



Annual Report to the Legislature

January 2021

146 State House Station
Augusta, Maine 04333
207-624-6660

The following information is presented to the joint standing committee of the Legislature having jurisdiction over the education and cultural affairs, the joint standing committee of the Legislature having jurisdiction over health and human services matters and the joint standing committee of the Legislature having jurisdiction over the appropriations and financial affairs regarding the performance of the Child Development Services System. This report can also be found at <https://www.maine.gov/doe/learning/cds/reporting>.

The contents of this report include the requirements detailed in Maine Education Statue Title 20-A Part 4, Chapter 303, Section 7209, E as follows:

(1) The following financial information for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age when the information can be separated for these age categories;

- (a) **Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by function, including case management, direct services and administration;**

Actual Expenditures Compared to Budget Last Three Fiscal Years - By Function									
	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2020	FY2020	FY2020	FY2019	FY2019	FY2019	FY2018	FY2018	FY2018
CM/CF Total	\$7,687,528	\$7,890,332	\$ (202,803)	\$5,253,244	\$5,656,937	\$ (403,692)	\$5,679,504	\$6,227,957	\$ (548,453)
Total Direct Service	28,366,801	30,358,404	(1,991,603)	27,240,274	25,353,010	1,887,264	26,279,665	22,984,022	3,295,663
Total Administration	5,782,685	6,434,345	(651,660)	5,732,498	6,490,035	(757,537)	5,603,713	6,907,010	1,303,298
TOTAL	\$41,837,015	\$44,683,081	\$ (2,846,066)	\$38,226,016	\$37,499,982	\$726,034	\$37,562,882	\$36,118,969	\$1,443,913

For Regional site information see appendix A.

- (b) **Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by expense type, including salaries, benefits, contracted services and transportation;**

See appendix A.

(c) *Actual revenues received compared to the budget for each of the last 3 fiscal years by revenue source; and*

Actual Revenues Compared to Budget Last Three Fiscal Years - By Function									
	Actual Revenue	Budget	Variance	Actual Revenue	Budget	Variance	Actual Revenue	Budget	Variance
	FY2020	FY2020	FY2020	FY2019	FY2019	FY2019	FY2018	FY2018	FY2018
State Appropriation	\$ 37,163,293	\$ 37,168,352	\$ (5,059)	\$ 29,110,202	\$ 29,210,221	\$ (100,019)	\$ 29,493,616	\$ 28,711,072	\$ 782,544
Federal Part B 611 & 619	2,951,837	2,951,837	-	3,689,066	3,508,410	180,656	3,729,536	2,980,901	748,635
Federal Part C	2,301,492	2,333,044	(31,552)	2,301,533	2,301,533	-	2,247,675	2,247,675	-
MaineCare Ins. Billing	672,271	500,000	172,271	438,777	450,000	(11,223)	467,673	560,150	(92,477)
Private Ins. Billing	33,996	30,000	3,3996	37,703	30,000	7,703	28,584	50,000	(21,416)
Tuition & Misc.	42,972	-	42,972	42,791	-	42,791	183	14,000	(13,817)
Chapter 676	975,000	975,000	-	975,000	975,000	-	849,106	975,000	(125,894)
Grants	-	660,400	(660,400)	-	-	-	1,145,730	815,000	330,730
State Agency Clients	99,204	96,000	3,204	199,972	300,000	(100,028)	175,729	-	175,729
MaineCare Seed	-	-	-	500,000	500,000	-	-	-	-
PY & Add'l Funding	98,955	98,955	-	5,433,156	3,700,000	1,733,156	-	-	-
SPDG Reimb.	-	-	-	-	-	-	-	-	-
TOTAL	\$44,339,020	\$44,813,588	(\$474,568)	\$42,728,201	\$40,975,164	\$1,753,037	\$38,137,832	\$36,353,798	\$1,784,034

(d) *The total dollar value of MaineCare claims paid through the Department of Health and Human Services for each of the last 3 fiscal years for services provided pursuant to children’s individualized education programs or individualized family service plans that were billed directly to the MaineCare program by contracted service providers;*

Currently, the Office of MaineCare Services is unable to provide information that differentiates reimbursement to contracted service providers for services provided per children’s Individualized Education Programs or Individualized Family Service Plans and additional *medically necessary* services provided to children birth-to-5 years of age.

(2) **The following data for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age, including descriptions of any notable variations in these data among regional sites and any notable year-to-year trends over the past 5 years:**

(a) **The number of children referred to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824, and 8943, and the percentage of children referred found eligible for services:**

Calendar Year 2020	Ages Birth - 5	Ages Birth - 2	Ages 3 – 5
All Referrals*	6655	3045	3610
Eligibility Evaluation Completed	4380	1259	3121
Found Eligible	2783	947	1836
Percent Found Eligible	63.5%	75.2%	58.8%
* referral date 10/1/2019 – 9/30/2020			

CDC Program	Ages Birth - 5	Ages Birth - 2	Ages 3 – 5
DHHS - CSHN - Birth Defects Program	4	4	0
DHHS - CSHN - Newborn Bloodspot Program	6	6	0
DHHS - CSHN - Newborn Hearing Program	9	9	0
* referral date 10/1/2019 – 9/30/2020			

(b) **The number of children who entered the Child Development Services System in the prior year, categorized by primary disability;**

Disability	Age 0-2	Age 3-5
Autism		262
Deaf-Blindness		0
Deafness		3
Developmental Delay	947	172
Developmental Delay Kindergarten		11
Emotional Disability		17
Hearing Impairment		11
Intellectual Disability		8
Multiple Disability		26
Orthopedic Impairment		2
Other Health Impairment		180
Specific Learning Disability		0
Speech or Language Impairment		1244
Traumatic Brain Injury		1
Visual Impairment incl. Blindness		0
Total	947	1937
*eligibility date 10/1/2019 – 9/30/2020		

(c) *The number of children who exited the Child Development Services System in the prior year, categorized by primary disability and the reason for exit;*

Disability	All	Age 0-2	Age 3-5
Autism	339		339
Deaf-Blindness	0		0
Deafness	6		6
Developmental Delay	3341	3175	166
Developmental Delay (Kindergarten)	9		9
Emotional Disability	17		17
Hearing Impairment	13		13
Intellectual Disability	26		26
Multiple Disabilities	53		53
Orthopedic Impairment	7		7
Other Health Impairment	319		319
Specific Learning Disability	0		0
Speech and Language Impairment	1324		1324
Traumatic Brain Injury	0		0
Visual Impairment including Blindness	2		2
Total	5456	3175	2281
*exit date 10/1/2019 – 9/30/2020			

Exit Reason Age 0-2	Total	Exit Reason Age 3-5	Total
619 Eligibility Not Determined	212	Deceased	0
619 Eligible, Exiting Part C	402	Exited to Non-Public School Setting	11
Attempts to Contact Unsuccessful	689	Exited to School Age Special Education Services (CDS only)	1675
Deceased	2	Exited to School-Age Regular Education Services	147
Moved Out of State	28	Moved Out-of-State, Known to Be Continuing	39
No Longer Eligible for Part C, Under 3	55	Moved Out-of-State, Not Known to Be Continuing	60
Not Found Eligible for 619, Exit with No Referral	42	No Longer Eligible for 619, Exited to Regular ECE	122
Not Found Eligible for 619, Exit with Referrals to Other Program	14	Not Found Eligible for 619, Exit with No Referral	323
Not Found Eligible for Part C, Exit with No Referral	271	Not Found Eligible for 619, Exit with Referrals to Other Program	19
Not Found Eligible for Part C, Exit with Referrals to Other Program	71	Parents Refuse Services (CDS only)	722
Screening Passed, Exit	59	Screening Passed, Exit	584
Withdrawn by Parents	1330	Status Unknown	459
Total	3175	Total	4161
*exit date 10/1/2019 – 9/30/2020			

(d) The **number of children who transitioned, in the prior year, from early intervention services** for children birth to under 3 years of age **to special education and related services** for children at least 3 years of age and under 6 years of age;

Site	Children Transitioned
Aroostook	37
Downeast	35
First Step	68
Midcoast	61
Opportunities	25
PEDS	42
Reach	160
Two Rivers	46
York	176
Total	650
* transition date 10/1/2019 – 9/30/2020	

(e) The unduplicated **count of children** who received direct services as of **December 1st** in the prior year;

Child count is now determined as of October 1.

Site Names	10/1/2020 (Preliminary)		
	619	C	Total
CDS Aroostook	72	43	115
CDS Reach	575	253	828
CDS First Step	210	82	292
CDS Two Rivers	220	69	289
CDS Midcoast	199	76	275
CDS Opportunities	104	42	146
CDS PEDS	165	77	242
CDS Downeast	130	36	166
CDS York	427	221	648
Total	2101	899	3001

(f) The **number of children who received direct services** in the prior year by regional site and in total for the Child Development Services System, **categorized by primary disability**;

Disability	Total	Age Group	Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	PEDS	Downeast	York
Autism	1205	3-5	33	320	117	184	86	70	113	65	217
Deaf-Blindness	3	3-5	0	1	0	0	1	0	0	0	1
Deafness	16	3-5	0	3	1	2	1	1	0	2	6
Developmental Delay	487	0-2	40	147	26	23	44	5	20	16	166
Developmental Delay (Kindergarten)	35	3-5	8	14	1	2	4	3	0	0	3
Emotional Disability	54	3-5	1	5	1	11	7	0	3	8	18
Hearing Impairment	39	3-5	0	8	5	1	2	3	3	3	14
Intellectual Disability	48	3-5	0	2	11	6	4	4	9	4	8
Multiple Disabilities	159	3-5	9	23	26	13	28	1	12	27	20
Orthopedic Impairment	17	3-5	0	3	2	4	3	2	0	1	2
Other Health Impairment	808	3-5	12	231	71	99	76	65	54	43	157
Specific Learning Disability	0	3-5	0	0	0	0	0	0	0	0	0
Speech or Language Impairment	3169	3-5	152	715	432	339	320	200	306	188	517
Traumatic Brain Injury	2	3-5	0	1	0	0	0	1	0	0	0
Visual Impairment incl. Blindness	6	3-5	0	3	0	0	1	0	0	0	2
Total	6048		255	1476	693	684	577	355	520	357	1131

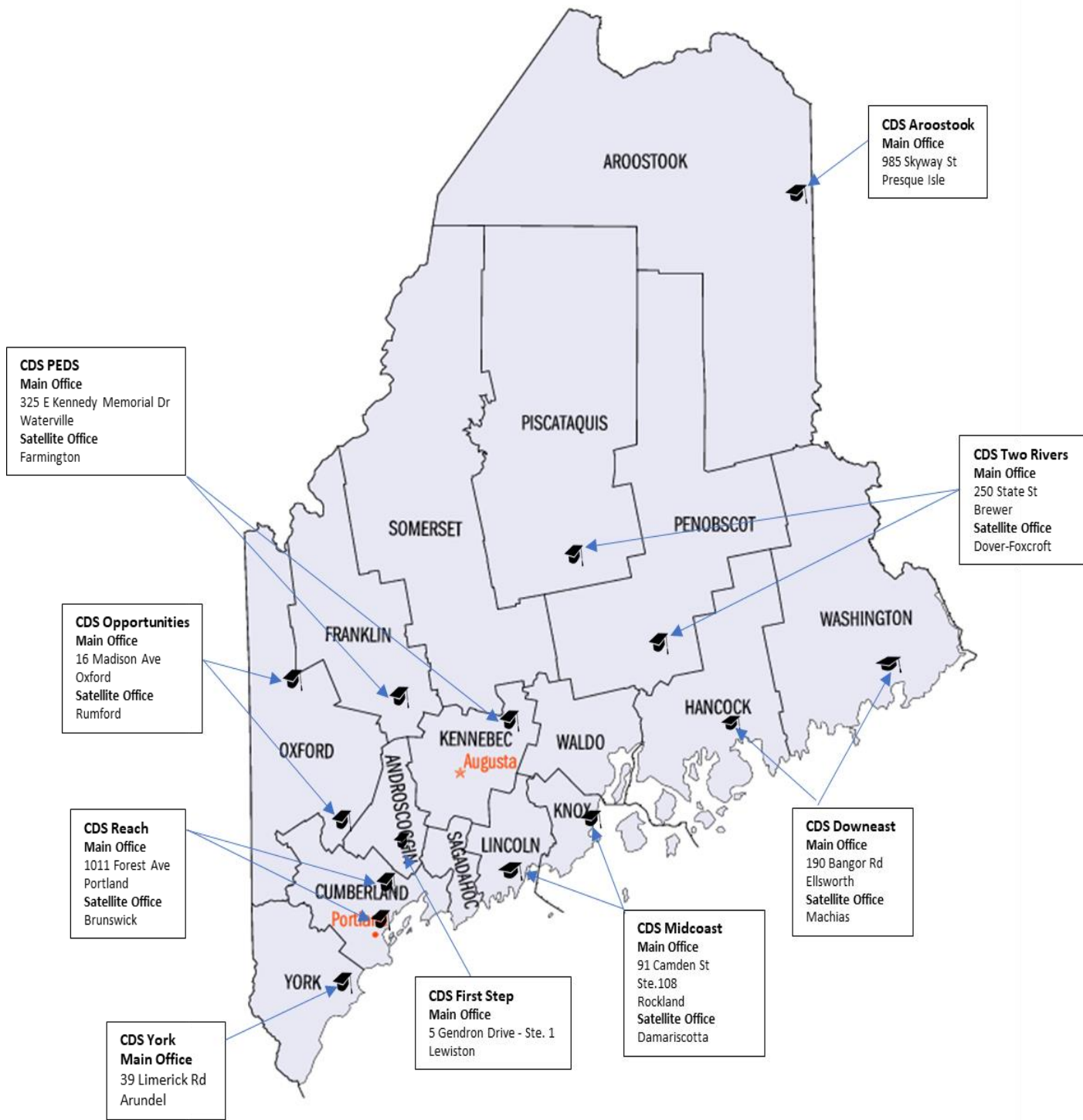
*eligibility dates 10/1/2019 – 9/30/2020

(g) The **percentage of children who received direct services** in the prior year **who had Maine Care coverage** for all or some of the services specified in their individualized education programs or individualized family service plans and the **percentage of children who received direct services** in the prior year **who had private insurance coverage** for all or some of the services specified in their individualized education programs or individualized family service plans;

	Total Children	Authorized Payment Source			Payment Source by Authorized Percentage		
		CDS	MaineCare	Private Insurance	CDS	MaineCare	Private Insurance
Part C	997	200	578	219	20%	58%	22%
Part B	1628	212	1042	374	13%	64%	23%

*eligibility date 10/1/2019 – 9/30/2020

(3) A listing of the regional sites and their locations and the following data for the Child Development Services System in total and by regional site, including descriptions of any notable variations in these statistics among regional sites and any notable year-to-year trends over the past 5 fiscal years:



(a) The **total number of employees by function** and **the number of new employees hired** in the prior fiscal year by **function**:

