GENERAL FUND REVENUE
REVENUE FORECASTING COMMITTEE RECOMMENDATIONS - DECEMBER 2020 FORECAST

Source	FY14 Actual	FY15 Actual	% Chg.	FY16 Actual	% Chg.	FY17 Actual	% Chg.	FY18 Actual	% Chg.	FY19 Actual	% Chg.
Sales and Use Tax	1,106,158,236	1,195,031,298	8.0%	1,274,144,957	6.6%	1,336,944,791	4.9%	1,423,551,101	6.5%	1,503,771,784	5.6%
Service Provider Tax	50,173,388	48,554,451	-3.2%	44,916,959	-7.5%	61,211,051	36.3%	59,601,858	-2.6%	59,012,956	-1.0%
Individual Income Tax	1,406,117,705	1,521,778,409	8.2%	1,542,687,615	1.4%	1,523,852,981	-1.2%	1,595,191,847	4.7%	1,701,005,768	6.6%
Corporate Income Tax	182,928,181	168,965,820	-7.6%	137,492,442	-18.6%	175,239,114	27.5%	185,737,065	6.0%	252,866,884	36.1%
Cigarette and Tobacco Tax	136,159,833	136,913,357	0.6%	141,464,095	3.3%	144,243,207	2.0%	132,949,700	-7.8%	125,977,694	-5.2%
Insurance Companies Tax	83,203,879	81,459,794	-2.1%	81,250,784	-0.3%	76,553,592	-5.8%	73,468,185	-4.0%	77,277,183	5.2%
Estate Tax	23,961,911	31,196,286	30.2%	27,198,153	-12.8%	11,717,686	-56.9%	13,801,409	17.8%	15,851,350	14.9%
Other Taxes and Fees *	130,140,462	139,437,659	7.1%	143,422,744	2.9%	148,183,240	3.3%	145,822,739	-1.6%	150,110,769	2.9%
Fines, Forfeits and Penalties	23,473,506	22,608,527	-3.7%	20,610,571	-8.8%	19,589,175	-5.0%	18,402,955	-6.1%	15,485,118	-15.9%
Income from Investments	301,144	602,838	100.2%	1,483,723	146.1%	3,592,268	142.1%	6,601,717	83.8%	12,474,570	89.0%
Transfer from Lottery Commission	51,845,477	54,002,444	4.2%	56,972,851	5.5%	58,219,690	2.2%	62,307,123	7.0%	62,675,109	0.6%
Transfers to Tax Relief Programs *	(65,357,986)	(59,532,694)	8.9%	(64,744,050)	-8.8%	(63,961,530)	1.2%	(65,413,185)	-2.3%	(68,087,807)	-4.1%
Transfers to Municipal Rev. Sharing	(66,063,110)	(63,600,996)	3.7%	(67,355,586)	-5.9%	(65,228,793)	3.2%	(69,338,529)	-6.3%	(74,095,532)	-6.9%
Other Revenue *	50,454,306	51,909,354	2.9%	26,645,874	-48.7%	24,747,389	-7.1%	4,991,864	-79.8%	14,185,246	184.2%
Total - General Fund Revenue	3,113,496,933	3,329,326,547	6.9%	3,366,191,131	1.1%	3,454,903,862	2.6%	3,587,675,847	3.8%	3,848,511,092	7.3%

<sup>\*</sup> Additional detail provided on pages 4, 5 and 6

GENERAL FUND REVENUE
REVENUE FORECASTING COMMITTEE RECOMMENDATIONS - DECEMBER 2020 FORECAST

Source	FY20 Actual	% Chg.	FY20 Budget	FY20 Variance	% Var.	FY21 Budget	% Chg.	Recom. Chg.	FY21 Revised	% Chg.
Sales and Use Tax <sup>1</sup>	1,555,713,076	3.5%	1,617,545,344	(61,832,268)	-3.8%	1,457,071,678	-6.3%	136,500,000	1,593,571,678	2.4%
Service Provider Tax	58,012,511	-1.7%	57,024,000	988,511	1.7%	57,454,000	-1.0%	(892,000)	56,562,000	-2.5%
Individual Income Tax	1,835,972,805	7.9%	1,810,313,500	25,659,305	1.4%	1,588,271,250	-13.5%	107,390,000	1,695,661,250	-7.6%
Corporate Income Tax	216,131,489	-14.5%	217,280,000	(1,148,512)	-0.5%	176,855,000	-18.2%	26,000,000	202,855,000	-6.1%
Cigarette and Tobacco Tax <sup>2</sup>	137,331,317	9.0%	141,621,642	(4,290,325)	-3.0%	144,451,400	5.2%	(50,000)	144,401,400	5.1%
Insurance Companies Tax	82,145,116	6.3%	75,950,000	6,195,116	8.2%	82,300,000	0.2%	2,100,000	84,400,000	2.7%
Estate Tax	21,079,344	33.0%	20,450,000	629,344	3.1%	12,050,000	-42.8%	6,000,000	18,050,000	-14.4%
Other Taxes and Fees *	139,144,510	-7.3%	138,146,069	998,441	0.7%	134,284,714	-3.5%	9,742,931	144,027,645	3.5%
Fines, Forfeits and Penalties	9,986,146	-35.5%	12,319,191	(2,333,045)	-18.9%	11,253,699	12.7%	(1,865,953)	9,387,746	-6.0%
Income from Investments	12,121,418	-2.8%	12,304,505	(183,087)	-1.5%	3,824,776	-68.4%	1,558,655	5,383,431	-55.6%
Transfer from Lottery Commission	64,589,742	3.1%	57,000,000	7,589,742	13.3%	60,000,000	-7.1%	0	60,000,000	-7.1%
Transfers to Tax Relief Programs *	(74,637,969)	-9.6%	(76,815,000)	2,177,031	2.8%	(75,567,000)	-1.2%	(100,000)	(75,667,000)	-1.4%
Transfers to Municipal Rev. Sharing	(113,613,360)	-53.3%	(111,887,992)	(1,725,368)	-1.5%	(127,752,420)	-12.4%	(9,820,988)	(137,573,408)	-21.1%
Other Revenue *	25,367,559	78.8%	26,855,866	(1,488,307)	-5.5%	17,972,876	-29.2%	(3,755,703)	14,217,173	-44.0%
Total - General Fund Revenue	3,969,343,702	3.1%	3,998,107,125	(28,763,423)	-0.7%	3,542,469,974	-10.8%	272,806,942	3,815,276,916	-3.9%

