

## The State of Connectivity in Maine

EUT Orientation
Andrew Butcher, President
January 2025

We can get EVERYWHERE from here!



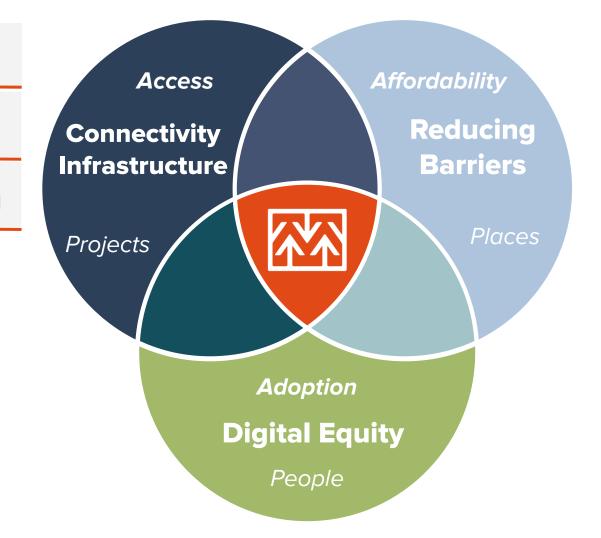
# CONTEXT



Goals

**Strategy** 

**Approach** 





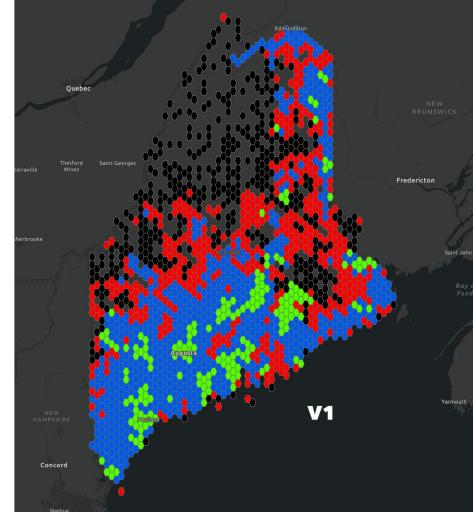


### **A Fragmented Market**

19% of State without access to High Speed Internet (2021 = Version 1)

89% of population affected by digital divide

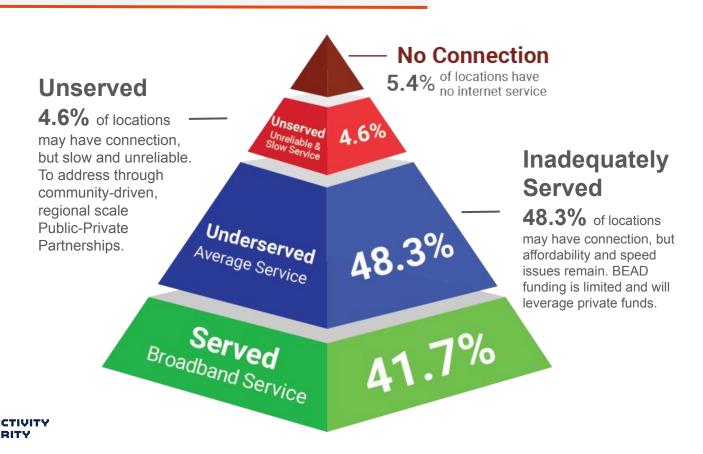
**631,000** Broadband Serviceable **Locations** (BSLs)







## **Service Availability** (Dec 2024)

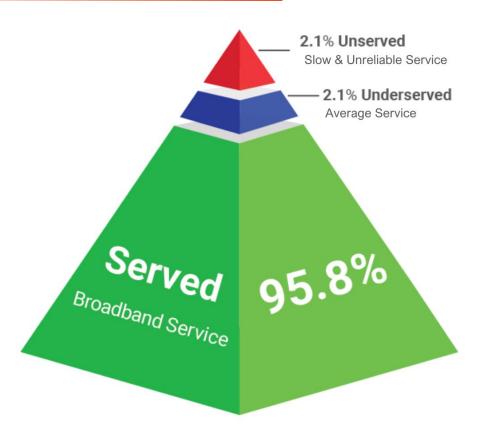




### **BEAD Priority Locations** (Jan 2025)

Approximately 29,000 locations and 3,000 Community Anchor Institutions (CAIs) like libraries, community centers, and healthcare facilities across the state will be served with high-speed internet through the BEAD Program.

MCA is working to serve the 1% of locations with No Connection through the Working Internet ASAP Program, ahead of BEAD.