Active Employees as of 06/30/2020 Job Title	18-19		19-20		New Hires in Prior Fiscal Year 19-20			
	Count	FTE	Count	FTE	Count	FTE	New	Replacements
Accounts Payable Coordinator	1	1.00	1	1.00	0	0	0	0
Accounts Payable Processor	3	3.00	3	2.50	0	0	0	0
Accounts Receivables-Ins Billing Specialist	1	1.00	1	1.00	0	0	0	0
Case Manager/IEP Team Administrator	20	19.06	28	26.08	4	3.73	1	3
Case Manager/IEP Team Coordinator Level I	29	28.46	37	36.53	8	8	3	5
Case Manager/IEP Team Coordinator Level II	17	16.80	17	16.80	3	3	0	3
Certified Occupational Therapy Assistant	2	1.36	1	1.00	0	0	0	0
Data Manager	1	1.00	1	1.00	0	0	0	0
Director	7	7.00	7	7.00	0	0	0	0
Early Childhood SpecEd Program Manager	7	6.80	6	5.80	1	1	0	1
Early Intervention Program Manager	8	7.80	8	8.00	0	0	0	0
Ed Tech I	3	1.37	3	1.37	0	0	0	0
Ed Tech II	6	3.11	7	2.75	1	0.28	0	1
Ed Tech III	59	34.03	66	40.36	17	11.59	4	13
Educational Consultant	9	8.26	10	9.26	0	0	0	0
Executive Assistant	0	0.00	1	1.00	1	1	1	0
Finance Director	1	1.00	1	1.00	0	0	0	0
Human Resources Director	1	1.00	1	1.00	0	0	0	0
License Clinical Social Worker	2	2.00	2	2.00	0	0	0	0
License Social Worker	2	2.00	2	2.00	0	0	0	0
Occupational Therapist	20	17.75	23	20.85	4	3.73	1	3
Office Operations Assistant	19	18.10	17	16.60	1	1	0	1
Office Operations Manager	9	8.93	9	8.93	1	1	0	1
Pay Source Specialist	1	1.00	0	0.00	0	0	0	0
Payroll & HR Assistant	1	1.00	1	1.00	0	0	0	0
Payroll and Benefits Specialist	1	1.00	1	1.00	0	0	0	0
Payroll Processor & HR Assistant	1	1.00	1	1.00	0	0	0	0
Physical Therapist	5	3.59	3	2.32	0	0	0	0
Quality Assurance and Referral Coordinator	1	1.00	0	0.00	0	0	0	0
Quality Assurance Assistant	1	1.00	1	1.00	0	0	0	0
Reg Asst Site Dir/ECSPED Team Leader	1	1.00	1	1.00	0	0	0	0
School Psychologist	1	0.73	0	0.00	0	0	0	0
Service Coordinator Level I	23	22.35	21	20.60	2	2	1	1
Service Coordinator Level II	6	6.00	8	7.94	0	0	0	0
Speech-Language Pathologist	14	12.26	18	16.66	4	3.88	3	1
Speech-Language Pathology Assistant	2	2.00	2	2.00	0	0	0	0
Staff Accountant	1	1.00	1	1.00	0	0	0	0
State Director*	1	1.00	1	1.00	0	0	0	0
State Early Childhood Sp Ed Tech Advisor	1	1.00	0	0.00	0	0	0	0
State Early Intervention Tech Advisor	0	0.00	0	0.00	0	0	0	0
Teacher of Children with Disabilities	64	55.24	69	60.16	9	8.04	5	4
Total*	352	303.00	380	330.51	56	48.25	19	37

*These numbers include Substitute Teachers and Educational Technicians

(b) The **number of private providers that contracted** with the Child Development Services System to **provide direct services, including transportation services**, and the **number of contracted providers delivering each type of service** in the prior fiscal year:

Services	#	Notes
All provider contracts	401	Some contracts are for more than one service and contractors range from sole proprietor to those with numerous employees.
Specially Designed Instruction	62	
Speech and Language Services	129	
Occupational Therapy Services	78	
Physical Therapy Services	44	
Transportation	15	
Other	158	Includes: Psychologists, Board Certified Behavior Analysts, Educational Consultants, Interpreters, and other specialty providers

(c) The **number of children who received direct services** provided by Child Development Services System **employees** in the prior fiscal year and the **number of children who received direct services** provided by **contracted private providers** in the prior fiscal year;

Services provided by	Part C	Part B	# of segments	%
CDS Employees	67,074	37,730	104,804	26%
Contracted Providers	76,063	216,485	292,548	74%
Total Service Segments	143,137	254,215	397,352	
Total Number of Children	2,225	6,019	8,244	

(d) The **number of preschool or day care programs operated by each regional site**, the **average enrollment in each program**, the **percentage of enrollees that are children receiving services under individualized education programs or individualized family service plans and expenses and revenues for the prior fiscal year associated with the programs in each site**;

	# Preschool programs	# Children Enrolled	# Children with IEP	% of enrollment with IEP
CDS Midcoast	1	22	22	100%
CDS Opportunities	2	19	19	100%
CDS Two Rivers	1	6	6	100%
Totals	4	47	47	100%
*enrollment data as of 11/16/20				

Preschool classrooms operated solely by CDS for children ages 3-to-5 are located in Oxford, Dover-Foxcroft, Rumford, and Rockland.

(e) The **number of children who received direct services in the prior fiscal year while placed in preschool programs operated by public school systems**;

Between 7/1/2019 and 6/30/2020, 915 children attended a public pre-k program (as indicated in the Child Information Network Connection (CINC) data system).

(4) Statistics and analysis of the following Child Development Services System performance measures for the prior fiscal year, including descriptions of any notable variations in these measures among regional sites and any notable year-to-year trends over the past 5 fiscal years;

(a) Measures of compliance with key federal requirements related to timeliness, quality and effectiveness of service as set out in required annual federal reporting under the federal Individuals with Disabilities Education Act;

Summary of site-specific indicator data for FFY 2013 through FFY 2019. Detailed information can be found in Annual Performance Reports located at <https://www.maine.gov/doe/cds/stateperformance>.

(b) Measures of compliance with key state requirements related to timeliness, quality and effectiveness of service as set out in statute and rules; Summary of site-specific indicator data for FFY 2013 through FFY 2018. Detailed information can be found in Annual Performance Reports located at <https://www.maine.gov/doe/cds/stateperformance>

Part C- Early Intervention FFY 2018 Data Summary by Regional Site

	C1 Timely Intervention	C2 Natural Environments	Child Outcome*			Child Outcome		
			Statement 1			Statement 2		
			A	B	C	A	B	C
CDS Aroostook (AR)	90	100%	55.55	61.11	61.11	44.45	38.89	38.89
CDS Downeast (DE)	100	100%	83.34	77.77	80.56	16.66	22.23	19.44
CDS First Step (FS)	91	100%	66.28	87.21	68.61	33.72	12.79	31.39
CDS Midcoast (MC)	97	100%	79.02	86.42	86.42	20.98	13.58	13.58
CDS Opportunities (OP)	100	100%	66.66	88.88	83.33	33.34	11.11	16.67
CDS PEDS (PE)	97	100%	59.70	67.16	58.21	40.30	32.84	41.79
CDS Reach (RE)	93	100%	67.32	71.24	65.36	32.68	28.76	34.64
CDS Two Rivers (TR)	99	100%	65.57	62.29	57.38	34.43	37.71	42.62
CDS York (YO)	96	100%	63.24	79.46	66.49	37.76	20.54	33.51

*Child Outcomes: A. Positive social-emotional skills (including social relationships); B. Acquisition and use of knowledge and skills (including early language/communication and early literacy); and C. Use of appropriate behaviors to meet their needs
 Summary Statement 1: Of those children who entered the program below age expectations in each Outcome, the percent who substantially increased their rate of growth by the time they exited the program.
 Summary Statement 2: The percent of children who were functioning within age expectations in each Outcome by the time they exited the program.

Part C- Early Intervention FFY 2014-2019 State Data Summary

(Detailed information can be found at <https://www.maine.gov/doe/cds/stateperformance>.)

	FFY2014 (%)			FFY2015 (%)			FFY2016 (%)			FFY2017 (%)			FFY2018 (%)			FFY2019 (%)			Target		
C1 Timely Intervention	99.17			99.03			93.26			93.17			97.38			95.00			100		
C2 Natural Environments	99.89			98.79			98.40			99.23			99.36			100.00			95		
C3 Child Outcomes (0-2)*	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	55.4	67.73	67.24	59.52	71.69	67.97	64.03	73.59	68.34	64.24	67.99	70.54	65.18	71.12	70.23	66.8	76.69	68.78	53	60	53
Summary Statement 2	60.13	35.56	63.09	44.03	27.35	45.91	41.67	29.94	41.36	39.26	31.13	39.81	35.17	27.11	33.96	33.2	23.31	31.22	41	27	28
C4 Family Outcomes**	97.74	98.19	97.29	96.74	97.65	99.06	96.55	96.55	96.55	94.05	97.62	96.43	95.07	96.48	96.48	Not Available			91	91	91
C5 Child Find 0-1	0.65			0.62			0.74			0.61			0.60			Not Available					
C6 Child Find 0-3	2.3			2.34			2.43			2.39			2.46			Not Available					
C7 Timely Evaluation	74.48			81.36			98.45			91.20			95.95			92.00			100		
C8 Transition	100	100	83.85	100	100	80.24	100	100	90.45	100	100	97.45	100	100	96.63	100	100	97.00	100	100	100

*Child Outcomes: A. Positive social-emotional skills (including social relationships); B. Acquisition and use of knowledge and skills (including early language/ communication and early literacy); and C. Use of appropriate behaviors to meet their needs

Summary Statement 1: Of those children who entered the program below age expectations in each Outcome, the percent who substantially increased their rate of growth by the time they exited the program.

Summary Statement 2: The percent of children who were functioning within age expectations in each Outcome by the time they exited the program.

**Family Outcomes: A. Percent of families participating in Part C who report that early intervention services have helped the family know their rights; B. Percent of families participating in Part C who report that early intervention services have helped the family effectively communicate their children's needs; C. Percent of families participating in Part C who report that early intervention services have helped the family help their children develop and learn

Part B/619- Early Childhood Special Education FFY2018 Data Summary by Regional Site

	Least Restrictive Environment	Timely Evaluation	Child Outcome*			Child Outcome			Transition IEP by 3
			Statement 1			Statement 2			
			A	B	C	A	B	C	
CDS Aroostook	58.11	92.66	67.77	62.22	57.78	32.23	37.78	42.22	87.54
CDS Downeast	52.21	86.45	84.11	88.05	65.41	15.89	14.95	34.58	91.45
CDS First Step	43.89	87.53	58.90	55.52	42.94	41.10	44.48	57.06	91.88
CDS Midcoast	40.25	86.81	74.05	70.94	56.06	25.95	29.06	43.94	87.15
CDS Opportunities	38.74	94.76	50.00	52.63	39.48	50.50	47.37	60.52	91.62
CDS PEDS	52.85	88.54	25.61	65.24	28.66	74.39	34.76	71.31	87.76
CDS Reach	60.24	90.06	75.89	47.35	37.83	24.11	52.65	62.17	89.54
CDS Two Rivers	43.97	90.30	64.73	68.11	52.10	35.27	31.89	48.80	87.57
CDS York	41.67	89.28	62.31	67.17	53.50	37.69	32.83	46.50	91.62
<p>*Child Outcomes: A. Positive social-emotional skills (including social relationships); B. Acquisition and use of knowledge and skills (including early language/ communication and early literacy); and C. Use of appropriate behaviors to meet their needs Summary Statement 1: Of those children who entered the program below age expectations in each Outcome, the percent who substantially increased their rate of growth by the time they exited the program. Summary Statement 2: The percent of children who were functioning within age expectations in each Outcome by the time they exited the program.</p>									

Part B/619 - Early Childhood Special Education FFY 2014-2019 State Data Summary

(Detailed information can be found at <https://www.maine.gov/doe/cds/stateperformance>.)

	FFY 2014 (%)			FFY2015 (%)			FFY2016 (%)			FFY2017 (%)			FFY2018 (%)			FFY2019 (%)			Target		
B6 Least Restrictive Environment	58.42*		4.53*	58.36		0.87	56.13*		21.78*	47.69		24.37	47.88		21.07	47.99		23.24	A ≥ 53	B < 12.5	
B7 Child Outcomes (3-5)**	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	71.79	72.87	66.38	69.42	75.37	66.88	72.36	75.30	68.74	67.54	69.16	64.53	69.54	69.16	68.48	64.13	61.25	46.51	64	67	59
Summary Statement 2	54.50	50.40	69.20	49.21	51.04	67.48	43.24	42.31	60.57	40.91	40.46	55.46	38.53	40.90	55.95	35.87	38.75	53.49	38	36	52
B8 Parent Involvement	96.7*			97.34			*			96.81						Not Available			91		
B11 Timely Evaluation	82.8*			81.43			88.99*			90.09			92.56			89.60			100		
B12 Transition IEP by 3	99.33			99.67			81.62			80.00			89.72			88.00			100		

* Represents CDS data only

Child Outcomes: **A. Positive social-emotional skills (including social relationships); **B.** Acquisition and use of knowledge and skills (including early language/ communication and early literacy); and **C.** Use of appropriate behaviors to meet their needs

Summary Statement 1: Of those children who entered the program below age expectations in each Outcome, the percent who substantially increased their rate of growth by the time they exited the program.

Summary Statement 2: The percent of children who were functioning within age expectations in each Outcome by the time they exited the program.

(c) **Measures of productivity for Child Development Services System employees providing case management and direct services to children;**

Direct Services	FTE of CDS Therapists**	Number of CDS Therapists*	Overall Efficiency %	Efficiency w/Mileage %	Cancelled or No-show Hours avg monthly	Total Prod Hrs avg monthly	Total Avail hrs avg monthly	Miles avg monthly
OT & COTA Count	18.82	22	47.18%	64.01%	203	1,485	3,148	18,551
PT Count	3.59	5	49.92%	66.23%	40	308	617	3,525
SLP & SLPA Count	18.54	20	49.62%	63.70%	271	1,453	2,928	14,431
SW/LCSW Count	3.5	4	42.34%	69.11%	16	234	553	5,177
DIRECT SERVICE Count	117.89	160	50.98%	66.68%	744	6,628	13,001	71,466

* Number of budgeted positions at beginning of FY20 and includes full and part time positions.

** Full Time Equivalent of budgeted positions at beginning of FY20

Efficiency for FY20 reflects July 1, 2019 thru March 15, 2020 due to COVID-19

Case Management		FTE Positions FY20*				FTE Positions FY20*				FTE Positions FY20*		
Site	Child Count PT B	Case Managers	Case Load Expectation	Case Load per FTE	Child Count PT B	Team Admin	Case Load Expectation	Case Load per FTE	Child Count PT C	Service Coordinators	Case Load Expectation	Case Load per FTE
AR	249	2	80	125	249	1	170	249	126	1	45	126
DE	344	4	80	86	344	0.88	170	391	125	1.8	45	69
FS	699	7	80	100	699	3.9	170	179	266	4	45	67
MC	580	5	80	116	580	3.55	170	163	217	3.75	45	58
OP	354	2	80	177	354	2	170	177	135	2	45	68
PE	506	4.45	80	114	506	1.73	170	292	195	1	45	195
RE	1446	12	80	121	1446	6	170	241	510	7	45	73
TR	687	4.8	80	143	687	2	170	344	170	3	45	57
YO	1112	10	80	111	1112	3	170	371	539	5.8	45	93
Entire State	5977	51.25	80	117	5977	24.06	170	248	2283	29.35	45	78

* Not all positions were filled all or part of year

(d) *Measures of per unit costs, including the average cost of delivered services per child by primary disability type, the average cost per unit of each type of therapy or service delivered by Child Development Services System staff and the average cost per unit of each type of therapy or service delivered by contracted providers;*

Cost per hour	CDS Employee	Contracted Provider Std Rate	Average NS Rates	# Providers with NS Rate
Social Work	34.39	55.00	66.00	1
PT	43.14	50.40	64.81	9
Speech	38.33	102.80		-
OT	35.24	50.40	61.59	13

(e) *Beginning January 1, 2015, the average age, both in aggregate and by primary disability type, at which children who were born in the State began receiving services from the Child Development Services System and the average age, both in aggregate and by primary disability type, at which children who were born in the State and who were delivered at home began receiving services from the Child Development Services System.*

In 2019, there were 11,772 live births in Maine as reported by the Department of Health and Human Services. CDS' data system CINC currently does not have a system to support data analysis across agencies. There is a research project occurring to support gathering this information.