<sup>\*</sup> Additional detail provided on pages 4, 5 and 6

<sup>1/</sup> Includes estimated revenue from marijuana sales. This forecast assumes gross sales tax revenue of \$6.0 million in FY21; \$13.85.million in FY22; \$19.0 million in FY23; \$23 million in FY24 and \$28.5 million in FY25. These estimates are gross amounts before transfers to the Local Government Fund and the Adult Use Marijuana Public Health and Safety Fund. Total transfers to the Adult Use Marijuana Public Health and Safety Fund from sales and excise taxes are reflected in "Other Revenue" above and are estimated to be \$1.3 million in FY21; \$3.0 million in FY22; \$4.1 million in FY23: \$5.0 million in FY24 and \$6.2 million in FY25.

<sup>2/</sup> Includes estimated revenue from the marijuana excise tax. This forecast assumes gross excise tax revenue of \$6.7 million in FY21; \$13.85.million in FY22; \$19.0 million in FY23; \$23 million in FY24 and \$28.5 million in FY25. These estimates are gross amounts before transfers to the Adult Use Marijuana Public Health and Safety Fund. Total transfers to the Adult Use Marijuana Public Health and Safety Fund from sales and excise taxes are reflected in "Other Revenue" above and are estimated to be \$1.3 million in FY21; \$3.0 million in FY23: \$5.0 million in FY24 and \$6.2 million in

## GENERAL FUND REVENUE

## REVENUE FORECASTING COMMITTEE RECOMMENDATIONS - DECEMBER 2020 FORECAST

Source	FY22 Budget	% Chg.	Recom. Chg.	FY22 Revised	% Chg.	FY23 Budget	% Chg.	Recom. Chg.	FY23 Revised	% Chg.	FY24 Forecast	% Chg.	FY25 Forecast	% Chg.
Sales and Use Tax <sup>1</sup>	1,620,542,422	11.2%	92,100,000	1,712,642,422	7.5%	1,711,923,237	5.6%	80,000,000	1,791,923,237	4.6%	1,858,700,000	3.7%	1,914,800,000	3.0%
Service Provider Tax	57,120,000	-0.6%	(1,123,000)	55,997,000	-1.0%	56,630,000	-0.9%	(1,193,000)	55,437,000	-1.0%	54,882,000	-1.0%	54,333,000	-1.0%
Individual Income Tax	1,642,910,000	3.4%	110,910,000	1,753,820,000	3.4%	1,689,054,375	2.8%	144,650,000	1,833,704,375	4.6%	1,928,100,000	5.1%	2,030,630,000	5.3%
Corporate Income Tax	183,908,737	4.0%	36,500,000	220,408,737	8.7%	191,388,199	4.1%	37,000,000	228,388,199	3.6%	234,250,000	2.6%	240,500,000	2.7%
Cigarette and Tobacco Tax <sup>2</sup>	146,916,771	1.7%	2,055,000	148,971,771	3.2%	149,154,736	1.5%	2,405,000	151,559,736	1.7%	153,104,000	1.0%	156,193,000	2.0%
Insurance Companies Tax	86,150,000	4.7%	2,100,000	88,250,000	4.6%	86,600,000	0.5%	2,100,000	88,700,000	0.5%	86,050,000	-3.0%	86,900,000	1.0%
Estate Tax	14,250,000	18.3%	500,000	14,750,000	-18.3%	15,450,000	8.4%	1,300,000	16,750,000	13.6%	17,900,000	6.9%	18,500,000	3.4%
Other Taxes and Fees *	138,451,100	3.1%	5,694,460	144,145,560	0.1%	143,061,255	3.3%	3,892,009	146,953,264	1.9%	148,223,820	0.9%	149,294,639	0.7%
Fines, Forfeits and Penalties	12,449,166	10.6%	(19,000)	12,430,166	32.4%	12,449,166	0.0%	(15,000)	12,434,166	0.0%	12,438,166	0.0%	12,442,366	0.0%
Income from Investments	2,611,950	-31.7%	714,133	3,326,083	-38.2%	630,718	-75.9%	319,280	949,998	-71.4%	1,192,397	25.5%	1,843,649	54.6%
Transfer from Lottery Commission	60,000,000	0.0%	0	60,000,000	0.0%	60,000,000	0.0%	0	60,000,000	0.0%	60,000,000	0.0%	60,000,000	0.0%
Transfers to Tax Relief Programs *	(77,170,000)	-2.1%	(80,000)	(77,250,000)	-2.1%	(80,710,000)	-4.6%	(90,000)	(80,800,000)	-4.6%	(84,200,000)	-4.2%	(87,800,000)	-4.3%
Transfers to Municipal Rev. Sharing	(174,671,638)	-36.7%	(15,749,745)	(190,421,383)	-38.4%	(185,845,203)	-6.4%	(12,855,078)	(198,700,281)	-4.3%	(207,028,890)	-4.2%	(215,249,715)	-4.0%
Other Revenue *	27,331,774	52.1%	(1,634,413)	25,697,361	80.7%	18,345,458	-32.9%	(2,039,511)	16,305,947	-36.5%	12,558,635	-23.0%	8,761,523	-30.2%
<b>Total - General Fund Revenue</b>	3,740,800,282	5.6%	231,967,435	3,972,767,717	4.1%	3,868,131,941	3.4%	255,473,700	4,123,605,641	3.8%	4,276,170,128	3.7%	4,431,148,462	3.6%
Change in Biennial Totals								487,441,135						