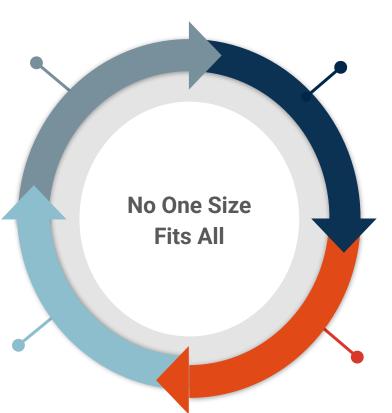


#### **External Challenges**



#### **Utility Poles**

Access, data management, insurance, regulation require systemic intervention



#### Workforce

Over 3,400 positions needed to address surge of investment. Partnerships are in motion

#### **Data Iteration**

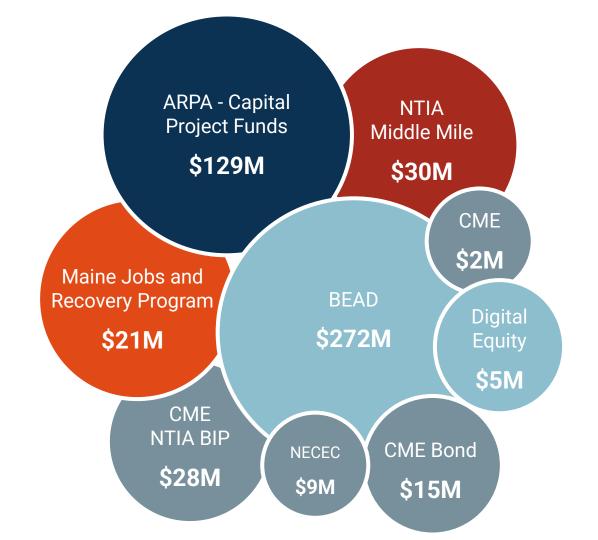
Baseline data is getting updated and refined which impacts the scale of problem and available resources

#### **Diversify Financing**

Regional scale is critical.
Financing for utility districts
and publicly owned efforts
remain constrained

### **Sources of Funding**

- \$200M currently under management
- Additional \$338M through BIL
- 94% of received funds will be deployed for program expenses
- Key to success: Braid Funds + Maximize Impact





# **Progress**

Balancing urgency and universality







## **Connectivity Progress**





# A Comprehensive Approach

There are options for everyone, and no one gets left in the digital dark



#### State of Maine Digital Equity Plan







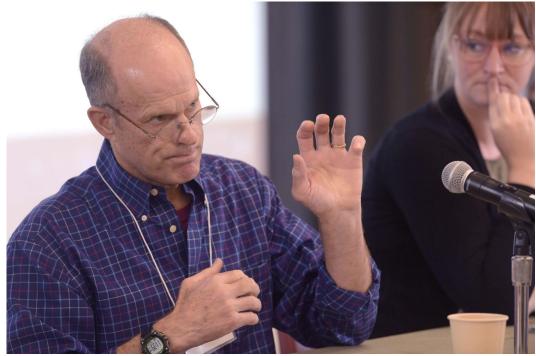


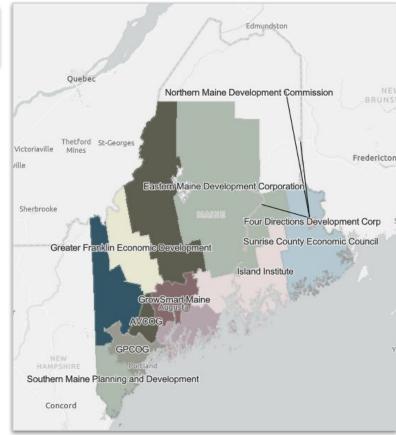
#### Place-based / Multi-use Investments

- Expand Support for Investments and address needs
- 2. Leverage Partnerships
- 3. Focus on Affordability
- 4. Mobilize Statewide Education & Information Campaigns
- Sustain & Grow Our Investment in Digital skills, opportunity, job creation, and connectivity infrastructure



#### **Dedicated Capacity for Partners**









## **Connectivity Hubs**



#### **Workforce Development**





#### FIBER OPTIC TECHNICIAN CERTIFICATION

- FREE Training for Maine Residents
- \$800 Attendance Stipend for eligible students
- Oct 7th Oct 31st
- Monday Thursday
- 8:00 am 4:30 pm
- In-Person at CMCC