(f) *Any other performance goals and measures established by the Child Development Services System to monitor effectiveness, efficiency and the cost of the Child Development Services System, which may include results of surveys of parents and guardians on the quality and effectiveness of services;*

In the summer of 2020, Part C conducted an electronic survey regarding family satisfaction with tele-intervention services during the COVID-19 pandemic. Of the 247 families who responded to the survey, 78% reported that they were satisfied with the services that were provided them remotely through Part C. Full survey can be found by clicking on the "Responses" tab here: [CDS Part C Survey](#)

Parent surveys are also conducted annually for Part B programming (ages 3-22) under indicator 8 of the state performance plan/annual performance report (SPP/APR). These results are reported to the federal government.

(5) Beginning January 1, 2015, a report by each regional site in the Child Development Services System demonstrating trends of Child Development Services System employee costs and the results of coordination, utilization and development of services with a broad base of community resources, including private providers and public schools, midwives, resources from other agencies and other resources serving families and children from birth to under 6 years of age, consistent with the provisions of Title 22, section 3571, subsection 3; and

Regional Sites:

Regional sites, managed by site directors, are tasked with supporting students and programming unique to their area. Listed below are some examples of area initiatives. This is not a comprehensive list.

- **CDS Aroostook** has expanded their partnership with Aroostook County Action Program (ACAP) to provide a full continuum of placement options so that all children are educated with typically developing peers to the greatest extent possible. As a result, a child who requires a special education setting, based on the significance of his or her disability, can be included in activities with typically developing peers for portions of the day until

the child can be successful in a fully inclusive setting. Because of the full continuum of options in each of the four locations across Aroostook County, children can easily transition, with adult support, for portions of the day within the same building. This highlights increasing capacity, collaboration and fiscal efficiency for all rural Maine.

- **CDS REACH** has been working vigorously to partner with public pre-K's, which have expanded during this last year. The site and SAUs have developed capacity-building models in which CDS supports screening and early identification of children entering pre-k programs and SAUs are using their staff to provide specially designed instruction and related services, funded by CDS, for children enrolled in the SAU's pre-k. This has allowed CDS REACH to reallocate resources to more effectively address children in need of services. This also allows public schools to develop a framework for the provision of services to pre-k aged children with CDS retaining the responsibility for child find, case management and funding.
- **CDS Opportunities** has two special education classrooms- one in Oxford and the other in Rumford. The site continues to work closely with RSU10 and RSU56 and provides a designated certified special education teacher/case manager to perform all child find, case management, and educational observations for children residing in the two district catchment areas. This partnership includes working with the local Head Start administered by Community Concepts, Inc.
- **CDS Midcoast** (Rockland), continues its provision of special education and related services in partnership with public 4-year old programs, Head Starts, and special purpose preschools. The Regional Site also operates a highly successful preschool program at its physical site. CDS Midcoast's partnerships with RSU 13, AOS 93, AOS 98, and St. George have resulted in an increased capacity to meet the needs of eligible children in the region. The site has also been successful in collaborating with Discovering Kids in expanding their programming to meet the needs of children with Autism Spectrum Disorder in the Midcoast area.
- **CDS PEDS**. The Early Intervention Team at the PEDS site is collaborating with three different Child Abuse and Neglect Prevention Councils in the three counties they primarily serve. They also represent CDS as a stakeholder in the Maternal Child Health Block Grant Partners meetings and the Families First Prevention Services Act meetings. Their Occupational Therapist (OT) traveled to receive specialized training in the SOS Approach to Feeding, providing their team with more strategies that can be offered to families and allowing them to better implement strategies from feeding teams/private OTs at hospitals in the home setting. Additional professional development was provided to the team through NAMI, Postpartum International, the Opportunity Alliance, Family Enrichment Council, Literacy Volunteers of the Waterville Area, Adoptive and Foster Families of Maine (AFFM), and Kristine Gile from the Maine Educational Center for the Deaf and Hard of Hearing (MECDHH).

Sites are continuing to develop relationships with area school administrative units (SAUs) and private entities to develop programming and partner to support identified children. This is done through the provision of related service providers, psychological evaluators, specially designed instruction and adult support.

Systemic Improvements:

This spring through summer all CDS educational staff have participated in updated and intensive training to align IEP process and development for preschool and school aged children. Twenty-five hours of professional training was developed and continues to be delivered as CDS works toward continuous improvement of preschool age services.

The Special Services Office's Federal Monitoring Team included CDS in their compliance monitoring work starting in FY 18. The work continued and expanded in FY 19 and will continue moving forward. The goal of this work is to bring Section 619 of CDS and school-based services into alignment.

CDS leadership is currently in the process of expanding CDS programming to address unmet needs. More information pertaining to the expansion of programming can be found in the next section of this report.

Department of Education and Department of Health and Human Services Office of MaineCare Services are currently working to increase MaineCare reimbursement of developmental therapies for Part C. These services were previously billed under Section 27, which was terminated March 10, 2010.

Part C:

In May of 2019, the Reach site hosted the Routines-Based Home-Visiting Institute with their early intervention providers as the coaches. The Routines-Based Home-Visiting Institute follows a curriculum designed by Dr. Robin McWilliam, involves practice with real families, and leads to international certification. This was the third year in a row that Dr. McWilliam has chosen to hold this institute at the Reach site with participants coming from all across the United States and other countries, including Spain and Portugal.

In September of 2019, two of the Early Intervention Program Managers (EIPMs) traveled to Tuscaloosa, Alabama to attend the Collaborative Consultation to Child Care (CC2CC) Institute. The CC2CC Certification Institute is designed to train trainers in itinerant early intervention/early childhood special education (EI/ECSE) for children in classroom-based programs. The attendees are currently working on developing a state-wide training for all of Maine's early intervention providers in order to increase their confidence and competence with delivering early intervention services to children whose natural environments are outside of the home (i.e., childcare centers, Early Head Start programs, etc.).

The Early Intervention Team at Two Rivers continue their ongoing collaborations with Bangor Public Health and Community Services and Family Enrichment Services (e.g., Maine Families, Community Partnerships for Protecting Children, and the Child Abuse and Neglect Prevention Council) through Penquis. They also were full participants in the revitalization of Penobscot Partners, a community-wide collaboration amongst agencies that work with children and families in Penobscot County. Outreach presentations for Part C services were provided to a variety of community stakeholders, including the NICU at Northern Light Eastern Maine Medical Center, WIC, DHHS Public Health Nurses, and the School of Social Work at the University of Maine. Other outreach efforts included delivery of informational and referral materials to 33 local childcares. Additionally, the Early Intervention Team participated in professional development opportunities from several outside agencies, including Rape Response Services and the Child Abuse and Neglect Prevention Council at Penquis, the Maine CDC, and Adoptive and Foster Families of Maine.

COVID-19 Response

CDS responded quickly in March of 2020 to transition to remote services. The leadership teams quickly established processes system wide, in conjunction with contracted providers, to create remote instruction, screening and evaluation platforms. CDS also worked with families to increase access through the provision of technology.

During remote instruction that occurred in the spring and summer months, many children made excellent progress toward their IEP goals. Parents had the opportunity to be part of instruction, which allowed them to gain new insights

in supporting the generalization of new skills at home. Other more delayed children struggled with remote learning and teams prioritized getting these children back to in person services as quickly as possible. Providers coached families and childcare providers in addressing goals and mailed learning packets of material for the caregiver and child to support individualized education plans.

On April 1, 2020, the federal government enacted the FFCRA in response to the COVID-19 pandemic. The provisions of this act provided paid sick leave and expanded family medical leave to employees unable to work because they were either directly affected by the COVID-19 virus or caring for a child or children whose school or place of care had closed due to COVID-19 related reasons.

To ensure full compliance with the FFCRA, CDS developed program administrative procedures and employee forms. FFCRA details and instructions were disseminated to all CDS employees. By June 30, 2020, the CDS Human Resources/Payroll Department had addressed numerous FFCRA related questions, assisted employees with FFCRA documentation and approved several employee requests.

(6) A description of current and emerging trends and challenges that are having an effect on or are expected to have an effect on costs, services or service delivery methods of the Child Development Services System; and [2013, c. 338, §1 (NEW).]

Entering FY20, CDS considered the challenges, trends, and opportunities that it encountered in FY19 and continues to analyze data to make determinations for operations.

CDS continues to address competitive wages. Step 2 of the salary increase that was negotiated in the collective bargaining agreement in December 2018 was initiated in FY 20 and Step 3 will go into effect in the FY 21 school year. CDS continues to have open positions at a rate similar to the previous year, at approximately 14%.

End of	Count	Total	Total	Total	Positions	Positions
FY20	# positions	FTE	# Vacant	Vacant FTE	Vacant %	%FTE
Aroostook	19	13.95	2	1.36	11%	10%
Down East	41	31.51	5	3.07	12%	10%
First Step	49	42.18	7	5.56	14%	13%
Midcoast	61	47.37	5	2.57	8%	5%
Opportunities	30	21.72	7	3.9	23%	18%
PEDS	42	33.99	3	2.6	7%	8%
Reach	71	66.82	12	10.91	17%	16%
Two Rivers	47	41.38	6	4.69	13%	11%
York	63	60.86	6	5.73	10%	9%
SIEU	16	16	1	1	6%	6%
	439	375.78	54	41.39	12%	11%

Further analysis of open position indicates that most of these positions are educational technicians, followed by speech therapists, occupational therapists and physical therapists. There is a shortage of these positions across the state and nationally and the Office of Special Services is working diligently to recruit and retain special education staff.

The leadership team and various stakeholders participated in the Public Consulting Group, Inc. (PCG) study to support an understanding of developing best practice in early childhood intervention. This study was prompted by LD 512: Resolve, To Create the Task Force To Study and Plan for the Implementation of Maine's Early Childhood Special Education Services, the title of which was amended, in Committee, to read: Resolve, To Authorize the Legislature to Contract for an Independent Review to Evaluate and Plan for the Implementation of Maine's Early Childhood Special Education Services. The amended bill and its passage called for an independent evaluation of Maine's birth-to-five special education system with the evaluation entity determined through a request for proposals process. In the Winter of 2020, the report was released providing explicit recommendations for both Part C and Section 619 under CDS. The leadership team has thoroughly reviewed this work and will consider this information in decision making and programming moving forward.

CDS has also maintained its fiscal vigilance by continuing past initiatives, including enforcing productivity requirements for CDS staff, even throughout the period impacted by COVID-19, using objective measures to evaluate and determine the necessity of nonstandard reimbursement rates when requested from contracted providers, sustaining revised reimbursement structures for certain services, and monitoring the accuracy of pay source information for third-party billing purposes. As a result, in FY20, CDS experienced a 3rd party revenues increase in FY20 that was 35% more than in FY19.

Date analysis moving will be impacted by COVID as a result of decreased billing from March to June of 2020. Decreases in Special Instruction, Early Childhood Tuition, Physical Therapy and All Transportation/Travel expenses were experienced in the 4th quarter of the FY due to COVID restrictions. However, increases in Speech therapy & Evaluations, Psychological Evaluations, Occupational Therapy and Evaluations occurred as providers were able to move to telepractice to provide these services.

Moving forward, CDS anticipates a continued increase in third-party revenue due to the recent increase in coordination and collaboration between CDS, MDOE, and the Office of MaineCare Services (OMS). Specifically, legislative action regarding CDS and MDOE access MaineCare Evaluation, Prevention, Screening, Diagnosis, and Treatment (EPSDT) funding has helped to identify and remove barriers.

CDS Part B§619 program continues to be a national leader in children with disabilities three-school age five receiving their special education services in inclusive settings ([OSEP Fast Facts: Children 3 through 5](#)). Maine serves approximately 60% of children with disabilities in regular Early Childhood Education settings, well above the national average, which is 45.5%. In addition, Maine continuous improvement approach to the itinerant model of providing Special Education and Related Services to children has resulted in the development of a rubric for supporting the professional growth of itinerant professionals through supervision, technical assistance and mentoring.

LD 642, or Public Law 429, requires the convening of a Task Force to develop procedures for developing a language monitoring program for young children who are Deaf or Hard of Hearing so that the children will have language skills to participate effectively in Kindergarten. The procedures will be designed to assess, monitor, and track language development milestones in American Sign Language and in Spoken English.

The report will be presented to the Education and Cultural Affairs Committee at some point during the current legislative session. It will include the identified parent resource portfolio and procedures to disseminate the portfolio, a procedure to disseminate recommended assessment tools to local providers of language development services, and a procedure to address lack of progress in expressive and receptive language skills – in either American Sign Language or Spoken English or both - as measured by the recommended assessment tools.

In FFY 2019, CDS Part C State Leadership continued to be involved in several new and ongoing statewide and regional initiatives. It continued to provide services via the RBEI model, with continued professional development and associated fidelity assessment measures to the extent possible given the context of COVID-19. All new staff and contracted providers continue to receive initial training on all components of RBEI (e.g., family ecology, child and family needs assessment, participation-based outcomes, routines-based home visits, and collaborative consultation to childcare) with ongoing fidelity checks to ensure all components of RBEI are provided to infants/toddlers and their families with fidelity. Subsequent focused trainings are developed and implemented for individual and/or groups of staff and contracted providers based on the specific needs identified through these ongoing fidelity checks.

Additionally, Early Intervention Program Managers develop and implement site-level trainings and collaborate with outside agencies to provide ongoing professional development specific to the needs of their regional teams. In FFY 2019, professional development opportunities were provided to regional teams by multiple outside agencies including, but not limited to, the Maine Center for Disease Control, Penquis, Adoptive and Foster Families of Maine, Postpartum International, National Alliance on Mental Illness (NAMI), the Opportunity Alliance, Family Enrichment Council, and Literacy Volunteers of the Waterville Area. State-wide trainings and resources on tele-evaluations and tele-intervention were provided to all staff and contracted providers following the suspension of in-home evaluations and services as a result of the COVID-19 pandemic.

In December of 2019, CDS Part C assumed responsibility for the administration of its Early Start Denver Model (ESDM) services from the University of Maine's Autism Institute for Education and Research (MAIER), hiring several former MAIER staff to coordinate, at the regional site level, professional development, coaching, ongoing fidelity assessment, and ASD-related services in general. This shift will increase the system's capacity to provide evidence-based services to young children with ASD and their families and to expand the range of ASD-specific service to better individualize to child and family needs.