<sup>\*</sup> Additional detail provided on pages 4, 5 and 6

<sup>1/</sup> Includes estimated revenue from marijuana sales. This forecast assumes gross sales tax revenue of \$6.0 million in FY21; \$13.85.million in FY22; \$19.0 million in FY23; \$23 million in FY24 and \$28.5 million in FY25. These estimates are gross amounts before transfers to the Local Government Fund and the Adult Use Marijuana Public Health and Safety Fund. Total transfers to the Adult Use Marijuana Public Health and Safety Fund from sales and excise taxes are reflected in "Other Revenue" above and are estimated to be \$1.3 million in FY21; \$3.0 million in FY23: \$5.0 million in FY24 and \$6.2 million in FY25.

<sup>2/</sup> Includes estimated revenue from the marijuana excise tax. This forecast assumes gross excise tax revenue of \$6.7 million in FY21; \$13.85.million in FY22; \$19.0 million in FY23; \$23 million in FY24 and \$28.5 million in FY25. These estimates are gross amounts before transfers to the Adult Use Marijuana Public Health and Safety Fund. Total transfers to the Adult Use Marijuana Public Health and Safety Fund from sales and excise taxes are reflected in "Other Revenue" above and are estimated to be \$1.3 million in FY21; \$3.0 million in FY22; \$4.1 million in FY23: \$5.0 million in FY25.