CMCC.EDU/WORKFORCE









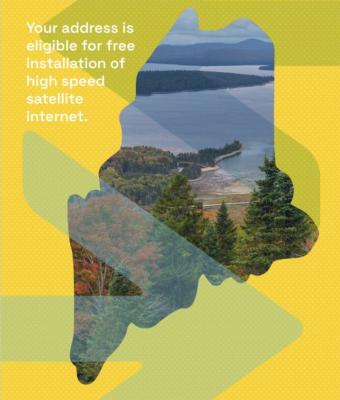
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### **Working Internet ASAP Program**

- Less than 1.5% of locations, (approximately 9,000 homes and businesses) have no service or technology of any kind (including cable, DSL, or fixed wireless)
- Bulk purchase and deployment of Starlink Low-Earth-Orbit (LEO) satellite hardware and service reservations for eligible locations
- Hardware and qualified installation subsidized by MCA.
- Starting in November 2024, potential subscribers to use MCA's simple enrollment tool to verify eligibility
- An integrated marketing campaign (direct mail, radio/print advertising) partner outreach, and events key to success
- **Digital skills** and partner information to ensure subscribers can take full advantage of their new connection.

# Get <u>everywhere</u> from here.



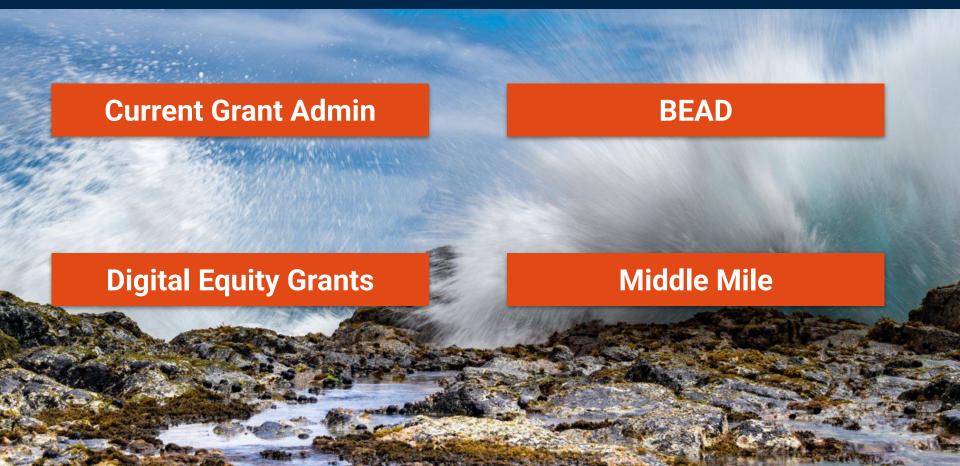
# Momentum

The next phase is upon us



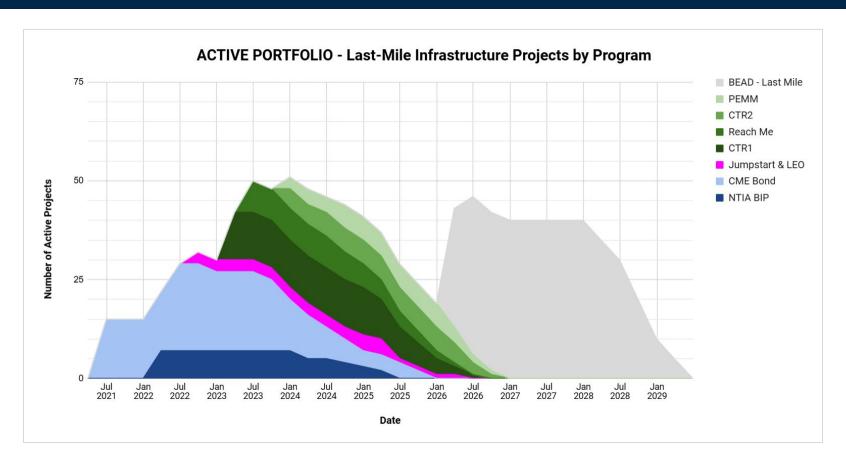
## **Converging Forces**





#### **Scale of Infrastructure Grant Administration**



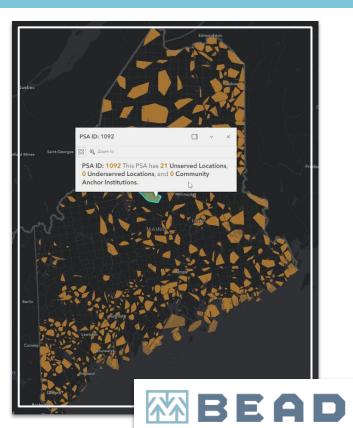


#### **BEAD Program**



Maine was awarded \$272 million to connect every unserved location (<100/20 Mbps) and Community Anchor Institution. This is approximately 28,785 locations and 3,500 CAIs across Maine.