Despite the positive developments at CDS, some challenges remain. These include the statewide scarcity of qualified special education personnel to serve the birth-to-age 20 population, a failure to have adequate programming to provide timely services to all eligible preschool-age children, and the lack of a funding model to ensure that the birth-to-five system is adequately funded moving forward. This has been compounded by the Pandemic as 81 early childhood education centers have closed, mostly in Southern Maine according to [Early Childhood Education](#) data reported by the Department of Health and Human Services. In response to these challenges, CDS has committed to creating new programming to support the provision of services considering the reduction of private placements. In February 2021, CDS will open a program in Saco, Maine to provide services to students in both York and Cumberland counties. There are additional plans to open programming at the Arundel CDS site in York County. Additionally, CDS is vigorously recruiting districts to develop and open preschool programming. There are negotiations currently with 3 districts with plans to expand this work. CDS will also work with Department of Education personnel to include preschool classrooms in any

new construction occurring throughout the state. CDS continues to collaborate with the Early Learning Team to support the development of public preschool programming.

APPENDIX A (1 b)
Financial Information

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Consolidated

	June FY2020	Budget FY2020	Variance FY2020	June FY2019	Budget FY2019	Variance FY2019	June FY2018	Budget FY2018	Variance FY2018
Case Management/Child Find	\$7,597,571.57	\$7,717,176.55	(\$119,604.98)	\$5,105,554.48	\$5,462,436.62	(\$356,882.14)	\$5,520,827.47	\$6,038,256.58	(\$517,429.11)
CM/CF Travel	89,956.55	173,155.00	(83,198.45)	147,689.72	194,500.00	(46,810.28)	158,676.14	189,700.03	(31,023.89)
CM/CF Total	7,687,528	7,890,332	(202,803)	5,253,244	5,656,937	(403,692)	5,679,504	6,227,957	(548,453)
Special Instruction Evals	47,614.20	62,200.00	(14,585.80)	59,017.09	37,800.00	21,217.09	49,418.73	20,100.05	29,318.68
Special Instruction	5,568,155.39	7,011,000.00	(1,442,844.61)	6,587,241.57	6,723,500.00	(136,258.43)	7,128,885.57	5,010,699.00	2,118,186.57
LRE Space	357,363.69	492,000.00	(134,636.31)	485,009.04	458,300.00	26,709.04	428,586.67	442,000.00	(13,413.33)
MeCare Premiums	5,847.00	8,997.00	(3,150.00)	6,491.00	5,550.00	941.00	3,841.40	7,165.06	(3,323.66)
SI Salary & Benefits	7,123,965.77	8,163,917.20	(1,039,951.43)	5,506,134.31	5,767,204.46	(261,070.15)	5,377,237.53	6,603,612.98	(1,226,375.45)
Social Work Evals	2,639.00	25,800.00	(23,161.00)	19,175.25	16,060.00	3,115.25	14,935.39	18,450.02	(3,514.63)
Social Work Therapy	41,954.91	63,898.00	(21,943.09)	59,435.60	68,550.00	(9,114.40)	71,995.49	68,450.05	3,545.44
Social Work Sal & Benefits	247,645.01	330,559.15	(82,914.14)	312,878.22	285,828.28	27,049.94	264,899.44	274,381.10	(9,481.66)
Psychological Evals	617,782.13	528,000.00	89,782.13	495,756.08	526,000.00	(30,243.92)	543,674.37	348,800.15	194,874.22
Psych Therapy	7,350.00	8,350.00	(1,000.00)	5,906.76	9,900.00	(3,993.24)	19,058.07	28,400.02	(9,341.95)
PT Evals	24,473.36	37,050.00	(12,576.64)	29,100.51	35,750.00	(6,649.49)	29,986.67	25,080.09	4,906.58
Physical Therapy	208,998.19	236,197.00	(27,198.81)	271,909.72	268,400.00	3,509.72	280,971.90	237,300.08	43,671.82
PT Salary & Benefits	287,325.67	361,941.25	(74,615.58)	237,289.25	226,800.08	10,489.17	240,188.34	268,487.84	(28,299.50)
Speech Evals	567,307.49	483,500.00	83,807.49	534,582.70	313,700.00	220,882.70	326,766.42	220,748.06	106,018.36
Speech Therapy	4,724,278.91	2,670,109.00	2,054,169.91	3,795,090.90	2,221,800.00	1,573,290.90	2,243,321.06	1,909,676.07	333,644.99
ST Salary & Benefits	1,475,511.18	1,982,709.00	(507,197.82)	1,066,697.52	1,079,856.00	(13,158.48)	1,325,646.61	1,294,217.50	31,429.11
OT Evals	75,072.98	85,750.00	(10,677.02)	82,628.32	52,710.00	29,918.32	70,405.58	26,100.03	44,305.55
OT Therapy	677,524.95	625,142.00	52,382.95	680,508.24	476,650.06	203,858.18	552,434.03	406,460.08	145,973.95
OT Salary & Benefits	1,582,115.43	1,461,480.25	120,635.18	1,165,639.52	1,189,179.68	(23,540.16)	1,015,805.81	1,205,061.04	(189,255.23)
Audio Evals	49,028.25	49,695.00	(666.75)	49,289.48	39,550.00	9,739.48	38,001.32	44,200.11	(6,198.79)
Eye Evals	0.00	855.00	(855.00)	0.00	1,605.00	(1,605.00)	0.00	3,100.05	(3,100.05)
Medical/Nutrition Evals	2,613.40	5,975.00	(3,361.60)	10,117.52	5,175.00	4,942.52	9,881.22	1,850.05	8,031.17
All Other Evals	3,361.32	5,448.00	(2,086.68)	7,246.75	6,600.00	646.75	7,092.40	5,200.05	1,892.35
All Other Therapies	176,596.47	165,575.00	11,021.47	177,850.13	121,675.00	56,175.13	180,829.26	75,100.07	105,729.19
Team Meeting	646,300.75	470,500.00	175,800.75	518,259.99	400,000.00	118,259.99	422,339.48	322,350.14	99,989.34
Direct Support-Building Costs	878,149.90	864,806.52	13,343.38	679,660.38	866,571.51	(186,911.13)	686,892.00	594,818.88	92,073.12
Direct Support-Facilities	0.00	0.00	0.00	0.00	0.00	0.00	37.50	0.00	37.50
Staff Travel Direct Support	385,323.06	509,000.00	(123,676.94)	495,599.74	576,000.00	(80,400.26)	503,570.07	557,399.98	(53,829.91)
Child Transportation	415,776.82	376,000.00	39,776.82	454,123.13	122,125.00	331,998.13	155,940.78	92,130.06	63,810.72
Provider Transportation	857,738.95	1,131,000.00	(273,261.05)	1,234,143.60	978,000.03	256,143.57	1,228,450.89	887,710.11	340,740.78
Commercial Transportation	1,199,645.52	2,070,000.00	(870,354.48)	2,140,997.20	2,371,049.96	(230,052.76)	2,943,014.34	1,870,720.97	1,072,293.37
Instructional Supplies	7,895.77	14,600.00	(6,704.23)	12,138.99	34,220.00	(22,081.01)	18,005.66	30,432.04	(12,426.38)
Screening Supplies	34,058.38	35,075.00	(1,016.62)	28,752.01	35,975.00	(7,222.99)	24,698.13	48,500.06	(23,801.93)
Assistive Technology	52,175.49	21,275.00	30,900.49	31,603.37	30,925.00	678.37	72,853.10	35,300.09	37,553.01
Contract Admin/Monitoring DS	15,212.05	0.00	15,212.05	0.00	0.00	0.00	0.00	0.00	0.00
Total Direct Service	28,366,801	30,358,404	(1,991,603)	27,240,274	25,353,010	1,887,264	26,279,665	22,984,002	3,295,663
Contract Admin/Monitoring	837,281.43	1,548,137.00	(710,855.57)	1,206,622.36	2,020,050.04	(813,427.68)	928,641.34	1,537,300.02	(608,658.68)
Staff Training	75,761.70	105,750.00	(29,988.30)	38,900.65	52,874.96	(13,974.31)	36,315.97	53,059.01	(16,743.04)
Site Director Salaries & Benefits	672,060.57	578,318.99	93,741.58	600,462.70	542,458.92	58,003.78	609,139.95	614,546.38	(5,406.43)
All Admin Salaries & Benefits	2,283,208.71	2,343,996.72	(60,788.01)	1,890,192.52	1,929,454.80	(39,262.28)	2,027,836.57	2,383,969.25	(355,969.25)
Legal/Audit/Fiscal	97,560.78	150,975.00	(53,414.22)	170,103.75	173,475.12	(3,371.37)	189,044.26	151,500.00	37,544.26
Office Cleaning	82,137.63	10,150.63	71,987.00	66,442.16	74,300.16	(7,858.00)	67,302.19	84,666.36	(17,364.17)
Repairs & Maintenance	47,386.44	33,034.00	14,352.44	41,981.16	32,600.04	9,381.12	49,732.04	32,714.28	17,017.76
Rent	104,168.13	102,210.48	1,957.65	234,294.52	104,840.28	129,454.24	255,325.85	372,189.00	(116,863.15)
Equipment Rental	60,088.13	65,228.00	(5,139.87)	56,495.42	69,884.40	(13,388.98)	64,207.53	66,725.64	(2,518.11)
All Insurance	57,927.52	54,910.00	3,017.52	31,389.27	32,350.08	(960.81)	32,971.60	39,816.48	(6,844.88)
Postage	82,004.57	78,900.00	3,104.57	82,391.16	87,074.88	(4,683.72)	81,828.59	88,617.00	(6,788.41)
Telephone	219,043.69	186,840.00	32,203.69	186,049.53	175,992.00	10,057.53	165,871.42	207,887.88	(42,016.46)
Advertising	2,579.13	2,000.00	579.13	1,102.12	8,260.08	(7,157.96)	4,729.35	13,131.00	(8,401.65)
Staff & Admin Travel	38,070.31	58,500.00	(20,429.69)	88,106.55	62,450.00	25,656.55	72,422.49	80,500.06	(8,077.57)
Office Supplies	140,667.28	123,200.00	17,467.28	126,192.55	127,499.76	(1,307.21)	123,786.81	120,898.32	2,888.49
Equipment Repair & Maintenance	739,967.71	728,870.00	11,097.71	720,097.96	783,555.12	(63,457.16)	689,546.40	826,203.84	(136,657.44)
Electric/Heat/Water	52,288.94	75,845.00	(23,556.06)	86,593.91	77,899.80	8,694.11	81,969.35	75,500.04	6,469.31
Dues & Subscriptions	91,431.24	8,378.00	83,053.24	11,297.75	8,724.96	2,572.79	10,297.02	9,474.96	822.06
Capital Equipment	31,855.53	29,500.00	2,355.53	20,876.98	46,999.92	(26,122.94)	37,084.88	64,500.00	(27,415.12)
Payroll Fees	67,105.60	77,765.00	(10,659.40)	72,905.16	78,764.96	(5,859.80)	74,940.58	78,379.80	(3,439.22)
Other	90.14	10,000.00	(9,909.86)	0.00	525.08	(525.08)	718.47	5,594.36	(4,875.89)
Total Administration	5,782,685.18	6,434,345.19	(651,660.01)	5,732,498.18	6,490,035.36	(757,537.18)	5,603,712.66	6,907,010.25	(1,303,297.59)
TOTAL	41,837,014.69	44,683,081.12	(2,846,066.43)	38,226,016.27	37,499,982.04	726,034.23	37,562,881.50	36,118,968.74	1,443,912.76

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Aroostook

	June FY2020	Budget FY2020	Variance FY2020	June FY2019	Budget FY2019	Variance FY2019	June FY2018	Budget FY2018	Variance FY2018
Case Management/Child Find	\$388,012	\$353,431	\$34,581	\$287,697	\$262,138	\$25,560	\$283,221	\$337,572	(\$54,351)
CM/CF Travel	11,105	19,000	(7,895)	16,491	23,000	(6,509)	18,277	20,000	(1,723)
CM/CF Total	399,117	372,431	26,686	304,188	285,138	19,050	301,497	357,572	(56,075)
Special Instruction Evals	0	1,000	(1,000)	170	3,000	(2,830)	2,586	1,200	1,386
Special Instruction	409,980	500,000	(90,020)	513,033	426,500	86,533	503,359	297,839	205,520
LRE Space	0	15,000	(15,000)	0	20,000	(20,000)	0	12,000	(12,000)
MeCare Premiums	0	200	(200)	0	200	(200)	0	200	(200)
SI Salary & Benefits	135,757	126,872	8,886	87,797	95,927	(8,130)	103,058	191,634	(88,576)
Social Work Evals	0	0	0	0	0	0	0	0	0
Social Work Therapy	600	0	600	0	0	0	0	0	0
Social Work Sal & Benefits	27,950	26,166	1,784	22,249	19,742	2,507	21,857	26,384	(4,527)
Psychological Evals	4,928	25,000	(20,073)	3,684	9,000	(5,316)	9,916	7,000	2,916
Psych Therapy	0	0	0	0	0	0	0	0	0
PT Evals	0	200	(200)	0	200	(200)	0	500	(500)
Physical Therapy	25	600	(575)	246	1,200	(954)	304	4,000	(3,696)
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	20,455	5,000	15,455	28,105	15,000	13,105	13,081	11,500	1,581
Speech Therapy	77,620	25,000	52,620	60,991	25,500	35,491	33,474	10,000	23,474
ST Salary & Benefits	90,966	156,954	(65,988)	73,003	67,660	5,343	73,347	74,441	(1,094)
OT Evals	8,662	10,000	(1,338)	7,224	1,000	6,224	5,816	3,300	2,516
OT Therapy	54,537	85,000	(30,463)	72,005	21,000	51,005	45,738	55,260	(9,522)
OT Salary & Benefits	0	0	0	0	58,363	(58,363)	0	0	0
Audio Evals	129	400	(271)	273	400	(127)	277	1,500	(1,223)
Eye Evals	0	200	(200)	0	200	(200)	0	500	(500)
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	0	0	0	0	0	0	0	0	0
All Other Therapies	0	500	(500)	56	2,000	(1,944)	19,860	0	19,860
Team Meeting	18,324	9,000	9,324	12,352	11,000	1,352	10,146	10,000	146
Direct Support-Building Costs	42,562	40,351	2,211	10,330	36,428	(26,098)	36,428	36,103	325
Direct Support-Facilities	0	0	0	0	0	0	0	0	0
Staff Travel Direct Support	13,504	20,000	(6,496)	15,856	30,000	(14,144)	19,491	27,000	(7,509)
Child Transportation	14,050	12,000	2,050	17,357	7,000	10,357	6,315	10,000	(3,685)
Provider Transportation	43,380	61,000	(17,620)	65,950	40,000	25,950	49,876	30,000	19,876
Commercial Transportation	16,709	85,000	(68,291)	94,996	100,000	(5,004)	112,894	55,000	57,894
Instructional Supplies	90	1,000	(910)	121	1,000	(879)	268	1,500	(1,232)
Screening Supplies	2,828	4,000	(1,172)	3,630	2,000	1,630	2,149	2,500	(351)
Assistive Technology	410	500	(90)	0	700	(700)	0	1,000	(1,000)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	983,467	1,210,942	(227,475)	1,089,429	995,020	94,409	1,070,241	870,361	199,880
Contract Admin/Monitoring	2,200	1,000	770	770	1,500	1,080	1,080	1,500	0
Staff Training	4,354	4,250	104	4,256	5,000	(744)	3,379	5,500	(2,121)
Site Director Salaries & Benefits	70,657	27,088	43,569	61,059	24,582	36,477	60,686	40,849	19,837
All Admin Salries & Benefits	67,076	98,231	(31,155)	59,600	97,415	(37,815)	83,111	104,660	(21,549)
Legal/Audit/Fiscal	0	0	0	0	0	0	0	0	0
Office Cleaning	6,367	4,500	1,867	4,895	5,340	(445)	5,340	5,000	340
Repairs & Maintenance	7,976	6,500	1,476	6,448	5,000	1,448	5,388	5,000	388
Rent	3,005	2,649	356	30,929	2,392	28,537	2,392	2,712	(320)
Equipment Rental	3,514	4,000	(486)	4,113	4,000	113	3,892	4,500	(608)
All Insurance	1,981	1,880	101	906	2,000	(1,094)	1,279	2,000	(721)
Postage	3,425	3,200	225	3,074	2,800	274	3,525	3,000	525
Telephone	17,628	10,760	6,868	9,736	10,780	(1,044)	12,170	13,780	(1,610)
Advertising	329	0	329	50	750	(700)	655	1,500	(845)
Staff & Admin Travel	6,861	6,500	361	6,335	8,000	(1,665)	6,006	10,000	(3,994)
Office Supplies	4,264	4,000	264	4,653	6,000	(1,347)	5,266	5,500	(234)
Equipment Repair & Maint.	114,705	24,000	90,705	23,700	27,548	(3,847)	20,643	55,011	(34,367)
Electric/Heat/Water	13,929	19,000	(5,071)	18,705	19,000	(295)	18,115	20,000	(1,885)
Dues & Subscriptions	401	200	201	240	200	40	130	200	(70)
Capital Equipment	1,116	1,000	116	747	1,000	(253)	450	1,000	(550)
Payroll Fees	2,009	2,700	(691)	2,449	2,700	(251)	2,643	3,000	(357)
Other	0	0	0	0	200	(200)	186	0	186
Total Administration	331,799	221,459	110,340	242,665	226,206	16,459	236,336	284,712	(48,376)
TOTAL	\$ 1,714,383	\$ 1,804,832	\$ (90,449)	\$ 1,636,282	\$ 1,506,364	\$ 129,918	\$ 1,608,074	\$ 1,512,645	\$ 95,429