GENERAL FUND REVENUE
REVENUE FORECASTING COMMITTEE RECOMMENDATIONS - DECEMBER 2020 FORECAST

- Real Estate Transfer Tax         10,6           - Liquor Taxes and Fees         21,5           - Corporation Fees & Licenses         9,2           - Telecommunications Excise Tax         6,8           - Finance Industry Fees         27,1           - Milk Handling Fee         1,0           - Casino and Racino Revenue         8,6           - Boat, ATV and Snowmobile Fees         4,3           - Hunting and Fishing License Fees         15,9           - Other Miscellaneous Taxes and Fees         130,1           Detail of Other Revenue:           - Liquor Sales and Operations         10,0           - Targeted Case Management (HHS)         2,0           - State Cost Allocation Program         18,8           - Unclaimed Property Transfer         10,5           - Tourism Transfer         (10,3           - Transfer to Maine Milk Pool         (6,0           - Transfer to Multimodal Transportation I         (6,0	448,487 695,215 515,749 294,995 842,823 199,530 098,671 671,537 304,791 987,534 081,131 140,462 012,142 004,558	12,452,432 13,836,648 22,224,965 9,790,511 7,591,072 28,816,550 2,206,701 8,642,121 4,569,660 16,490,686 12,816,312 139,437,659	0.0% 29.4% 3.3% 5.3% 10.9% 5.9% 100.9% -0.3% 6.2% 3.1% 6.1% 7.1%	12,778,868 15,394,715 22,352,169 10,052,935 6,403,740 29,463,631 5,132,699 8,753,125 4,291,061 16,432,790 12,367,010 143,422,744	2.6% 11.3% 0.6% 2.7% -15.6% 2.2% 132.6% 1.3% -6.1% -0.4% -3.5% 2.9%	13,578,696 17,059,116 23,249,843 10,540,087 6,248,478 30,019,796 4,613,496 8,624,011 4,712,468 16,268,782 13,268,468 148,183,240	6.3% 10.8% 4.0% 4.8% -2.4% 1.9% -10.1% -1.5% 9.8% -1.0% 7.3% 3.3%	14,188,381 15,927,432 23,680,230 11,094,542 6,221,980 29,201,565 4,916,070 8,367,971 4,482,839 16,164,837 11,576,892 145,822,739	4.5% -6.6% 1.9% 5.3% -0.4% -2.7% 6.6% -3.0% -4.9% -0.6% -12.7% -1.6%	13,334,138 19,105,924 23,931,346 10,759,676 6,317,492 29,082,500 4,848,648 8,468,389 4,700,071 16,282,770 13,279,816 150,110,769	20.0% 1.1% -3.0% 1.5% -0.4% -1.4% 1.2% 4.8% 0.7% 14.7%
- Real Estate Transfer Tax         10,6           - Liquor Taxes and Fees         21,5           - Corporation Fees & Licenses         9,2           - Telecommunications Excise Tax         6,8           - Finance Industry Fees         27,1           - Milk Handling Fee         1,0           - Casino and Racino Revenue         8,6           - Boat, ATV and Snowmobile Fees         4,3           - Hunting and Fishing License Fees         15,9           - Other Miscellaneous Taxes and Fees         130,1           Detail of Other Revenue:           - Liquor Sales and Operations         10,0           - Targeted Case Management (HHS)         2,0           - State Cost Allocation Program         18,8           - Unclaimed Property Transfer         10,5           - Tourism Transfer         (10,3           - Transfer to Maine Milk Pool         (6,0           - Transfer to Multimodal Transportation I         (6,0	695,215 515,749 294,995 842,823 199,530 098,671 671,537 304,791 987,534 081,131 140,462	13,836,648 22,224,965 9,790,511 7,591,072 28,816,550 2,206,701 8,642,121 4,569,660 16,490,686 12,816,312 139,437,659	29.4% 3.3% 5.3% 10.9% 5.9% 100.9% -0.3% 6.2% 3.1% 6.1%	15,394,715 22,352,169 10,052,935 6,403,740 29,463,631 5,132,699 8,753,125 4,291,061 16,432,790 12,367,010	11.3% 0.6% 2.7% -15.6% 2.2% 132.6% 1.3% -6.1% -0.4% -3.5%	17,059,116 23,249,843 10,540,087 6,248,478 30,019,796 4,613,496 8,624,011 4,712,468 16,268,782 13,268,468	10.8% 4.0% 4.8% -2.4% 1.9% -10.1% -1.5% 9.8% -1.0% 7.3%	15,927,432 23,680,230 11,094,542 6,221,980 29,201,565 4,916,070 8,367,971 4,482,839 16,164,837 11,576,892	-6.6% 1.9% 5.3% -0.4% -2.7% 6.6% -3.0% -4.9% -0.6% -12.7%	19,105,924 23,931,346 10,759,676 6,317,492 29,082,500 4,848,648 8,468,389 4,700,071 16,282,770 13,279,816	-6.0% 20.0% 1.1% -3.0% 1.5% -0.4% -1.4% 1.2% 4.8% 0.7% 14.7% 2.9%
