricultural enterprises in this State for the design,  
37 construction or improvement of commodity and storage buildings and packing and  
38 marketing facilities; for the purchase, construction or renovation of buildings, equipment,  
39 docks, wharves, piers or vessels used in connection with a commercial agricultural  
40 enterprise; for the purchase of land in connection with development of new cranberry  
41 acreage; for the purchase of land for irrigation reservoirs or to provide direct access to  
42 water for irrigation; for the purchase of land necessary for the start-up of a new

1 agricultural enterprise; for the expansion of an existing agricultural enterprise when the  
2 land acquisition is necessary to comply with land use regulations; for ~~the development of~~  
3 ~~a business plan in accordance with the provisions of Title 7, section 436-A~~ establishing  
4 local food hubs pursuant to Title 7, chapter 10-C; for improvements to pastureland,  
5 including seeding and actions to promote rotational grazing; or, if the commissioner so  
6 approves at the time of loan insurance commitment, to pledge money in the fund as  
7 security for, and to apply money in the fund to, payment of principal, interest and other  
8 amounts due on any term loans insured by the Finance Authority of Maine to an eligible  
9 dairy farmer. Repayment of these loans and interest on these loans must be credited to  
10 the fund and may be used for the purposes stated in this section or Title 7, section 436.  
11 Interest earned on money in the fund and interest earned on loans made from the fund  
12 may be used to pay the administrative costs of processing loan applications and servicing  
13 and administering the fund and loans and grants made from the fund since the inception  
14 of the agricultural marketing loan program, to the extent that these costs exceed the fee  
15 for administrative costs established by Title 7, section 435, subsection 4.

16 **Sec. 10. 20-A MRSA §6602, sub-§12**, as enacted by PL 2001, c. 447, §1, is  
17 amended to read:

18 **12. Local Produce Fund.** The Local Produce Fund is established within the  
19 ~~Department of Education~~ department. The fund is authorized to receive revenue from  
20 public and private sources. The fund must be held separate and apart from all other  
21 money, funds and accounts. Any balance remaining in the fund at the end of the fiscal  
22 year must be carried forward to the next fiscal year. The fund must be used to match \$1  
23 for every \$3 a school administrative unit pays for produce or minimally processed foods  
24 purchased directly from a farmer ~~or~~, farmers' cooperative or local food hub in the State, to  
25 a maximum state contribution of \$1,000 or \$2,000 if the school administrative unit sends  
26 a food service employee to local foods training administered by the department under  
27 subsection 13. At the end of the fiscal year, the school administrative unit may provide  
28 the department with receipts documenting purchases pursuant to this subsection during  
29 that year. For purposes of this subsection, "minimally processed" means only the  
30 washing, cleaning, trimming, drying, sorting and packaging of food items or a  
31 combination of those activities. Reimbursement or partial reimbursement to school  
32 administrative units may only be made up to the amount available in the fund. Failure to  
33 reimburse does not constitute an obligation on behalf of the State to a school  
34 administrative unit.

35 **Sec. 11. 20-A MRSA §6602, sub-§§13 to 15** are enacted to read:

36 **13. Local foods training.** The department shall administer a program to encourage  
37 and expand the use of local foods in school food service programs. The program must:

38 A. Provide competitive grants for a training program to be conducted in up to 6  
39 regions to provide training throughout the State without cost for local school food  
40 service programs to encourage and expand the use of local foods, as defined in Title  
41 7, section 320-A, subsection 1, in school food service programs. The training  
42 program must emphasize practical training for food preparers, including creative and  
43 effective cooking skills using local fresh foods and local food procurement skills.  
44 The training program must also emphasize the establishment of local food hubs

1 established under Title 7, chapter 10-C within and across each region of the State that  
2 encourage the use of local foods in school food service programs;

3 B. Foster collaboration between school food service programs throughout the State;

4 C. Facilitate and encourage the use of local food hubs developed by the Department  
5 of Agriculture, Conservation and Forestry under Title 7, chapter 10-C; and

6 D. Provide guidance to schools in the use of local food products and the nutritional  
7 attributes of local foods and provide strategies for encouraging maximum knowledge  
8 and acceptance of the nutritional value of locally produced food by students and  
9 communities.

10 The Maine Food Hub Advisory Committee, established under Title 7, section 320-B,  
11 subsection 3, shall advise the department on the design and evaluation of the program  
12 under this subsection.

13 **14. Food service program personnel; position description.** The department shall  
14 develop and post a position description for school food service program personnel on its  
15 publicly accessible website. The position description must meet the federal guidelines  
16 established under the Nutrition Education and Training Program and Team Nutrition  
17 initiative of the National School Lunch Program under 7 Code of Federal Regulations,  
18 Part 210.

19 **15. Food service recognition.** The department shall provide for the development of  
20 an annual competitive skill-oriented school food service recognition based on criteria  
21 developed by the department emphasizing creative and effective use of local food  
22 products to attract students to eat healthier meals and snacks and promoting community  
23 interest in good nutrition and other factors determined by the department.

24 **Sec. 12. Advisory committee; pilot program.** The Maine Food Hub Advisory  
25 Committee established in accordance with the Maine Revised Statutes, Title 7, section  
26 320-B, subsection 3 must include to the extent possible, but is not limited to,  
27 representatives of the member entities of the farm-to-school work group established by  
28 Resolve 2009, chapter 106. The Commissioner of Agriculture, Conservation and  
29 Forestry may establish a local food hub pilot program if insufficient funding is available  
30 from the Agricultural Marketing Loan Fund under Title 10, section 1023-J for the local  
31 food hub program under Title 7, chapter 10-C. The Maine Food Hub Advisory  
32 Committee shall prepare and submit an evaluation of the overall effectiveness of the pilot  
33 program to the Department of Agriculture, Conservation and Forestry, the Department of  
34 Education and the Department of Marine Resources within 90 days following the  
35 completion of the pilot program.