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Downeast

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2020	FY2020	FY2020		FY2019	FY2019	FY2019		FY2018	FY2018	FY2018
Case Management/Child Find	\$478,628	\$526,360	(\$15,090)		\$341,311	\$364,609	(\$15,090)		\$373,230	\$432,315	(\$59,086)
CM/CF Travel	6,696	15,155	3,017		11,140	17,500	3,017		11,955	17,500	(5,545)
CM/CF Total	485,323	541,515	(12,073)		352,450	382,109	(12,073)		385,185	449,815	(64,631)
Special Instruction Evals	762	2,500	(5,460)		1,901	2,500	(5,460)		1,993	1,500	493
Special Instruction	172,098	211,000	125,007		216,727	211,000	125,007		233,309	137,860	95,449
LRE Space	51,211	85,000	(41,043)		85,416	97,000	(41,043)		78,332	100,000	(21,668)
MeCare Premiums	0	0	0		0	0	0		0	0	0
SI Salary & Benefits	852,608	887,662	(129,361)		628,158	742,320	(129,361)		629,796	739,924	(110,128)
Social Work Evals	0	0	0		0	0	0		0	0	0
Social Work Therapy	150	500	(1,298)		248	500	(1,298)		1,041	1,050	(9)
Social Work Sal & Benefits	0	0	0		0	0	0		0	0	0
Psychological Evals	26,944	41,000	9,020		17,960	41,000	9,020		46,091	30,000	16,091
Psych Therapy	0	0	0		0	0	0		0	0	0
PT Evals	83	5,000	5,860		2,040	7,000	5,860		4,849	7,000	(2,151)
Physical Therapy	195	14,000	(31,700)		1,693	18,200	(31,700)		13,976	19,800	(5,824)
PT Salary & Benefits	0	0	0		0	0	0		0	0	0
Speech Evals	37,155	45,000	8,990		46,802	22,200	8,990		21,890	18,748	3,142
Speech Therapy	307,974	147,000	75,623		305,541	128,300	75,623		130,603	104,000	26,603
ST Salary & Benefits	67,507	69,763	(37,731)		83	0	(37,731)		0	0	0
OT Evals	3,909	3,750	(293)		1,492	110	(293)		106	0	106
OT Therapy	3,851	1,000	(152)		1,433	5,650	(152)		5,273	1,300	3,973
OT Salary & Benefits	196,160	167,386	(33,773)		134,002	134,160	(33,773)		124,022	155,238	(31,216)
Audio Evals	751	1,595	727		1,513	1,450	727		1,205	1,100	105
Eye Evals	0	175	(400)		0	175	(400)		0	400	(400)
Medical/Nutrition Evals	0	225	(500)		0	225	(500)		0	500	(500)
All Other Evals	0	1,098	0		790	0	0		0	0	0
All Other Therapies	20,077	2,075	(15,023)		2,636	2,075	(15,023)		6,330	5,000	1,330
Team Meeting	29,884	30,000	9,481		29,532	23,000	9,481		25,446	16,500	8,946
Direct Support-Building Costs	59,694	57,256	658		46,972	45,792	658		46,265	47,586	(1,321)
Direct Support-Facilities	0	0	32,581		0	0	32,581		0	0	0
Staff Travel Direct Support	48,844	65,000	(1,458)		55,169	79,000	(1,458)		56,398	76,400	(20,002)
Child Transportation	36,257	35,000	1,126		40,491	5,725	1,126		6,741	4,200	2,541
Provider Transportation	55,953	105,000	28,408		99,327	73,000	28,408		78,581	49,410	29,171
Commercial Transportation	0	75,000	182,678		66,064	145,050	182,678		151,773	75,000	76,773
Instructional Supplies	297	1,500	(3,869)		481	1,500	(3,869)		304	1,000	(696)
Screening Supplies	4,061	3,375	(3,900)		1,945	3,375	(3,900)		2,410	3,500	(1,090)
Assistive Technology	3,455	625	159		(1,634)	625	159		0	2,000	(2,000)
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
Total Direct Service	1,979,883	2,058,485	174,358		1,786,781	1,790,933	174,358		1,666,733	1,599,016	67,717
Contract Admin/Monitoring	0	0	(580)		2,150	0	(580)		0	0	0
Staff Training	4,732	9,000	2,665		1,770	3,575	2,665		2,161	4,000	(1,839)
Site Director Salaries & Benefits	86,290	82,019	(1,376)		72,499	67,371	(1,376)		72,753	74,120	(1,367)
All Admin Salaries & Benefits	92,199	117,920	(9,311)		87,148	78,008	(9,311)		96,503	99,028	(2,525)
Legal/Audit/Fiscal	0	5,975	0		0	5,975	0		4,473	0	4,473
Office Cleaning	10,260	8,000	(62)		6,374	8,000	(62)		2,615	2,906	(291)
Repairs & Maintenance	2,227	4,200	(237)		3,474	2,500	(237)		3,377	2,944	433
Rent	6,904	5,764	(658)		8,947	6,942	(658)		7,014	6,556	458
Equipment Rental	4,037	6,300	(81)		5,135	6,300	(81)		5,538	2,226	3,312
All Insurance	4,923	4,665	(100)		2,633	2,800	(100)		2,787	3,567	(779)
Postage	6,196	5,000	(1)		5,213	4,525	(1)		4,645	3,717	928
Telephone	17,602	12,840	125		23,175	10,305	125		11,462	13,940	(2,478)
Advertising	68	0	(502)		50	890	(502)		681	1,231	(550)
Staff & Admin Travel	2,010	5,000	(565)		3,123	7,450	(565)		4,698	8,000	(3,302)
Office Supplies	9,648	7,000	(359)		6,688	7,000	(359)		6,946	6,399	547
Equipment Repair & Maintenance	63,228	62,000	(47,413)		59,480	65,754	(47,413)		60,872	61,474	(601)
Electric/Heat/Water	0	0	0		20	0	0		0	0	0
Dues & Subscriptions	776	467	(201)		390	350	(201)		308	1,000	(692)
Capital Equipment	0	2,200	(2,333)		812	2,200	(2,333)		3,150	5,500	(2,350)
Payroll Fees	5,654	6,065	(990)		5,736	6,065	(990)		6,248	5,930	318
Other	15	0	0		0	100	0		0	100	0
Total Administration	316,769	344,415	(61,978)		294,817	286,110	(61,978)		296,232	302,637	(6,405)
TOTAL	\$ 2,781,975	\$ 2,944,415	\$ 100,306		\$ 2,434,048	\$ 2,459,151	\$ 100,306		\$ 2,348,149	\$ 2,351,468	\$ (3,319)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – First Step

	June FY2020	Budget FY2020	Variance FY2020	June FY2019	Budget FY2019	Variance FY2019	June FY2018	Budget FY2018	Variance FY2018
Case Management/Child Find	\$949,089	\$990,451	(\$78,057)	\$555,354	\$722,747	(\$78,057)	\$703,859	\$781,943	(\$78,084)
CM/CF Travel	9,907	19,000	(3,511)	11,023	19,000	(3,511)	13,983	19,200	(5,217)
CM/CF Total	958,996	1,009,451	(81,568)	566,376	741,747	(81,568)	717,842	801,143	(83,301)
Special Instruction Evals	2,120	2,200	7,768	2,668	4,000	7,768	3,280	5,000	(1,720)
Special Instruction	620,692	850,000	174,956	742,229	955,000	174,956	858,762	861,000	(2,238)
LRE Space	1,970	2,000	11,295	3,560	4,500	11,295	2,063	7,000	(4,937)
MeCare Premiums	1,053	1,350	75	1,137	350	75	130	500	(370)
SI Salary & Benefits	681,158	787,004	(125,276)	582,915	658,721	(125,276)	733,277	852,822	(119,545)
Social Work Evals	0	300	176	0	450	176	353	250	103
Social Work Therapy	568	198	366	498	200	366	55	350	(295)
Social Work Sal & Benefits	0	0	0	0	0	0	0	0	0
Psychological Evals	62,448	70,000	12,699	64,061	70,000	12,699	69,825	59,500	10,325
Psych Therapy	0	350	2,081	720	450	2,081	0	1,200	(1,200)
PT Evals	1,446	3,700	(1,267)	1,382	3,700	(1,267)	2,827	3,450	(624)
Physical Therapy	13,225	13,000	(1,430)	13,475	18,000	(1,430)	15,048	16,800	(1,752)
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	9,151	8,500	36,867	8,859	32,000	36,867	36,657	17,000	19,657
Speech Therapy	305,499	101,000	92,860	252,428	233,000	92,860	204,967	200,000	4,967
ST Salary & Benefits	279,787	328,697	(35,233)	229,636	205,963	(35,233)	224,326	233,200	(8,874)
OT Evals	3,605	10,000	(4,915)	9,092	10,000	(4,915)	11,150	10,700	450
OT Therapy	26,405	44,000	23,258	43,771	40,000	23,258	26,084	49,400	(23,316)
OT Salary & Benefits	148,547	139,362	(28,805)	102,424	94,750	(28,805)	57,209	52,007	5,202
Audio Evals	1,743	3,000	(363)	3,072	3,000	(363)	2,688	2,100	588
Eye Evals	0	80	61	0	80	61	0	200	(200)
Medical/Nutrition Evals	0	150	0	0	200	0	0	0	0
All Other Evals	0	350	0	0	500	0	0	1,000	(1,000)
All Other Therapies	17,394	14,000	6,598	20,548	9,300	6,598	5,314	12,500	(7,186)
Team Meeting	32,083	27,000	5,812	31,739	64,000	5,812	51,349	66,000	(14,651)
Direct Support-Building Costs	91,471	90,539	(782)	81,749	108,000	(782)	101,059	105,667	(4,608)
Direct Support-Facilities	0	0	18,503	0	0	18,503	0	0	0
Staff Travel Direct Support	30,004	56,000	8,772	48,088	54,000	8,772	46,584	57,000	(10,416)
Child Transportation	16,958	16,000	1,373	19,962	5,400	1,373	5,701	8,350	(2,649)
Provider Transportation	35,139	63,000	26,540	67,579	95,000	26,540	96,702	97,500	(798)
Commercial Transportation	222,946	430,000	555,075	462,000	400,000	555,075	636,510	603,721	32,789
Instructional Supplies	480	2,100	(27)	1,576	1,300	(27)	589	2,000	(1,411)
Screening Supplies	4,181	2,400	6,073	3,478	3,000	6,073	1,679	4,000	(2,321)
Assistive Technology	3,445	10,000	9,742	3,706	6,600	9,742	3,118	9,800	(6,682)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	2,608,518	3,076,279	199,604	2,802,351	3,081,464	199,604	3,197,307	3,340,017	199,604
Contract Admin/Monitoring	0	0	0	0	0	0	0	0	0
Staff Training	3,957	11,000	(1,567)	2,734	4,600	(1,567)	3,219	3,000	219
Site Director Salaries & Benefits	64,775	57,926	11,966	58,259	52,139	11,966	58,204	57,496	708
All Admin Salries & Benefits	158,829	148,362	(42,089)	134,772	125,695	(42,089)	136,216	130,037	6,179
Legal/Audit/Fiscal	0	0	0	0	0	0	0	3,000	(3,000)
Office Cleaning	11,480	8,700	(1,889)	5,368	6,100	(1,889)	5,870	7,500	(1,630)
Repairs & Maintenance	356	100	22	151	300	22	263	250	13
Rent	11,363	9,711	(1,093)	35,127	12,000	(1,093)	10,839	11,333	(494)
Equipment Rental	3,699	3,100	(361)	3,375	3,000	(361)	3,041	3,000	41
All Insurance	5,597	5,310	(120)	3,455	3,700	(120)	351	5,500	(5,149)
Postage	8,107	7,000	744	7,778	13,000	744	11,720	11,200	520
Telephone	19,624	14,000	(2,408)	19,757	11,952	(2,408)	11,421	29,992	(18,571)
Advertising	68	0	660	50	50	660	19	1,500	(1,481)
Staff & Admin Travel	5,017	2,000	286	1,424	2,000	286	428	2,000	(1,572)
Office Supplies	18,481	12,000	(382)	14,062	13,000	(382)	12,254	15,000	(2,746)
Equipment Repair & Maintenance	68,108	80,000	(29,980)	73,738	87,382	(29,980)	80,184	95,006	(14,821)
Electric/Heat/Water	13,222	13,000	(1,825)	13,740	11,400	(1,825)	10,805	13,000	(2,195)
Dues & Subscriptions	770	0	225	0	0	225	45	0	45
Capital Equipment	900	1,300	2,953	2,858	1,300	2,953	1,325	6,500	(5,176)
Payroll Fees	6,597	7,800	996	6,699	7,800	996	7,860	7,900	(40)
Other	10	0	0	0	20	0	0	200	(200)
Total Administration	400,960	381,309	(63,863)	383,346	355,438	(63,863)	354,063	403,414	(49,350)
TOTAL	\$ 3,968,474	\$ 4,467,039	\$ 657,418	\$ 3,752,073	\$ 4,178,649	\$ 657,418	\$ 4,269,212	\$ 4,544,574	\$ (275,361)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Midcoast