- Liquor Taxes and Fees - Corporation Fees & Licenses - Telecommunications Excise Tax - Finance Industry Fees - Milk Handling Fee - Casino and Racino Revenue - Boat, ATV and Snowmobile Fees - Hunting and Fishing License Fees - Other Miscellaneous Taxes and Fees Subtotal - Other Taxes and Fees 12,0 Subtotal - Other Taxes and Fees - Liquor Sales and Operations - Targeted Case Management (HHS) - State Cost Allocation Program - Unclaimed Property Transfer - Tourism Transfer - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation F	515,749 294,995 842,823 199,530 098,671 671,537 304,791 987,534 081,131 140,462 012,142	22,224,965 9,790,511 7,591,072 28,816,550 2,206,701 8,642,121 4,569,660 16,490,686 12,816,312 139,437,659	3.3% 5.3% 10.9% 5.9% 100.9% -0.3% 6.2% 3.1% 6.1%	22,352,169 10,052,935 6,403,740 29,463,631 5,132,699 8,753,125 4,291,061 16,432,790 12,367,010	0.6% 2.7% -15.6% 2.2% 132.6% 1.3% -6.1% -0.4% -3.5%	23,249,843 10,540,087 6,248,478 30,019,796 4,613,496 8,624,011 4,712,468 16,268,782 13,268,468	4.0% 4.8% -2.4% 1.9% -10.1% -1.5% 9.8% -1.0% 7.3%	23,680,230 11,094,542 6,221,980 29,201,565 4,916,070 8,367,971 4,482,839 16,164,837 11,576,892	1.9% 5.3% -0.4% -2.7% 6.6% -3.0% -4.9% -0.6% -12.7%	23,931,346 10,759,676 6,317,492 29,082,500 4,848,648 8,468,389 4,700,071 16,282,770 13,279,816	1.1% -3.0% 1.5% -0.4% -1.4% 1.2% 4.8% 0.7% 14.7%
- Corporation Fees & Licenses 9,2 - Telecommunications Excise Tax 6,8 - Finance Industry Fees 27,1 - Milk Handling Fee 1,0 - Casino and Racino Revenue 8,6 - Boat, ATV and Snowmobile Fees 4,3 - Hunting and Fishing License Fees 15,9 - Other Miscellaneous Taxes and Fees 12,0 Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	294,995 842,823 199,530 098,671 671,537 304,791 987,534 081,131 140,462	9,790,511 7,591,072 28,816,550 2,206,701 8,642,121 4,569,660 16,490,686 12,816,312 139,437,659	5.3% 10.9% 5.9% 100.9% -0.3% 6.2% 3.1% 6.1%	10,052,935 6,403,740 29,463,631 5,132,699 8,753,125 4,291,061 16,432,790 12,367,010	2.7% -15.6% 2.2% 132.6% 1.3% -6.1% -0.4% -3.5%	10,540,087 6,248,478 30,019,796 4,613,496 8,624,011 4,712,468 16,268,782 13,268,468	4.8% -2.4% 1.9% -10.1% -1.5% 9.8% -1.0% 7.3%	11,094,542 6,221,980 29,201,565 4,916,070 8,367,971 4,482,839 16,164,837 11,576,892	5.3% -0.4% -2.7% 6.6% -3.0% -4.9% -0.6% -12.7%	10,759,676 6,317,492 29,082,500 4,848,648 8,468,389 4,700,071 16,282,770 13,279,816	-3.0% 1.5% -0.4% -1.4% 1.2% 4.8% 0.7%
- Telecommunications Excise Tax 6,8 - Finance Industry Fees 27,1 - Milk Handling Fee 1,0 - Casino and Racino Revenue 8,6 - Boat, ATV and Snowmobile Fees 4,3 - Hunting and Fishing License Fees 15,9 - Other Miscellaneous Taxes and Fees 12,0 Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	842,823 199,530 098,671 671,537 304,791 987,534 081,131 140,462 012,142	7,591,072 28,816,550 2,206,701 8,642,121 4,569,660 16,490,686 12,816,312 139,437,659	10.9% 5.9% 100.9% -0.3% 6.2% 3.1% 6.1%	6,403,740 29,463,631 5,132,699 8,753,125 4,291,061 16,432,790 12,367,010	-15.6% 2.2% 132.6% 1.3% -6.1% -0.4% -3.5%	6,248,478 30,019,796 4,613,496 8,624,011 4,712,468 16,268,782 13,268,468	-2.4% 1.9% -10.1% -1.5% 9.8% -1.0% 7.3%	6,221,980 29,201,565 4,916,070 8,367,971 4,482,839 16,164,837 11,576,892	-0.4% -2.7% 6.6% -3.0% -4.9% -0.6% -12.7%	6,317,492 29,082,500 4,848,648 8,468,389 4,700,071 16,282,770 13,279,816	1.5% -0.4% -1.4% 1.2% 4.8% 0.7% 14.7%
- Finance Industry Fees 27,1 - Milk Handling Fee 1,0 - Casino and Racino Revenue 8,6 - Boat, ATV and Snowmobile Fees 4,3 - Hunting and Fishing License Fees 15,9 - Other Miscellaneous Taxes and Fees 12,0 Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	199,530 098,671 671,537 304,791 987,534 081,131 140,462 012,142	28,816,550 2,206,701 8,642,121 4,569,660 16,490,686 12,816,312 139,437,659	5.9% 100.9% -0.3% 6.2% 3.1% 6.1%	29,463,631 5,132,699 8,753,125 4,291,061 16,432,790 12,367,010	2.2% 132.6% 1.3% -6.1% -0.4% -3.5%	30,019,796 4,613,496 8,624,011 4,712,468 16,268,782 13,268,468	1.9% -10.1% -1.5% 9.8% -1.0% 7.3%	29,201,565 4,916,070 8,367,971 4,482,839 16,164,837 11,576,892	-2.7% 6.6% -3.0% -4.9% -0.6% -12.7%	29,082,500 4,848,648 8,468,389 4,700,071 16,282,770 13,279,816	-0.4% -1.4% 1.2% 4.8% 0.7% 14.7%
- Milk Handling Fee 1,0 - Casino and Racino Revenue 8,6 - Boat, ATV and Snowmobile Fees 4,3 - Hunting and Fishing License Fees 15,9 - Other Miscellaneous Taxes and Fees 12,0 Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	098,671 671,537 304,791 987,534 081,131 140,462	2,206,701 8,642,121 4,569,660 16,490,686 12,816,312 139,437,659	100.9% -0.3% 6.2% 3.1% 6.1%	5,132,699 8,753,125 4,291,061 16,432,790 12,367,010	132.6% 1.3% -6.1% -0.4% -3.5%	4,613,496 8,624,011 4,712,468 16,268,782 13,268,468	-10.1% -1.5% 9.8% -1.0% 7.3%	4,916,070 8,367,971 4,482,839 16,164,837 11,576,892	6.6% -3.0% -4.9% -0.6% -12.7%	4,848,648 8,468,389 4,700,071 16,282,770 13,279,816	-1.4% 1.2% 4.8% 0.7% 14.7%