- Broadband Action Plan (Jan August 2023)
- Initial Proposal Development (June 2023 June 2024)
- State-Led Challenge Process (May August 2024)
- Subgrantee Selection Process (Sept. 2024 March 2025 \*)
- Final Proposal Development (Spring/Summer 2025 \*)
- Grant Administration (Ongoing)
- Education & Outreach (Ongoing)



MAINE CONNECTIVITY AUTHORITY

<sup>\*</sup>Dates pending NTIA approval

#### 2025 Grants: Digital Opportunity Networks

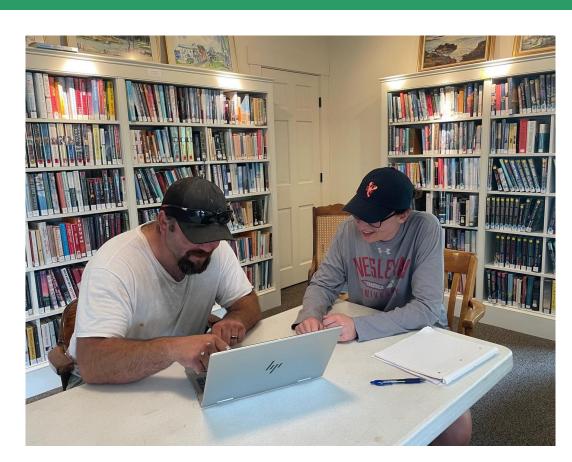


#### \$5M available for networks addressing:

- Low Income Households
- Older Adults
- Incarcerated, formerly incarcerated
- Veterans
- Individuals with disabilities
- Individuals with language barriers
- Individuals who are members of racial & ethnic minority groups
- People who primarily reside in rural area

#### Eligible uses include:

- Affordable Access
- Digital Skills
- Affordable Devices & Technical Support
- Accessible Resources & Public Services
- Internet Safety



# **Sustained Connectivity**

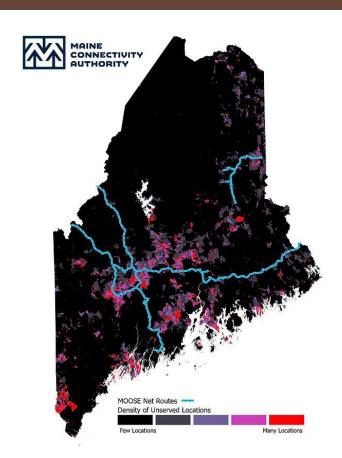
Our work won't be done, and our need to connect doesn't stop



### **Enabling Expanded Connectivity (Middle Mile)**



- The Maine Online Optical Statewide Enabling
   Network (MOOSE Net) is a new \$53 million initiative
   bolstered by a \$30 million competitive grant from
   NTIA in partnership with MDOT, University of Maine,
   Maine OIT, and Maine Municipal Bond Bank
- ~500 miles, 131 communities reaching more than 200 community anchor institutions, including schools, hospitals, libraries, local government buildings, and civic centers.
- Owned by MCA and used to: expand wireless and cellular communications; support grid modernization; support State and local facilities; and sustain connectivity efforts for public benefit.



## **Affordable Housing and MDUs**







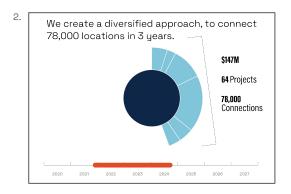


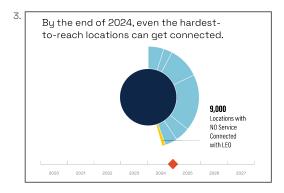
- Leverage expanded middle mile
- Complementary technologies
- Address deficiencies
  - Advance economic development, public safety, and other priorities

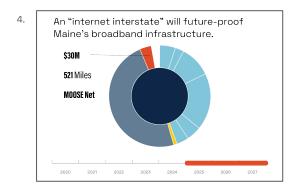


### **MCA Programs By Investment**

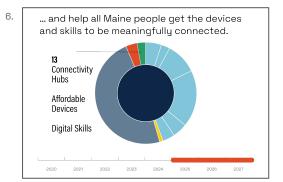
MCA is formed in 2021 with 125,000 locations with no or low internet service.