	June FY2020	Budget FY2020	Variance FY2020	June FY2019	Budget FY2019	Variance FY2019	June FY2018	Budget FY2018	Variance FY2018
Case Management/Child Find	\$849,296	\$834,733	(\$43,532)	\$588,659	\$648,194	(\$43,532)	\$634,755	\$694,820	(\$60,065)
CM/CF Travel	12,532	18,000	1,288	18,867	18,000	1,288	17,575	22,000	(4,425)
CM/CF Total	861,828	852,733	(42,244)	607,527	666,194	(42,244)	652,331	716,820	(64,489)
Special Instruction Evals	11,725	14,000	4,063	14,535	8,000	4,063	16,021	0	16,021
Special Instruction	365,221	600,000	154,485	590,656	550,000	154,485	633,918	400,000	233,918
LRE Space	172,629	225,000	71,811	242,855	150,000	71,811	198,999	150,000	48,999
MeCare Premiums	0	0	0	0	0	0	0	0	0
SI Salary & Benefits	1,307,557	1,250,456	(269,532)	1,067,414	940,184	(269,532)	704,719	1,050,013	(345,294)
Social Work Evals	3,500	3,500	793	3,543	3,500	793	4,663	5,000	(337)
Social Work Therapy	4,965	8,000	5,168	9,233	2,000	5,168	5,253	0	5,253
Social Work Sal & Benefits	1,355	0	5,742	0	0	5,742	0	0	0
Psychological Evals	30,218	25,000	(6,852)	31,320	12,000	(6,852)	25,817	10,000	15,817
Psych Therapy	0	0	2,675	0	0	2,675	0	0	0
PT Evals	733	0	77	1,075	0	77	0	0	0
Physical Therapy	3,774	15,000	(1,561)	13,624	2,000	(1,561)	2,129	10,000	(7,871)
PT Salary & Benefits	76,843	69,871	(1,061)	59,842	53,897	(1,061)	61,969	68,145	(6,176)
Speech Evals	27,076	22,000	6,061	23,526	10,000	6,061	17,975	10,000	7,975
Speech Therapy	302,649	83,783	57,770	252,868	93,000	57,770	135,340	85,000	50,340
ST Salary & Benefits	278,173	307,804	163,102	187,319	187,923	163,102	467,252	252,833	214,419
OT Evals	3,918	2,200	(80)	2,595	2,500	(80)	2,571	3,000	(429)
OT Therapy	32,718	45,000	10,477	46,648	18,000	10,477	32,820	6,000	26,820
OT Salary & Benefits	169,779	153,991	(3,909)	148,219	143,256	(3,909)	136,617	134,571	2,046
Audio Evals	4,723	5,000	2,475	6,957	2,500	2,475	3,516	1,500	2,016
Eye Evals	0	0	0	0	0	0	0	0	0
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	895	0	0	2,854	0	0	714	0	714
All Other Therapies	64,975	50,000	8,807	56,502	2,000	8,807	9,621	1,000	8,621
Team Meeting	29,071	20,000	20,481	22,277	13,000	20,481	19,857	10,000	9,857
Direct Support-Building Costs	146,231	153,989	2,499	50,503	147,965	2,499	142,205	147,965	(5,760)
Direct Support-Facilities	0	0	70,664	0	0	70,664	0	0	0
Staff Travel Direct Support	68,703	85,000	6,284	84,185	70,000	6,284	79,121	70,000	9,121
Child Transportation	36,773	28,000	378	31,801	5,000	378	9,690	4,000	5,690
Provider Transportation	32,273	50,000	26,587	53,619	35,000	26,587	55,556	26,000	29,556
Commercial Transportation	177,666	220,000	20,164	213,110	280,000	20,164	336,120	175,000	161,120
Instructional Supplies	1,655	3,000	160	3,813	3,000	160	2,769	4,000	(1,231)
Screening Supplies	1,510	2,000	1,812	2,159	2,000	1,812	1,894	5,000	(3,106)
Assistive Technology	978	150	(1,485)	208	500	(1,485)	132	1,000	(868)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	3,357,426	3,442,744	62,093	3,223,262	2,737,225	62,093	3,107,259	2,630,027	62,093
Contract Admin/Monitoring	0	0	0	0	0	0	0	0	0
Staff Training	7,623	14,500	(637)	4,843	2,500	(637)	4,466	2,000	2,466
Site Director Salaries & Benefits	94,161	82,738	(1,494)	82,269	74,942	(1,494)	81,387	81,932	(545)
All Admin Salries & Benefits	130,831	112,311	4,665	103,932	95,218	4,665	103,882	121,043	(17,161)
Legal/Audit/Fiscal	0	0	(5,000)	0	0	(5,000)	4,442	0	4,442
Office Cleaning	10,538	10,000	55	11,049	11,000	55	12,122	11,000	1,122
Repairs & Maintenance	1,569	750	(35)	1,807	750	(35)	1,487	1,500	(13)
Rent	13,644	9,833	155	106,141	9,178	155	8,821	9,178	(357)
Equipment Rental	7,012	5,000	(34)	5,539	10,000	(34)	10,476	11,000	(524)
All Insurance	9,296	8,800	(37)	4,715	2,000	(37)	5,184	7,000	(1,816)
Postage	7,694	6,000	(51)	7,308	6,000	(51)	7,098	7,000	98
Telephone	29,164	26,000	162	21,569	20,300	162	21,566	33,720	(12,154)
Advertising	68	0	1,508	0	1,000	1,508	964	900	64
Staff & Admin Travel	2,167	1,000	603	1,341	1,000	603	561	2,000	(1,439)
Office Supplies	9,351	14,000	252	13,510	14,000	252	14,804	15,000	(196)
Equipment Repair & Maintenance	72,895	100,500	(76,282)	99,390	105,840	(76,282)	92,634	116,735	(24,101)
Electric/Heat/Water	8,359	7,000	0	9,674	7,000	0	8,586	8,000	586
Dues & Subscriptions	763	500	(196)	311	500	(196)	581	500	81
Capital Equipment	0	1,000	(1,023)	307	1,000	(1,023)	654	5,000	(4,346)
Payroll Fees	9,814	11,000	575	11,208	11,000	575	11,195	11,000	196
Other	29	10,000	0	0	0	0	250	0	(250)
Total Administration	414,980	420,932	(76,813)	484,915	373,228	(76,813)	390,910	444,758	(53,848)
TOTAL	\$ 4,634,234	\$ 4,716,409	\$ 238,999	\$ 4,315,704	\$ 3,776,648	\$ 238,999	\$ 4,150,499	\$ 3,791,605	\$ 358,894

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Opportunities

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2020	FY2020	FY2020	FY2019	FY2019	FY2019	FY2018	FY2018	FY2018
Case Management/Child Find	\$476,210	\$487,424	(\$77,728)	\$306,785	\$296,978	(\$77,728)	\$310,752	\$341,879	(\$31,127)
CM/CF Travel	3,723	10,000	(1,194)	6,868	15,000	(1,194)	10,812	17,000	(6,188)
CM/CF Total	479,933	497,424	(78,922)	313,652	311,978	(78,922)	321,563	358,879	(37,316)
Special Instruction Evals	0	2,400	350	2,720	700	350	2,240	1,500	740
Special Instruction	146,892	275,000	(123,951)	244,017	316,000	(123,951)	272,853	263,000	9,853
LRE Space	556	0	(2,015)	64	1,800	(2,015)	2,516	1,000	1,516
MeCare Premiums	110	147	0	105	200	0	0	500	(500)
SI Salary & Benefits	377,430	418,813	(124,581)	323,877	388,624	(124,581)	379,776	377,637	2,139
Social Work Evals	0	0	(12)	0	60	(12)	0	150	(150)
Social Work Therapy	0	200	0	83	300	0	0	800	(800)
Social Work Sal & Benefits	0	0	0	0	0	0	0	0	0
Psychological Evals	42,650	45,000	(9,073)	47,845	35,000	(9,073)	38,138	11,500	26,638
Psych Therapy	0	0	4,521	0	450	4,521	0	1,200	(1,200)
PT Evals	0	150	1,132	50	600	1,132	12	1,500	(1,488)
Physical Therapy	941	5,000	(6,602)	252	15,000	(6,602)	6,942	27,600	(20,658)
PT Salary & Benefits	846	29,354	(14,733)	12,665	22,726	(14,733)	14,098	25,735	(11,637)
Speech Evals	56,202	53,000	10,430	58,934	26,500	10,430	26,732	15,500	11,232
Speech Therapy	301,980	139,000	21,331	213,553	102,000	21,331	99,520	88,000	11,520
ST Salary & Benefits	0	124,012	(10,821)	38,783	81,551	(10,821)	76,866	93,110	(16,244)
OT Evals	4,113	5,000	434	4,876	4,000	434	4,348	2,400	1,948
OT Therapy	28,083	28,000	27,670	26,832	33,000	27,670	23,653	33,000	(9,347)
OT Salary & Benefits	77,981	60,702	(1,999)	53,569	48,525	(1,999)	52,812	53,179	(367)
Audio Evals	869	1,000	1,097	656	1,000	1,097	841	1,000	(159)
Eye Evals	0	150	0	0	150	0	0	250	(250)
Medical/Nutrition Evals	2,613	5,600	0	10,118	4,000	0	9,881	250	9,631
All Other Evals	0	1,000	0	0	1,000	0	598	1,500	(902)
All Other Therapies	1,573	1,000	(20,814)	490	3,300	(20,814)	3,666	3,600	66
Team Meeting	31,440	22,000	6,308	24,082	21,000	6,308	19,177	21,000	(1,823)
Direct Support-Building Costs	109,563	111,914	69	101,021	117,000	69	116,250	0	116,250
Direct Support-Facilities	0	0	8,260	0	0	8,260	0	0	0
Staff Travel Direct Support	13,043	22,000	(6,338)	17,558	34,000	(6,338)	26,014	32,000	(5,986)
Child Transportation	40,299	40,000	(11,102)	47,600	25,000	(11,102)	40,014	13,500	26,514
Provider Transportation	70,801	84,000	27,751	88,769	70,000	27,751	66,012	74,000	(7,988)
Commercial Transportation	39,872	90,000	45,581	92,161	141,000	45,581	117,123	187,000	(69,877)
Instructional Supplies	1,818	2,000	(2,229)	2,612	1,200	(2,229)	1,050	1,000	50
Screening Supplies	1,438	1,800	1,706	1,326	1,100	1,706	782	1,500	(718)
Assistive Technology	3,183	2,000	4,196	1,337	8,000	4,196	6,688	4,500	2,188
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	1,354,296	1,570,242	(173,433)	1,415,955	1,504,786	(173,433)	1,408,604	1,338,411	70,193
Contract Admin/Monitoring	1,500	0	126	0	1,350	126	150	4,500	(4,350)
Staff Training	3,511	7,000	199	939	1,600	199	1,764	1,800	(36)
Site Director Salaries & Benefits	42,631	38,618	11,897	38,519	34,809	11,897	37,684	38,409	(725)
All Admin Salaries & Benefits	109,105	116,743	(42,826)	92,775	122,091	(42,826)	130,109	136,235	(6,126)
Legal/Audit/Fiscal	0	0	0	0	0	0	0	1,000	(1,000)
Office Cleaning	11,287	12,500	791	13,835	17,000	791	17,177	30,000	(12,823)
Repairs & Maintenance	6,798	8,000	(483)	10,541	8,500	(483)	10,439	8,000	2,439
Rent	9,527	9,726	77	8,784	10,000	77	9,774	127,000	(117,226)
Equipment Rental	5,367	5,000	864	4,640	5,400	864	5,482	10,000	(4,518)
All Insurance	3,156	2,995	(439)	2,118	2,100	(439)	2,146	3,400	(1,254)
Postage	5,034	7,700	(1,079)	7,853	5,200	(1,079)	5,253	6,700	(1,447)
Telephone	14,501	13,500	1,887	8,916	10,128	1,887	11,097	16,456	(5,359)
Advertising	68	0	(183)	50	150	(183)	74	1,500	(1,426)
Staff & Admin Travel	1,932	2,500	(126)	2,052	2,500	(126)	1,527	2,500	(973)
Office Supplies	9,811	9,200	(1,574)	10,307	8,500	(1,574)	9,869	10,000	(131)
Equipment Repair & Maintenance	32,901	40,000	(31,554)	38,398	49,223	(31,554)	40,881	46,897	(6,016)
Electric/Heat/Water	(3,935)	16,000	262	22,429	25,000	262	23,368	18,000	5,368
Dues & Subscriptions	300	36	195	64	100	195	122	350	(228)
Capital Equipment	0	4,000	(11,983)	2,825	12,000	(11,983)	6,685	1,000	5,685
Payroll Fees	3,730	4,800	(1,345)	4,853	4,800	(1,345)	4,768	5,300	(532)
Other	0	0	(45)	0	0	(45)	6	4,500	(4,494)
Total Administration	257,226	298,317	(75,338)	269,900	320,451	(75,338)	318,376	473,547	(155,170)
TOTAL	\$ 2,091,455	\$ 2,365,984	\$ (327,694)	\$ 1,999,508	\$ 2,137,216	\$ (327,694)	\$ 2,048,544	\$ 2,170,837	\$ (122,294)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – PEDS