- Casino and Racino Revenue 8,6 - Boat, ATV and Snowmobile Fees 4,3 - Hunting and Fishing License Fees 15,9 - Other Miscellaneous Taxes and Fees 12,0 Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	671,537 304,791 987,534 081,131 140,462	8,642,121 4,569,660 16,490,686 12,816,312 139,437,659	-0.3% 6.2% 3.1% 6.1%	8,753,125 4,291,061 16,432,790 12,367,010	1.3% -6.1% -0.4% -3.5%	8,624,011 4,712,468 16,268,782 13,268,468	-1.5% 9.8% -1.0% 7.3%	8,367,971 4,482,839 16,164,837 11,576,892	-3.0% -4.9% -0.6% -12.7%	8,468,389 4,700,071 16,282,770 13,279,816	1.2% 4.8% 0.7% 14.7%
- Boat, ATV and Snowmobile Fees 4,3 - Hunting and Fishing License Fees 15,9 - Other Miscellaneous Taxes and Fees 12,0 Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	304,791 987,534 081,131 140,462 012,142	4,569,660 16,490,686 12,816,312 139,437,659	6.2% 3.1% 6.1%	4,291,061 16,432,790 12,367,010	-6.1% -0.4% -3.5%	4,712,468 16,268,782 13,268,468	9.8% -1.0% 7.3%	4,482,839 16,164,837 11,576,892	-4.9% -0.6% -12.7%	4,700,071 16,282,770 13,279,816	4.8% 0.7% 14.7%
- Hunting and Fishing License Fees - Other Miscellaneous Taxes and Fees Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations - Targeted Case Management (HHS) - State Cost Allocation Program - Unclaimed Property Transfer - Tourism Transfer - Tourism Transfer - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation F  (6,0)	987,534 081,131 140,462 012,142	16,490,686 12,816,312 139,437,659	3.1% 6.1%	16,432,790 12,367,010	-0.4% -3.5%	16,268,782 13,268,468	-1.0% 7.3%	16,164,837 11,576,892	-0.6% -12.7%	16,282,770 13,279,816	0.7% 14.7%
- Other Miscellaneous Taxes and Fees Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations - Targeted Case Management (HHS) - State Cost Allocation Program - Unclaimed Property Transfer - Tourism Transfer - Tourism Transfer - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I  (6,0)	081,131 140,462 012,142	12,816,312 139,437,659	6.1%	12,367,010	-3.5%	13,268,468	7.3%	11,576,892	-12.7%	13,279,816	14.7%
Subtotal - Other Taxes and Fees 130,1  Detail of Other Revenue: - Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	140,462 012,142	139,437,659									
Detail of Other Revenue:  - Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	012,142		7.1%	143,422,744	2.9%	148,183,240	3.3%	145,822,739	-1.6%	150,110,769	2 9%
- Liquor Sales and Operations 10,0 - Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)		13,550,394									2.770
- Targeted Case Management (HHS) 2,0 - State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)		13,550,394									
- State Cost Allocation Program 18,8 - Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	004.558	- / /	35.3%	9,682,240	-28.5%	9,860,579	1.8%	50,272	-99.5%	56,150	11.7%
- Unclaimed Property Transfer 10,5 - Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0)	001,000	2,532,874	26.4%	2,246,910	-11.3%	1,820,831	-19.0%	607,782	-66.6%	246,356	-59.5%
- Tourism Transfer (10,3 - Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0	857,275	22,477,739	19.2%	18,161,858	-19.2%	19,459,021	7.1%	17,229,423	-11.5%	18,291,345	6.2%
- Transfer to Maine Milk Pool - Transfer to Multimodal Transportation I (6,0	504,312	9,615,011	-8.5%	9,660,866	0.5%	5,767,234	-40.3%	6,565,469	13.8%	9,592,815	46.1%
- Transfer to Multimodal Transportation I (6,0	381,884)	(11,624,127)	-12.0%	(13,112,062)	-12.8%	(14,590,665)	-11.3%	(16,076,758)	-10.2%	(17,171,837)	-6.8%
1	0	(3,931,815)	N/A	(17,025,855)	-333.0%	(15,233,744)	10.5%	(15,857,558)	-4.1%	(15,220,840)	4.0%
	069,901)	(7,066,534)	-16.4%	(7,308,989)	-3.4%	(7,908,006)	-8.2%	(8,899,944)	-12.5%	(9,439,886)	-6.1%
- Other Miscellaneous Revenue 25,5	527,805	26,355,813	3.2%	24,340,906	-7.6%	25,572,140	5.1%	21,373,178	-16.4%	27,831,142	30.2%
Subtotal - Other Revenue 50,4	454,306	51,909,354	2.9%	26,645,874	-48.7%	24,747,389	-7.1%	4,991,864	-79.8%	14,185,246	184.2%
Detail of Transfers to Tax Relief Programs:											
- Maine Resident Property Tax Program (7	743,282)	14,964	102.0%	82,425	450.8%	(60,303)	-173.2%	35,130	158.3%	(12,497)	-135.6%
- BETR - Business Equip. Tax Reimb. (40,3	374,677)	(33,378,597)	17.3%	(35,078,530)	-5.1%	(31,511,125)	10.2%	(29,863,832)	5.2%	(24,913,358)	16.6%
- BETE - Municipal Bus. Equip. Tax Reir (24,2	240,027)	(26,169,061)	-8.0%	(29,747,945)	-13.7%	(32,390,102)	-8.9%	(35,584,483)	-9.9%	(43,161,952)	-21.3%
Subtotal - Tax Relief Transfers (65,3	357,986)	(59,532,694)	8.9%	(64,744,050)	-8.8%	(63,961,530)	1.2%	(65,413,185)	-2.3%	(68,087,807)	-4.1%
IF&W Total Revenue ** 21,4		22,125,659	3.2%	21,685,246	-2.0%		1.5%	21,596,400	-1.9%	21,933,023	1.6%