36 **Sec. 13. Appropriations and allocations.** The following appropriations and  
37 allocations are made.

38 **AGRICULTURE, CONSERVATION AND FORESTRY, DEPARTMENT OF**  
39 **Division of Agricultural Resource Development 0833**

40 Initiative: Provides an allocation in fiscal year 2014-15 for rule-making costs related to  
41 local food grants. These costs will later be reimbursed by the Finance Authority of Maine.

1	<b>OTHER SPECIAL REVENUE FUNDS</b>	<b>2013-14</b>	<b>2014-15</b>
2	All Other	\$0	\$3,893
3			
4	<b>OTHER SPECIAL REVENUE FUNDS TOTAL</b>	<u>\$0</u>	<u>\$3,893</u>
5	<b>AGRICULTURE, CONSERVATION AND</b>		
6	<b>FORESTRY, DEPARTMENT OF</b>		
7	<b>DEPARTMENT TOTALS</b>	<b>2013-14</b>	<b>2014-15</b>
8			
9	<b>OTHER SPECIAL REVENUE FUNDS</b>	<b>\$0</b>	<b>\$3,893</b>
10			
11	<b>DEPARTMENT TOTAL - ALL FUNDS</b>	<u><b>\$0</b></u>	<u><b>\$3,893</b></u>
12	<b>EDUCATION, DEPARTMENT OF</b>		
13	<b>Local Foods Training Fund N171</b>		
14	Initiative: Provides one-time funds to support competitive training grants for regional		
15	training programs for local food service program providers to encourage and expand the		
16	use of local foods in school food service programs.		
17	<b>GENERAL FUND</b>	<b>2013-14</b>	<b>2014-15</b>
18	All Other	\$0	\$30,000
19			
20	<b>GENERAL FUND TOTAL</b>	<u>\$0</u>	<u>\$30,000</u>
21	<b>Local Produce Fund N148</b>		
22	Initiative: Provides ongoing funds to increase the cap on the amount that the State		
23	matches for the acquisition of local foods by a school administrative district if the district		
24	sends a food service employee for training in the acquisition and use of local foods.		
25	<b>GENERAL FUND</b>	<b>2013-14</b>	<b>2014-15</b>
26	All Other	\$0	\$120,000
27			
28	<b>GENERAL FUND TOTAL</b>	<u>\$0</u>	<u>\$120,000</u>
29	<b>EDUCATION, DEPARTMENT OF</b>		
30	<b>DEPARTMENT TOTALS</b>	<b>2013-14</b>	<b>2014-15</b>
31			
32	<b>GENERAL FUND</b>	<b>\$0</b>	<b>\$150,000</b>
33			
34	<b>DEPARTMENT TOTAL - ALL FUNDS</b>	<u><b>\$0</b></u>	<u><b>\$150,000</b></u>



1	<b>SECTION TOTALS</b>	<b>2013-14</b>	<b>2014-15</b>
2			
3	<b>GENERAL FUND</b>	<b>\$0</b>	<b>\$150,000</b>
4	<b>OTHER SPECIAL REVENUE FUNDS</b>	<b>\$0</b>	<b>\$3,893</b>
5			
6	<b>SECTION TOTAL - ALL FUNDS</b>	<b>\$0</b>	<b>\$153,893</b>
7			

8 **SUMMARY**

9 This amendment, which retains the emergency preamble and clause, strikes and  
 10 replaces the bill and is the minority report. The amendment requires the Department of  
 11 Agriculture, Conservation and Forestry and the Department of Education to administer  
 12 programs to support the expansion and coordination of the use of fresh Maine foods in  
 13 aggregated and institutional markets, including school food service programs.

14 The Department of Agriculture, Conservation and Forestry is directed to provide  
 15 grants under the Agricultural Development Grant program for the purpose of conducting  
 16 market feasibility studies and developing business plans for local food hubs in Maine to  
 17 connect and enhance relationships between fresh food producers in Maine and aggregated  
 18 and institutional markets, including school food service programs. The Commissioner of  
 19 Agriculture, Conservation and Forestry may not award a local foods grant unless the  
 20 applicant provides matching funds in an amount that is no less than 50% of the grant  
 21 amount.

22 The department is also directed to provide loans under the Agricultural Marketing  
 23 Loan Fund to applicants in diverse geographic areas in the State for the purpose of  
 24 establishing local food hubs located in Maine. Prior to awarding a local food hub loan,  
 25 the Commissioner of Agriculture, Conservation and Forestry is required to determine that  
 26 the potential overall impact of a proposal to Maine's agricultural economy and industry is  
 27 beneficial to and in the best interest of the State. The amendment also provides that a  
 28 loan for a local food hub project may not exceed 50% of the total cost of the project.

29 The amendment also establishes the Maine Food Hub Advisory Committee, which  
 30 includes representatives of statewide and regional organizations involved in supporting  
 31 agriculture, public health, the environment and the state economy, including  
 32 representatives of the member entities of the farm-to-school work group established by  
 33 Resolve 2009, chapter 106.

34 The amendment also directs the Department of Education to develop and support  
 35 local food training programs for public school food service personnel and facilitate the  
 36 use of local food hubs to expand the use of local foods in schools. The amendment  
 37 retains the provision from the bill that increases the limit on the amount that the State  
 38 matches for the acquisition of local food by a school administrative unit if the unit sends a  
 39 food service employee for training in the acquisition and use of local foods. The  
 40 amendment directs the department to develop and post a position description for school  
 41 food service program personnel on its publicly accessible website and to develop an  
 42 annual competitive skill-oriented school food service recognition.