#### www.maineconnectivity.org

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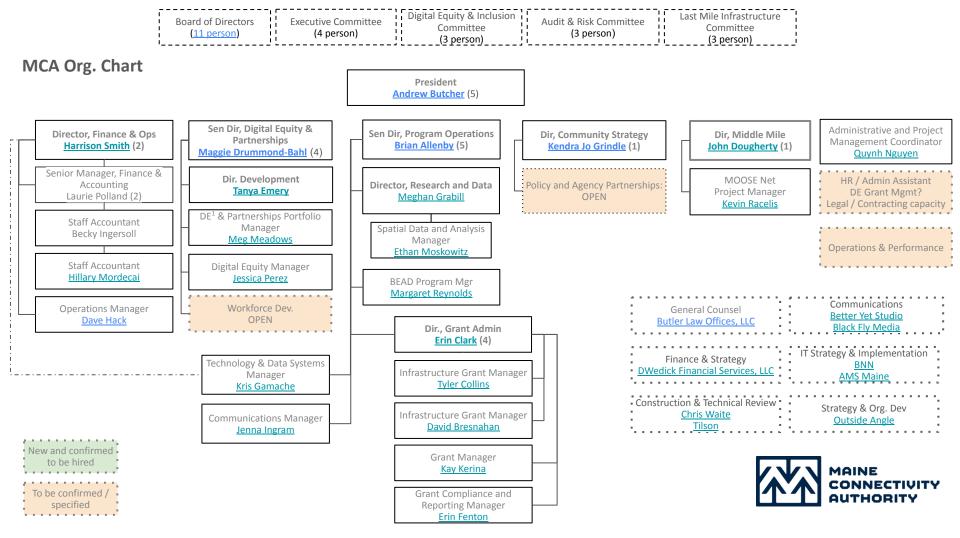


# Splice Case (APPENDIX)



# Organization

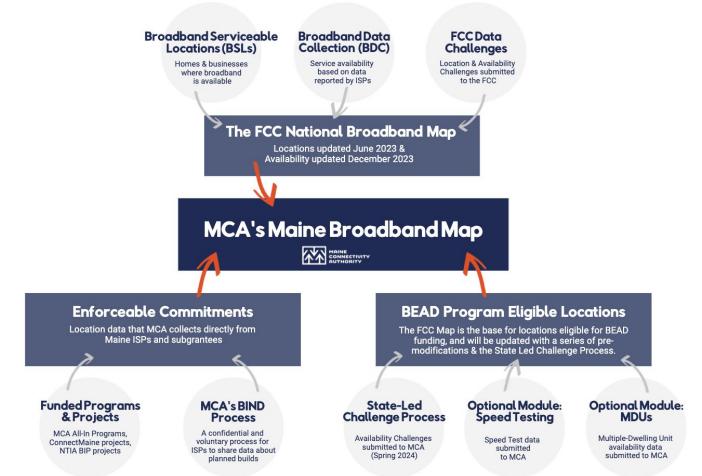




## **Operating Budget**

MCA - Operational Budget - Summary	FY25	FY26	FY27	FY25-FY27
	Budget	Projected	Projected	TOTAL
Endoral Crant Devenues	Ĉ€ 4EE 901	64 602 281	64 020 101	¢1E 070 262
Federal Grant Revenues Other Revenues	\$6,455,891 \$2,985,000	\$4,602,281 \$3,206,250	\$4,020,191 \$3,494,063	\$15,078,362 \$9,685,313
TOTAL Operating Revenues	\$9,440,891	\$7,808,531	\$7,514,254	\$24,763,675
Staffing	\$4,221,001	\$4,741,742	\$4,883,994	\$13,846,737
Professional Fees, Services & Subscription Fees	\$4,076,828	\$2,050,595	\$1,513,183	\$7,640,606
Other	\$557,215	\$554,231	\$524,226	\$1,635,672
TOTAL Operating Expenses	\$8,855,044	\$7,346,568	\$6,921,403	\$23,123,014
Operating Net Income	\$585,847	\$461,963	\$592,851	\$1,640,661

# What goes into Maine's Map?



### The Problem, the Work, and the Goal

#### **Digital Divide**

The gap between those who have affordable access, skills and support and those who don't.

#### **Digital Inclusion**

Activities to ensure that all individuals and communities, including the most disadvantaged, have access to and use of information and communication technologies.

#### **Digital Equity**

All individuals and communities have the information technology capacity needed for full participation in our society, democracy, and economy.



#### Affordability - ACP4ME Campaign

- In Maine, 238,710 households are eligible for the ACP. As of February 2024 - approximately 98,000 households signed up
- The ACP4ME campaign is MCA's statewide initiative to increase awareness of and enrollment in the ACP.
- While the program appears to be concluding there is clear evidence of the need to reduce costs.