<sup>\*\*</sup> IF&W Revenue is a component of the Other Revenue line but is not included in the Detail of Other Revenue because it includes Other Revenue classified above.

GENERAL FUND REVENUE
REVENUE FORECASTING COMMITTEE RECOMMENDATIONS - DECEMBER 2020 FORECAST

Source	FY20 Actual	% Chg.	FY20 Budget	FY20 Variance	% Var.	FY21 Budget	% Chg.	Recom. Chg.	FY21 Revised	% Chg.
<b>Detail of Other Taxes and Fees:</b>										
- Property Tax - Unorganized Territory	12,547,461	-5.9%	14,613,169	(2,065,708)	-14.1%	14,713,169	17.3%	0	14,713,169	17.3%
- Real Estate Transfer Tax	16,501,776	-13.6%	13,921,803	2,579,973	18.5%	15,522,964	-5.9%	5,245,000	20,767,964	25.9%
- Liquor Taxes and Fees	20,854,729	-12.9%	22,093,824	(1,239,095)	-5.6%	22,093,824	5.9%	0	22,093,824	5.9%
- Corporation Fees & Licenses	11,777,263	9.5%	10,938,649	838,614	7.7%	9,938,649	-15.6%	200,000	10,138,649	-13.9%
- Telecommunications Excise Tax	6,418,268	1.6%	6,000,000	418,268	7.0%	5,715,000	-11.0%	385,000	6,100,000	-5.0%
- Finance Industry Fees	27,952,210	-3.9%	28,008,450	(56,240)	-0.2%	27,916,990	-0.1%	(1,000,000)	26,916,990	-3.7%
- Milk Handling Fee	1,676,018	-65.4%	1,232,021	443,997	36.0%	3,260,456	94.5%	185,885	3,446,341	105.6%
- Casino and Racino Revenue	6,542,913	-22.7%	8,837,275	(2,294,362)	-26.0%	3,055,726	-53.3%	3,013,224	6,068,950	-7.2%
- Boat, ATV and Snowmobile Fees	4,970,419	5.8%	4,523,561	446,858	9.9%	4,523,561	-9.0%	0	4,523,561	-9.0%
- Hunting and Fishing License Fees	16,514,289	1.4%	15,990,794	523,495	3.3%	15,986,716	-3.2%	0	15,986,716	-3.2%
- Other Miscellaneous Taxes and Fees	13,389,164	0.8%	11,986,523	1,402,641	11.7%	11,557,659	-13.7%	1,713,822	13,271,481	-0.9%
Subtotal - Other Taxes and Fees	139,144,510	-7.3%	138,146,069	998,441	0.7%	134,284,714	-3.5%	9,742,931	144,027,645	3.5%
Detail of Other Revenue:										
- Liquor Sales and Operations	55,400	-1.3%	28,500	26,900	94.4%	28,500	-48.6%	0	28,500	-48.6%
- Targeted Case Management (HHS)	80,953	-67.1%	158,160	(77,207)	-48.8%	158,160	95.4%	0	158,160	95.4%
- State Cost Allocation Program	24,911,989	36.2%	23,109,989	1,802,000	7.8%	25,410,229	2.0%	0	25,410,229	2.0%
- Unclaimed Property Transfer	10,830,298	12.9%	6,186,442	4,643,856	75.1%	6,200,000	-42.8%	0	6,200,000	-42.8%
- Tourism Transfer	(18,150,386)	-5.7%	(18,238,610)	88,224	0.5%	(17,076,345)	5.9%	0	(17,076,345)	5.9%
- Transfer to Maine Milk Pool	(9,921,284)	34.8%	(4,663,695)	(5,257,589)	-112.7%	(10,536,729)	-6.2%	(1,379,654)	(11,916,383)	-20.1%
- Transfer to Multimodal Transportation Fund	(11,138,493)	-18.0%	(9,530,000)	(1,608,493)	-16.9%	(9,911,067)	11.0%	0	(9,911,067)	11.0%
- Other Miscellaneous Revenue	28,699,082	3.1%	29,805,080	(1,105,998)	-3.7%	23,700,128	-17.4%	(2,376,049)	21,324,079	-25.7%
Subtotal - Other Revenue	25,367,559	78.8%	26,855,866	(1,488,307)	-5.5%	17,972,876	-29.2%	(3,755,703)	14,217,173	-44.0%
Detail of Transfers to Tax Relief Programs:										
- Maine Resident Property Tax Program	47,546	480.5%	0	47,546	N/A	0	-100.0%	0	0	-100.0%
- BETR - Business Equip. Tax Reimb.	(25,490,793)	-2.3%	(27,060,000)	1,569,207	5.8%	(21,500,000)	15.7%	(100,000)	(21,600,000)	15.3%
- BETE - Municipal Bus. Equip. Tax Reimb.	(49,194,722)	-14.0%	(49,755,000)	560,278	1.1%	(54,067,000)	-9.9%	0	(54,067,000)	-9.9%
Subtotal - Tax Relief Transfers	(74,637,969)	-9.6%	(76,815,000)	2,177,031	2.8%	(75,567,000)	-1.2%	(100,000)	(75,667,000)	-1.4%
IF&W Total Revenue **	22,314,353	1.7%	21,486,646	827,707	3.9%	21,447,813	-3.9%	(87,150)	21,360,663	-4.3%

<sup>\*\*</sup> IF&W Revenue is a component of the Other Revenue line but is not included in the Detail of Other Revenue because it includes Other Revenue classified above.