	June FY2020	Budget FY2020	Variance FY2020	June FY2019	Budget FY2019	Variance FY2019	June FY2018	Budget FY2018	Variance FY2018
Case Management/Child Find	\$759,337	\$669,074	\$12,822	\$634,642	\$588,564	\$12,822	\$650,765	\$659,835	(\$9,070)
CM/CF Travel	4,162	11,000	(6,423)	9,886	11,000	(6,423)	10,505	13,000	(2,495)
CM/CF Total	763,498	680,074	556,153	644,528	599,564	556,153	661,270	672,835	(11,565)
Special Instruction Evals	0	1,000	(435)	276	1,000	(435)	613	1,000	(387)
Special Instruction	162,725	240,000	73,856	238,356	240,000	73,856	299,288	164,000	135,288
LRE Space	12,631	5,000	(75,650)	4,735	10,000	(75,650)	8,110	15,000	(6,890)
MeCare Premiums	850	1,000	(1,687)	507	1,000	(1,687)	201	1,000	(799)
SI Salary & Benefits	832,245	919,859	(285,036)	651,766	688,565	(285,036)	663,658	858,009	(194,351)
Social Work Evals	0	2,000	1,455	0	2,500	1,455	1,215	4,000	(2,785)
Social Work Therapy	900	0	(5,829)	0	500	(5,829)	0	1,000	(1,000)
Social Work Sal & Benefits	64,311	63,604	32,900	51,096	45,875	32,900	34,431	34,737	(307)
Psychological Evals	43,433	40,000	7,283	44,999	33,000	7,283	39,168	25,000	14,168
Psych Therapy	0	1,000	1,507	0	1,000	1,507	0	5,000	(5,000)
PT Evals	154	3,000	8,416	2,313	5,000	8,416	3,023	6,000	(2,978)
Physical Therapy	1,022	8,000	11,320	7,117	24,000	11,320	22,887	30,000	(7,113)
PT Salary & Benefits	7	0	0	0	0	0	0	0	0
Speech Evals	34,386	35,000	919	36,409	20,000	919	25,780	15,000	10,780
Speech Therapy	270,364	75,000	77,807	213,836	140,000	77,807	148,345	134,000	14,345
ST Salary & Benefits	160,853	215,556	(57,328)	112,656	93,366	(57,328)	121,409	102,420	18,988
OT Evals	0	300	0	62	600	0	186	1,000	(814)
OT Therapy	822	4,000	1,097	2,711	5,000	1,097	4,833	5,500	(667)
OT Salary & Benefits	124,673	123,320	(2,544)	110,075	98,836	(2,544)	107,199	106,968	231
Audio Evals	804	3,000	(2,556)	3,485	3,000	(2,556)	2,042	3,000	(958)
Eye Evals	0	250	0	0	250	0	0	250	(250)
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	689	0	(600)	0	0	(600)	0	0	0
All Other Therapies	13,442	3,000	(13,644)	2,153	8,000	(13,644)	11,514	10,000	1,514
Team Meeting	31,131	26,000	21,813	25,849	35,000	21,813	36,304	35,000	1,304
Direct Support-Building Costs	113,262	102,659	(300)	57,522	102,659	(300)	97,228	100,139	(2,911)
Direct Support-Facilities	0	0	7,431	0	0	7,431	0	0	0
Staff Travel Direct Support	53,513	75,000	(23,581)	73,294	80,000	(23,581)	83,266	85,000	(1,734)
Child Transportation	33,825	30,000	(8,386)	35,167	12,000	(8,386)	8,017	12,000	(3,983)
Provider Transportation	21,495	40,000	107,534	36,653	98,000	107,534	137,090	85,000	52,090
Commercial Transportation	39,920	105,000	35,557	105,712	100,000	35,557	100,200	40,000	60,200
Instructional Supplies	148	1,000	(4,546)	226	2,000	(4,546)	596	8,000	(7,404)
Screening Supplies	2,046	1,500	(1,571)	2,294	1,500	(1,571)	2,190	3,000	(810)
Assistive Technology	94	1,000	8,102	(3,429)	500	8,102	432	1,000	(568)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	2,019,745	2,126,048	(86,696)	1,815,841	1,853,151	(86,696)	1,959,225	1,892,023	67,202
Contract Admin/Monitoring	0	0	3,271	0	0	3,271	2,356	0	2,356
Staff Training	5,910	10,000	(4,291)	3,074	4,600	(4,291)	2,864	6,100	(3,236)
Site Director Salaries & Benefits	44,308	39,114	(590)	44,962	71,262	(590)	56,918	78,986	(22,068)
All Admin Salries & Benefits	153,879	145,444	1,893	125,982	112,583	1,893	119,659	125,770	(6,111)
Legal/Audit/Fiscal	0	0	1,500	0	2,000	1,500	313	2,000	(1,688)
Office Cleaning	477	0	(756)	0	0	(756)	0	0	0
Repairs & Maintenance	0	0	(312)	3,203	0	(312)	471	0	471
Rent	20,596	18,316	(1,671)	24,516	18,316	(1,671)	17,347	17,866	(519)
Equipment Rental	4,071	4,000	(359)	3,171	7,635	(359)	2,300	0	2,300
All Insurance	6,110	5,795	(490)	3,268	3,000	(490)	3,286	0	3,286
Postage	6,957	8,000	(2,729)	7,525	8,000	(2,729)	6,548	0	6,548
Telephone	20,863	15,500	1,562	11,677	13,428	1,562	12,398	7,560	4,838
Advertising	68	0	699	50	20	699	104	500	(396)
Staff & Admin Travel	2,655	1,000	1,711	724	1,000	1,711	847	2,500	(1,653)
Office Supplies	14,760	8,000	609	8,603	10,000	609	11,288	0	11,288
Equipment Repair & Maintenance	60,523	63,000	(9,999)	66,108	63,005	(9,999)	61,444	81,435	(19,991)
Electric/Heat/Water	2,615	3,000	23	2,981	0	23	2,932	0	2,932
Dues & Subscriptions	558	0	496	30	0	496	192	0	192
Capital Equipment	0	5,000	(3,913)	2,779	6,500	(3,913)	809	13,000	(12,191)
Payroll Fees	6,140	7,000	(429)	6,863	7,000	(429)	7,281	7,000	281
Other	20	0	0	0	0	0	0	0	0
Total Administration	350,508	333,169	(13,775)	315,518	328,348	(13,775)	309,358	342,718	(33,360)
TOTAL	\$ 3,133,752	\$ 3,139,291	\$ (94,072)	\$ 2,775,887	\$ 2,781,063	\$ (94,072)	\$ 2,929,853	\$ 2,907,576	\$ 22,277

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Reach

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2020	FY2020	FY2020		FY2019	FY2019	FY2019		FY2018	FY2018	FY2018
Case Management/Child Find	\$1,488,312	\$1,709,465	(\$164,518)		\$953,984	\$1,110,779	(\$164,518)		\$1,074,230	\$1,203,568	(\$129,338)
CM/CF Travel	9,595	31,000	3,189		21,630	31,000	3,189		24,985	27,000	(2,015)
CM/CF Total	1,497,906	1,740,465	(161,330)		975,613	1,141,779	(161,330)		1,099,215	1,230,568	(131,353)
Special Instruction Evals	29,235	30,000	4,058		27,963	15,000	4,058		19,053	6,000	13,053
Special Instruction	1,905,027	2,300,000	442,170		2,034,117	1,950,000	442,170		2,058,142	1,560,000	498,142
LRE Space	62,600	90,000	51,200		102,594	105,000	51,200		95,900	112,000	(16,100)
MeCare Premiums	3,834	6,000	353		4,742	3,500	353		3,275	4,800	(1,525)
SI Salary & Benefits	1,099,325	1,137,669	(354,775)		809,562	859,234	(354,775)		852,365	949,856	(97,491)
Social Work Evals	0	20,000	2,438		15,632	9,000	2,438		8,705	8,000	705
Social Work Therapy	12,144	20,000	(22,128)		14,607	30,000	(22,128)		25,288	30,000	(4,712)
Social Work Sal & Benefits	1,822	87,225	(15,658)		89,969	81,252	(15,658)		90,840	89,063	1,777
Psychological Evals	160,855	150,000	57,093		144,631	180,000	57,093		177,588	95,000	82,588
Psych Therapy	0	7,000	733		4,965	3,000	733		3,150	1,000	2,150
PT Evals	13,831	14,000	(99)		13,744	14,000	(99)		13,026	3,980	9,046
Physical Therapy	112,655	80,597	23,603		130,552	100,000	23,603		88,757	40,000	48,757
PT Salary & Benefits	128,331	188,641	(7,401)		108,423	99,626	(7,401)		109,056	118,698	(9,642)
Speech Evals	254,998	210,000	30,029		222,341	130,000	30,029		120,764	104,000	16,764
Speech Therapy	1,983,442	1,305,000	226,650		1,585,304	875,000	226,650		875,275	812,700	62,575
ST Salary & Benefits	74,163	208,189	(52,447)		59,907	54,275	(52,447)		59,137	59,568	(431)
OT Evals	20,575	23,000	3,939		22,901	14,000	3,939		17,247	2,700	14,547
OT Therapy	278,648	255,000	39,479		231,666	200,000	39,479		237,829	175,000	62,829
OT Salary & Benefits	306,968	280,317	(4,824)		242,965	219,992	(4,824)		221,122	246,267	(25,145)
Audio Evals	31,280	27,000	11,369		24,911	20,000	11,369		20,810	24,000	(3,190)
Eye Evals	0	0	(1,500)		0	500	(1,500)		0	1,000	(1,000)
Medical/Nutrition Evals	0	0	(23,560)		0	500	(23,560)		0	1,000	(1,000)
All Other Evals	944	1,500	0		1,574	2,000	0		1,666	1,000	666
All Other Therapies	25,238	40,000	37,036		39,879	50,000	37,036		59,679	25,000	34,679
Team Meeting	292,372	195,000	58,537		216,251	140,000	58,537		153,358	100,000	53,358
Direct Support-Building Costs	162,662	162,395	(4,740)		161,455	160,645	(4,740)		0	7,018	(7,018)
Direct Support-Facilities	0	0	58,003		0	0	58,003		0	0	0
Staff Travel Direct Support	44,665	55,000	9,722		59,572	80,000	9,722		62,720	75,000	(12,280)
Child Transportation	88,550	55,000	6,438		72,089	15,000	6,438		15,759	11,500	4,259
Provider Transportation	367,342	375,000	159,471		411,849	250,000	159,471		406,834	299,000	107,834
Commercial Transportation	447,290	630,000	294,327		656,881	525,000	294,327		759,039	400,000	359,039
Instructional Supplies	1,153	1,000	(8,602)		301	8,000	(8,602)		7,092	4,000	3,092
Screening Supplies	8,651	6,000	5,870		2,830	12,000	5,870		5,189	18,000	(12,811)
Assistive Technology	26,035	2,000	12,410		1,687	3,000	12,410		1,448	5,000	(3,552)
Contract Admin/Monitoring DS	0	0	(10,000)		0	0	(10,000)		0	0	0
Total Direct Service	7,944,634	7,962,533	1,029,191		7,515,864	6,209,524	1,029,191		6,570,113	5,390,150	1,179,963
Contract Admin/Monitoring	708	0	0		6,190	0	0		0	16,500	(16,500)
Staff Training	7,327	16,000	(2,013)		2,044	5,500	(2,013)		3,782	6,500	(2,718)
Site Director Salaries & Benefits	87,619	78,003	1,830		81,134	70,574	1,830		80,678	81,140	(462)
All Admin Salries & Benefits	261,071	250,927	4,720		191,462	190,365	4,720		176,867	201,957	(25,090)
Legal/Audit/Fiscal	0	0	0		0	0	0		20,000	0	20,000
Office Cleaning	5,950	8,000	54		7,585	8,000	54		6,772	6,500	272
Repairs & Maintenance	6,319	2,000	(376)		1,891	2,000	(376)		1,963	3,000	(1,037)
Rent	8,561	9,180	(381)		8,498	9,081	(381)		169,550	163,779	5,771
Equipment Rental	10,872	17,200	(218)		10,758	9,000	(218)		9,002	13,500	(4,498)
All Insurance	9,027	8,560	14		5,189	5,000	14		8,477	6,600	1,877
Postage	20,067	18,000	(482)		16,937	20,000	(482)		15,656	26,000	(10,344)
Telephone	28,172	28,000	648		26,428	32,430	648		27,121	31,950	(4,829)
Advertising	93	0	383		65	750	383		0	1,000	(1,000)
Staff & Admin Travel	5,978	2,500	3,418		3,063	2,500	3,418		2,498	1,000	1,498
Office Supplies	23,656	22,000	478		23,424	22,000	478		20,273	24,000	(3,727)
Equipment Repair & Maintenance	100,953	118,000	(96,450)		118,307	129,987	(96,450)		117,545	125,549	(8,004)
Electric/Heat/Water	390	0	5,252		0	0	5,252		0	0	0
Dues & Subscriptions	596	300	195		856	300	195		523	150	373
Capital Equipment	2,751	12,000	(6,328)		5,115	4,000	(6,328)		3,795	5,000	(1,205)
Payroll Fees	9,845	11,500	205		10,919	11,500	205		11,382	11,000	382
Other	0	0	(100)		0	200	(100)		0	500	(500)
Total Administration	589,956	602,170	(89,155)		519,864	523,188	(89,155)		675,883	725,625	(49,741)
TOTAL	\$ 10,032,497	\$ 10,305,167	\$ 778,706		\$ 9,011,341	\$ 7,874,491	\$ 778,706		\$ 8,345,211	\$ 7,346,343	\$ 998,869

Actual Expenditures Compared to Budget for Last Three Fiscal Years – State IEU (State Office)

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2020	FY2020	FY2020		FY2019	FY2019	FY2019		FY2018	FY2018	FY2018
Case Management/Child Find	\$0	\$0	0		\$0	\$0	0		\$0	\$0	0
CM/CF Travel	0	0	0		0	0	0		0	0	0
CM/CF Total	0	0	0		0	0	0		0	0	0
Special Instruction Evals	0	0	0		0	0	0		0	0	0
Special Instruction	0	0	0		0	0	0		0	0	0
LRE Space	0	0	0		0	0	0		0	0	0
MeCare Premiums	0	0	0		0	0	0		0	0	0
SI Salary & Benefits	0	862,934	(862,934)		0	0	0		0	0	0
Social Work Evals	0	0	0		0	0	0		0	0	0
Social Work Therapy	0	0	0		0	0	0		0	0	0
Social Work Sal & Benefits	0	0	0		0	0	0		0	0	0
Psychological Evals	0	0	0		0	0	0		0	0	0
Psych Therapy	0	0	0		0	0	0		0	0	0
PT Evals	0	0	0		0	0	0		0	0	0
Physical Therapy	0	0	0		0	0	0		0	0	0
PT Salary & Benefits	0	0	0		0	0	0		0	0	0
Speech Evals	0	0	0		0	0	0		0	0	0
Speech Therapy	0	0	0		0	0	0		0	0	0
ST Salary & Benefits	0	0	0		0	0	0		0	0	0
OT Evals	0	0	0		0	0	0		0	0	0
OT Therapy	0	0	0		0	0	0		0	0	0
OT Salary & Benefits	0	0	0		0	0	0		0	0	0
Audio Evals	0	0	0		0	0	0		0	0	0
Eye Evals	0	0	0		0	0	0		0	0	0
Medical/Nutrition Evals	0	0	0		0	0	0		0	0	0
All Other Evals	0	0	0		0	0	0		0	0	0
All Other Therapies	0	0	0		0	0	0		0	0	0
Team Meeting	0	0	0		0	0	0		0	0	0
Direct Support-Building Costs	0	0	0		0	0	0		0	0	0
Direct Support-Facilities	0	0	0		0	0	0		0	0	0
Staff Travel Direct Support	0	0	0		0	0	0		0	0	0
Child Transportation	0	0	0		0	0	0		0	0	0
Provider Transportation	0	0	0		0	0	0		0	0	0
Commercial Transportation	0	0	0		0	0	0		0	0	0
Instructional Supplies	0	0	0		0	0	0		0	0	0
Screening Supplies	0	0	0		0	0	0		0	0	0
Assistive Technology	0	0	0		25,508	0	25,508		54,691	0	54,691
Contract Admin/Monitoring DS	15,212	0	15,212		0	0	0		0	0	0
Total Direct Service	15,212	862,934	26,175		25,508	0	26,175		54,691	0	54,691
Contract Admin/Monitoring	828,454	1,547,137	(64,123)		1,197,512	2,014,700	(64,123)		924,460	1,514,700	(590,240)
Staff Training	30,729	10,000	33,308		10,834	10,000	33,308		10,252	10,000	252
Site Director Salaries & Benefits	0	0	0		0	0	0		0	0	0
All Admin Salries & Benefits	921,732	998,908	(5,380)		786,659	827,624	(5,380)		897,886	1,163,025	(265,139)
Legal/Audit/Fiscal	88,270	145,000	(12,333)		156,578	145,000	(12,333)		131,900	145,000	(13,100)
Office Cleaning	0	0	0		0	0	0		0	0	0
Repairs & Maintenance	0	500	(954)		220	2,000	(954)		0	2,000	(2,000)
Rent	1,445	8,800	(5,060)		1,320	8,800	(5,060)		1,320	8,800	(7,480)
Equipment Rental	0	0	0		0	0	0		0	0	0
All Insurance	2,751	2,605	(43)		1,329	2,000	(43)		1,605	2,000	(395)
Postage	3,362	3,000	(894)		2,888	6,000	(894)		3,003	6,000	(2,997)
Telephone	12,647	11,000	5,697		11,782	8,400	5,697		10,917	18,000	(7,083)
Advertising	1,618	2,000	(4,110)		687	4,000	(4,110)		1,745	4,000	(2,255)
Staff & Admin Travel	4,109	30,000	42,926		64,252	30,000	42,926		51,747	45,000	6,747
Office Supplies	7,568	10,000	3,846		9,180	10,000	3,846		9,819	10,000	(181)
Equipment Repair & Maintenance	48,136	71,370	11,609		72,424	66,280	11,609		61,730	40,880	20,850
Electric/Heat/Water	0	0	0		0	0	0		0	0	0
Dues & Subscriptions	85,515	5,500	5,422		8,159	5,500	5,422		7,440	5,500	1,940
Capital Equipment	2,349	0	768		1,248	5,000	768		6,054	5,000	1,054
Payroll Fees	6,666	8,000	(1,303)		6,944	12,000	(1,303)		6,573	12,000	(5,427)
Other	10	0	8,649		0	0	8,649		526	0	526
Total Administration	2,045,361	2,853,820	18,024		2,332,016	3,157,304	18,024		2,126,977	2,991,905	(864,928)
TOTAL	\$ 2,060,573	\$ 3,716,754	\$ 51,849		\$ 2,357,524	\$ 3,157,304	\$ 51,849		\$ 2,181,668	\$ 2,991,905	\$ (810,237)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Two Rivers