## GENERAL FUND REVENUE

## REVENUE FORECASTING COMMITTEE RECOMMENDATIONS - DECEMBER 2020 FORECAST

	EV22 D. I.	0/ CI	D CI	EV/44 D	%	EVAL D. I.	0/ CI	D C	EWAA D	0/ 61	ENGLE	0/ CI	ENAS E	%
Source	FY22 Budget	% Chg.	Recom. Chg.	FY22 Revised	Chg.	FY23 Budget	% Chg.	Recom. Chg.	FY23 Revised	% Chg.	FY24 Forecast	% Chg.	FY25 Forecast	Chg.
<b>Detail of Other Taxes and Fees:</b>														
- Property Tax - Unorganized Territ	14,813,169	0.7%	0	14,813,169	0.7%	14,813,169	0.0%	0	14,813,169	0.0%	14,813,169	0.0%	14,813,169	0.0%
- Real Estate Transfer Tax	17,300,830	11.5%	4,186,000	21,486,830	3.5%	19,297,522	11.5%	3,142,000	22,439,522	4.4%	23,841,000	6.2%	24,868,000	4.3%
- Liquor Taxes and Fees	22,093,824	0.0%	0	22,093,824	0.0%	22,093,824	0.0%	0	22,093,824	0.0%	22,093,824	0.0%	22,093,824	0.0%
- Corporation Fees & Licenses	9,938,649	0.0%	0	9,938,649	-2.0%	9,938,649	0.0%	0	9,938,649	0.0%	9,938,649	0.0%	9,938,649	0.09
- Telecommunications Excise Tax	5,450,000	-4.6%	550,000	6,000,000	-1.6%	5,200,000	-4.6%	800,000	6,000,000	0.0%	6,000,000	0.0%	6,000,000	0.09
- Finance Industry Fees	27,916,990	0.0%	(1,000,000)	26,916,990	0.0%	27,916,990	0.0%	(1,000,000)	26,916,990	0.0%	26,916,990	0.0%	26,916,990	0.09
- Milk Handling Fee	2,862,840	-12.2%	(795,230)	2,067,610	-40.0%	2,862,840	0.0%	(954,276)	1,908,564	-7.7%	1,908,564	0.0%	1,908,564	0.09
- Casino and Racino Revenue	5,096,880	66.8%	1,348,556	6,445,436	6.2%	7,957,894	56.1%	595,365	8,553,259	32.7%	8,719,518	1.9%	8,760,488	0.59
- Boat, ATV and Snowmobile Fees	4,523,561	0.0%	0	4,523,561	0.0%	4,523,561	0.0%	0	4,523,561	0.0%	4,523,561	0.0%	4,523,561	0.09
- Hunting and Fishing License Fees	15,986,716	0.0%	0	15,986,716	0.0%	15,986,716	0.0%	0	15,986,716	0.0%	15,986,716	0.0%	15,986,716	0.09
- Other Miscellaneous Taxes and Fe	12,467,641	7.9%	1,405,134	13,872,775	4.5%	12,470,090	0.0%	1,308,920	13,779,010	-0.7%	13,481,829	-2.2%	13,484,678	$0.0^{\circ}$
Subtotal - Other Taxes and Fees	138,451,100	3.1%	5,694,460	144,145,560	0.1%	143,061,255	3.3%	3,892,009	146,953,264	1.9%	148,223,820	0.9%	149,294,639	0.79
Detail of Other Revenue:														
- Liquor Sales and Operations	28,500	0.0%	0	28,500	0.0%	28,500	0.0%	0	28,500	0.0%	28,500	0.0%	28,500	0.09
- Targeted Case Management (HHS	158,160	0.0%	0	158,160	0.0%	158,160	0.0%	0	158,160	0.0%	158,160	0.0%	158,160	0.09
- State Cost Allocation Program	25,918,434	2.0%	0	25,918,434	2.0%	26,436,803	2.0%	0	26,436,803	2.0%	26,436,803	0.0%	26,436,803	$0.0^{\circ}$
- Unclaimed Property Transfer	6,200,000	0.0%	0	6,200,000	0.0%	6,200,000	0.0%	(1,500,000)	4,700,000	-24.2%	3,200,000	-31.9%	2,000,000	-37.59
- Tourism Transfer	(12,859,000)	24.7%	(1,605,000)	(14,464,000)	15.3%	(17,158,000)	-33.4%	(1,240,000)	(18,398,000)	-27.2%	(19,235,000)	-4.5%	(20,245,000)	-5.3%
- Transfer to Maine Milk Pool	(9,788,163)	7.1%	714,063	(9,074,100)	23.9%	(9,624,036)	1.7%	1,302,019	(8,322,017)	8.3%	(8,318,309)	0.0%	(8,314,563)	0.09
- Transfer to Multimodal Transport	(6,447,000)	35.0%	(333,000)	(6,780,000)	31.6%	(10,455,000)	-62.2%	(412,000)	(10,867,000)	-60.3%	(11,390,000)	-4.8%	(11,810,000)	-3.79
- Other Miscellaneous Revenue	24,120,843	1.8%	(410,476)	23,710,367	11.2%	22,759,031	-5.6%	(189,530)	22,569,501	-4.8%	21,678,481	-3.9%	20,507,623	-5.4%
Subtotal - Other Revenue	27,331,774	52.1%	(1,634,413)	25,697,361	80.7%	18,345,458	-32.9%	(2,039,511)	16,305,947	-36.5%	12,558,635	-23.0%	8,761,523	-30.29
Detail of Transfers to Tax Relief Pr	ograms:													
- Maine Resident Property Tax Pros	0	N/A	0	0	N/A	0	N/A	0	0	N/A	0	N/A	0	N/
- BETR - Business Equip. Tax Rein	(20,120,000)	6.4%	(80,000)	(20,200,000)	6.5%	(18,810,000)	6.5%	(90,000)	(18,900,000)	6.4%	(17,750,000)	6.1%	(16,700,000)	5.99
- BETE - Municipal Bus. Equip. Ta	(57,050,000)	-5.5%	0	(57,050,000)	-5.5%	(61,900,000)	-8.5%	0	(61,900,000)	-8.5%	(66,450,000)	-7.4%	(71,100,000)	-7.09
Subtotal - Tax Relief Transfers	(77,170,000)	-2.1%	(80,000)	(77,250,000)	-2.1%	(80,710,000)	-4.6%	(90,000)	(80,800,000)	-4.6%	(84,200,000)	-4.2%	(87,800,000)	-4.3%
IF&W Total Revenue **	21,472,043	0.1%	5,134	21,477,177	0.5%	21,474,492	0.0%	8,920	21,483,412	0.0%	21,486,231	0.0%	21,489,080	0.0%

<sup>\*\*</sup> IF&W Revenue is a component of the Other Revenue line but is not included in the Detail of Other Revenue because it includes Other Revenue classified above.