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2020	FY2020	FY2020	FY2019	FY2019	FY2019	FY2018	FY2018	FY2018
Case Management/Child Find	\$832,834	\$755,393	(\$32,843)	\$574,514	\$555,500	(\$32,843)	\$590,539	\$592,699	(\$2,160)
CM/CF Travel	10,041	20,000	6,290	17,766	20,000	6,290	18,654	19,000	(346)
CM/CF Total	842,874	775,393	(26,553)	592,280	575,500	(26,553)	609,194	611,699	(2,505)
Special Instruction Evals	1,130	1,600	3,299	986	1,600	3,299	2,815	1,400	1,415
Special Instruction	338,455	535,000	(103,551)	543,232	475,000	(103,551)	547,150	300,000	247,150
LRE Space	55,766	35,000	3,379	45,784	35,000	3,379	42,667	20,000	22,667
MeCare Premiums	0	0	(1,000)	0	0	(1,000)	0	0	0
SI Salary & Benefits	822,011	807,784	(331,453)	596,114	598,821	(331,453)	583,751	706,845	(123,094)
Social Work Evals	0	0	(100)	0	50	(100)	0	50	(50)
Social Work Therapy	560	0	2,356	0	50	2,356	0	250	(250)
Social Work Sal & Benefits	(2,807)	0	(1,415)	31,485	26,077	(1,415)	(1,350)	0	(1,350)
Psychological Evals	87,392	32,000	13,277	35,923	70,000	13,277	64,369	45,000	19,369
Psych Therapy	0	0	230	0	5,000	230	15,908	20,000	(4,092)
PT Evals	54	2,500	(72)	0	250	(72)	207	750	(543)
Physical Therapy	2,505	5,000	3,225	1,543	5,000	3,225	4,659	3,300	1,359
PT Salary & Benefits	81,298	74,075	2,862	56,359	50,550	2,862	55,065	55,910	(845)
Speech Evals	14,556	8,000	2,067	7,771	5,000	2,067	4,981	2,000	2,981
Speech Therapy	312,985	160,000	65,268	168,986	70,000	65,268	65,612	57,976	7,636
ST Salary & Benefits	129,689	198,168	(71,820)	137,094	213,493	(71,820)	223,041	275,026	(51,985)
OT Evals	194	500	341	666	500	341	459	100	359
OT Therapy	14,918	17,000	118	17,005	10,000	118	9,912	8,000	1,912
OT Salary & Benefits	195,740	180,495	2,043	166,255	149,979	2,043	163,635	161,052	2,583
Audio Evals	630	1,200	1,196	691	1,200	1,196	1,232	1,000	232
Eye Evals	0	0	(200)	0	100	(200)	0	100	(100)
Medical/Nutrition Evals	0	0	(400)	0	100	(400)	0	100	(100)
All Other Evals	0	0	(200)	0	100	(200)	0	100	(100)
All Other Therapies	9,491	20,000	2,360	20,783	10,000	2,360	13,647	12,000	1,647
Team Meeting	28,213	19,500	3,444	26,145	17,000	3,444	21,383	10,000	11,383
Direct Support-Building Costs	45,351	45,021	(9,507)	55,533	43,657	(9,507)	44,412	42,250	2,162
Direct Support-Facilities	0	0	10,214	0	0	10,214	38	0	38
Staff Travel Direct Support	46,313	47,000	(1,720)	50,880	65,000	(1,720)	56,295	50,000	6,295
Child Transportation	30,777	30,000	(3,485)	35,673	17,000	(3,485)	22,465	6,000	16,465
Provider Transportation	27,619	103,000	41,931	97,298	100,000	41,931	103,700	80,000	23,700
Commercial Transportation	58,520	120,000	51,948	120,826	230,000	51,948	220,517	135,000	85,517
Instructional Supplies	1,682	2,000	(272)	2,304	4,500	(272)	2,979	4,432	(1,453)
Screening Supplies	5,091	5,000	147	4,181	5,000	147	5,151	5,000	151
Assistive Technology	1,277	3,000	(5,963)	2,022	3,000	(5,963)	328	3,000	(2,672)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	2,309,407	2,452,843	(321,453)	2,225,541	2,213,028	(321,453)	2,275,027	2,006,641	268,386
Contract Admin/Monitoring	2,027	0	0	0	0	0	595	0	595
Staff Training	4,550	10,500	(2,421)	3,703	7,500	(2,421)	3,329	7,659	(4,330)
Site Director Salaries & Benefits	91,100	95,637	(671)	85,119	77,404	(671)	84,809	85,268	(459)
All Admin Salries & Benefits	172,628	165,154	854	141,860	129,998	854	141,211	141,031	180
Legal/Audit/Fiscal	0	0	(1,000)	0	500	(1,000)	0	500	(500)
Office Cleaning	10,759	13,087	401	9,536	11,660	401	9,606	11,760	(2,154)
Repairs & Maintenance	10,878	9,984	(5,084)	13,832	9,550	(5,084)	24,911	10,000	14,911
Rent	17,630	17,044	(2,614)	8,051	16,527	(2,614)	16,814	15,630	1,183
Equipment Rental	3,490	3,628	(172)	3,546	3,550	(172)	5,344	6,500	(1,156)
All Insurance	6,753	6,400	(25)	3,707	4,750	(25)	3,811	4,750	(939)
Postage	9,042	9,000	112	8,450	9,550	112	9,254	9,000	254
Telephone	29,247	27,000	190	24,605	23,559	190	20,437	29,260	(8,823)
Advertising	128	0	(75)	100	500	(75)	487	500	(13)
Staff & Admin Travel	4,883	5,000	1,595	3,218	5,000	1,595	3,517	5,000	(1,483)
Office Supplies	8,504	10,000	(422)	8,671	10,000	(422)	7,056	10,000	(2,944)
Equipment Repair & Maintenance	76,078	65,000	(50,825)	66,092	73,347	(50,825)	64,978	87,000	(22,022)
Electric/Heat/Water	12,670	12,845	3,087	13,635	11,500	3,087	13,295	12,000	1,295
Dues & Subscriptions	422	775	(379)	641	775	(379)	300	775	(475)
Capital Equipment	0	0	(1,754)	1,287	8,000	(1,754)	3,262	17,500	(14,238)
Payroll Fees	6,997	7,900	(476)	7,778	7,900	(476)	8,085	7,250	835
Other	3	0	(250)	0	5	(250)	0	24	(24)
Total Administration	467,792	458,954	(59,929)	403,832	411,575	(59,929)	421,098	461,407	(40,309)
TOTAL	\$ 3,620,073	\$ 3,687,190	\$ (407,935)	\$ 3,221,653	\$ 3,200,103	\$ (407,935)	\$ 3,305,319	\$ 3,079,747	\$ 225,572

Actual Expenditures Compared to Budget for Last Three Fiscal Years – York

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2020	FY2020	FY2020	FY2019	FY2019	FY2019	FY2018	FY2018	FY2018
Case Management/Child Find	\$1,375,855	\$1,390,847	(\$171,335)	\$862,609	\$912,928	(\$171,335)	\$899,477	\$993,625	(\$94,148)
CM/CF Travel	22,197	30,000	6,511	34,020	40,000	6,511	31,930	35,000	(3,070)
CM/CF Total	1,398,052	1,420,847	(164,824)	896,629	952,928	(164,824)	931,407	1,028,625	(97,218)
Special Instruction Evals	2,642	7,500	221	7,798	2,000	221	817	2,500	(1,683)
Special Instruction	1,447,066	1,500,000	856,680	1,464,874	1,600,000	856,680	1,722,105	1,027,000	695,105
LRE Space	0	35,000	(28,609)	0	35,000	(28,609)	0	25,000	(25,000)
MeCare Premiums	0	300	218	0	300	218	235	165	70
SI Salary & Benefits	1,015,876	964,865	(149,458)	758,533	794,809	(149,458)	726,837	876,873	(150,036)
Social Work Evals	0	0	3,600	0	500	3,600	0	1,000	(1,000)
Social Work Therapy	22,069	35,000	34,652	34,768	35,000	34,652	40,359	35,000	5,359
Social Work Sal & Benefits	155,014	153,564	80	118,079	112,883	80	119,122	124,197	(5,075)
Psychological Evals	158,915	100,000	26,727	105,332	76,000	26,727	72,762	65,800	6,962
Psych Therapy	7,350	0	0	222	0	0	0	0	0
PT Evals	8,172	8,500	340	8,495	5,000	340	6,043	1,900	4,143
Physical Therapy	74,656	95,000	47,541	103,407	85,000	47,541	126,269	85,800	40,469
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	113,327	97,000	37,654	101,834	53,000	37,654	58,908	27,000	31,908
Speech Therapy	861,765	634,326	301,350	741,585	555,000	301,350	550,187	418,000	132,187
ST Salary & Benefits	394,374	373,566	(49,181)	228,217	175,625	(49,181)	80,269	203,619	(123,350)
OT Evals	30,098	31,000	2,467	33,721	20,000	2,467	28,523	2,900	25,623
OT Therapy	237,542	146,142	37,438	238,436	144,000	37,438	166,291	73,000	93,291
OT Salary & Benefits	362,267	355,908	(4,407)	208,130	241,318	(4,407)	153,190	295,779	(142,589)
Audio Evals	8,098	7,500	6,117	7,731	7,000	6,117	5,390	9,000	(3,610)
Eye Evals	0	0	265	0	150	265	0	400	(400)
Medical/Nutrition Evals	0	0	(1,000)	0	150	(1,000)	0	0	0
All Other Evals	834	1,500	(1,000)	2,028	3,000	(1,000)	4,114	1,600	2,514
All Other Therapies	24,406	35,000	2,236	34,804	35,000	2,236	51,198	6,000	45,198
Team Meeting	153,782	122,000	45,149	130,033	76,000	45,149	85,319	53,850	31,469
Direct Support-Building Costs	107,354	100,683	3,091	114,577	104,425	3,091	103,045	108,092	(5,047)
Direct Support-Facilities	0	0	(18,398)	0	0	(18,398)	0	0	0
Staff Travel Direct Support	66,734	84,000	20,382	90,997	84,000	20,382	73,680	85,000	(11,320)
Child Transportation	123,288	130,000	9,000	153,983	30,000	9,000	41,240	22,580	18,660
Provider Transportation	203,738	250,000	144,249	313,098	217,000	144,249	234,098	146,800	87,298
Commercial Transportation	196,724	315,000	401,801	329,248	450,000	401,801	508,837	200,000	308,837
Instructional Supplies	574	1,000	241	705	11,720	241	2,357	4,500	(2,143)
Screening Supplies	4,252	9,000	1,492	6,908	6,000	1,492	3,254	6,000	(2,746)
Assistive Technology	13,299	2,000	(6,374)	2,197	8,000	(6,374)	6,015	8,000	(1,985)
Contract Admin/Monitoring DS	0	0	(1,000)	0	0	(1,000)	0	0	0
Total Direct Service	5,794,215	5,595,353	1,723,565	5,339,742	4,967,879	1,723,565	4,970,465	3,917,356	1,053,109
Contract Admin/Monitoring	2,392	0	0	0	2,500	0	0	100	(100)
Staff Training	3,066	13,500	2,073	4,703	8,000	2,073	1,100	6,500	(5,400)
Site Director Salaries & Benefits	90,520	77,175	(559)	76,642	69,375	(559)	76,021	76,346	(325)
All Admin Salries & Benefits	215,859	189,997	2,517	166,002	150,457	2,517	142,394	161,020	(18,626)
Legal/Audit/Fiscal	9,291	0	(5,000)	13,526	20,000	(5,000)	27,917	0	27,917
Office Cleaning	15,020	7,200	(3)	7,800	7,200	(3)	7,800	10,000	(2,200)
Repairs & Maintenance	11,264	1,000	(143)	414	2,000	(143)	1,432	20	1,412
Rent	11,492	11,187	198	1,982	11,604	198	11,456	9,335	2,121
Equipment Rental	18,026	17,000	(612)	16,218	21,000	(612)	19,133	16,000	3,133
All Insurance	8,333	7,900	75	4,068	5,000	75	4,045	5,000	(955)
Postage	12,120	12,000	78	15,366	12,000	78	15,127	16,000	(873)
Telephone	29,594	28,240	124	28,405	34,710	124	27,283	13,230	14,053
Advertising	68	0	(1,021)	0	150	(1,021)	0	500	(500)
Staff & Admin Travel	2,458	3,000	3,126	2,574	3,000	3,126	593	2,500	(1,907)
Office Supplies	34,625	27,000	(2,698)	27,096	27,000	(2,698)	26,211	25,000	1,211
Equipment Repair & Maintenance	102,441	105,000	(81,462)	102,459	115,190	(81,462)	88,635	116,217	(27,583)
Electric/Heat/Water	5,038	5,000	3	5,410	4,000	3	4,869	4,500	369
Dues & Subscriptions	1,330	600	(757)	607	1,000	(757)	658	1,000	(342)
Capital Equipment	24,739	3,000	(1,612)	2,899	6,000	(1,612)	10,901	5,000	5,901
Payroll Fees	9,654	11,000	1,117	9,456	8,000	1,117	8,905	8,000	905
Other	3	0	(100)	0	0	(100)	0	20	(20)
Total Administration	607,333	519,800	(84,655)	485,625	508,186	(84,655)	474,479	476,288	(1,810)
TOTAL	\$ 7,799,600	\$ 7,536,000	\$ 1,474,086	\$ 6,721,996	\$ 6,428,993	\$ 1,474,086	\$ 6,376,351	\$ 5,422,269	\$ 954,082